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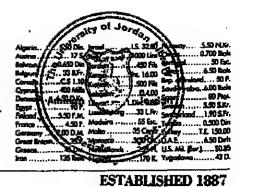
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PARIS, SATURDAY-SUNDAY, OCTOBER 2-3, 1982



# U.S. Affirms Role Of Marine Force In Quest for Peace

far outweighed by our efforts to restore peace in the Middle East," a White House spokennant said Friday following the death of a marine and the wounding of three others Thursday in a bomb blast.

Larry M. Speakes, a deputy press secretary, also said that the military command in Reinnt had military command in Beirut had confirmed the fatal explosion was from a "cluster-type munition."

from a "Steater-type munition."
Reports from Beinut had said
the piece of unimance that exploded was a 155mm artillery shell. In July, after reports that Israel had apparently violated agreements on the use of U.S. made cluster-type munitions during its invasion of Lebanon, President Ronald Reagan suspended the shipment of 4,000 155mm cluster-bomb shells

While Mr. Reagan expressed sorrow at the first casualties to be suffered by a force of U.S., French and Italian troops during two tours of peacekeeping duty in Leb-anon's capital, the White House and several powerful members of Congress: reaffirmed the impor-tance of the American contribu-

"It's a great tragedy," Mr.
Reagan said as he appeared ontside the White House with President Ricardo de la Espriella of
Panama, who is visiting, "We're
terribly sorry about it."

When asked if the death would
affect his commitment to keen the

affect his commitment to keep the marines in Lebanon until the Lebanese government believes it controls the situation, Mr. Reagan replied: "They'll stay."

Congressional Criticism

But some congressmen said Mr. Reagan should not have sent the 1,200 matines tato West Beirut without invoking the War Powers Act, which requires a president to recall troops within 60 days of sending them overseas unless Congress approves an extension of

A letter which the president sent to Congress this week as the for-mal notification of the marines' assignment to Lebanon stated that tion that U.S. Armed Forces will. become involved in hostilities." By ac act, mit. . Readai avoided limiting the amount of Japanese made detonator to set off time the force could be kept in a 35-kilogram (75-pound) charge Lebanon without congressional

Compiled by Our Stuff From Disputches formia, the assistant Democratic WASHINGTON — The risks leader, said Friday, "American faced by U.S. troops in Beirut "are forces have been introduced into a

Congress having a say-so in those actions," Senator Cranston said in

Senator Charles H. Percy, an Illinois Republican who is chairman of the Foreign Relations Committee, and other congress-men said the incident did not alter their support for Mr. Reagan's de-cision to provide Americans for the three-nation force.

But they agreed with Mr. Cransion's position that the president should have invoked the War Powers Act because the marines were being sent into a hostile environ-ment and Congress should have some control over their presence

Habib Meets With Gemayel

Philip C. Habih, a special U.S. envoy, met with President Amin Gemayel of Lebanon on Friday, the Associated Press reported from Beirut. The state radio reported the meeting, but said Mr. Habib had no comment when he emerged from the 90-minute session at the presidential palace in Baabda, a Beirut suburb.

The special envoy then met with Prime Minister Shafiq al-Wazzan, the radio said.

Mr. Habib had just returned to Beirut from meetings with leaders in Israel, Jordan, Saudi Arabia and Egypt, A Foreign Ministry spokesan in Cairo was quoted as saying Mr. Habib expected agreement on the withdrawal of the Israeli, Syrian and Palestinian troops still de-ployed throughout Lebanon in "a matter of weeks." Also Friday, a Beirut news agen-

cy which is known to have contacts with the Christian Phalange Party of President Gemayel reported that party had arrested the man who detonated the bomb that killed President-elect Bashir

The report by the Central News Agency said the man, who was not ebanon without congressional of dynamic that was planted at a proval.
Senator Alan Cranston of CaliSept. 12.



Helmut Kohl, center, is cheered by Christian Democratic deputies after his election as chancellor.



Helmut Schmidt, the former chancellor, and members of his Social Democratic cabinet holding their dismissal documents at a reception given by President Karl Carstens in Bonn on Friday.

# Surrender on Inquiry Is Giving Begin a Respite

By David K. Shipler New York Times Service

JERUSALEM - For the moment, the establishment of a judicial commission to investigate the Beirut massacre appears to have stabilized Prime Minister Menachem Begin's political coali-

It has taken the edge off the charges of a government cover-up and has blunted some of the debate over the degree of Israeli responsibility for the killings, which were carried out by Lebanese Christian mikitiamen in Palestinian refugee camps.

Officials who were forced to react to daily disclosures in the Isracli press have now taken refuge behind the propriety of saying nothing during the course of the inquiry. Restive politicians in Mr. Begin's government have suspendpressure for the removal of Minister Ariel Sharon pending the outcome of the inves-

This could take some months. The three members of the panel two Supreme Court judges and a retired general - were named Friday, and they are to begin work only after the Succoth holiday, which ends Oct. 8. An investigative and clerical

beaded by another judge, will gradually be assembled to examine documents and arrange for witnesses to testify in closed hearings. The commission, originally op-posed by Mr. Begin, was decided upon by the cabinet Tuesday after

#### **NEWS ANALYSIS**

intense political pressure from inside and outside the government. Paradoxically, it seems to have given Mr. Sharon a confident temeanor, for he has now lost his minted look as he smilingly fends off questions about what he knew and when he knew it, why he sent the Christians into the refugee camps in the first place and other crucial matters, saying that he cannot interfere with the investigation

by answering.
In addition, a backlash has dereloped in favor of Mr. Begin and Mr. Sharon among the masses of their lower-class supporters, many of whom are angry at the outside

smeared the name of Israel.

a heavy population of Jews from positions of the Labor leader, Shi-Middle Eastern and north African mon Peres, have been pursued and countries, Mr. Sharon was greeted by a foot-stomping, cheering crowd chanting his nickname, Arik, in a cadence of "Arik, Melech Israel! Arik, King of Isra-

The first public opinion polls since the massacre have shown an crosion in support for Mr. Begin's government, but not to a politicalty fatal extent.

A survey done by the Modi'in Ezrahi research institute just be-fore and just after the massacre found that according to those questioned Mr. Begin's Likud bloc would receive 60 seats, exactly half those in the Knesset, or parlia-ment, if elections were held now, as opposed to 64 seats just before the massacre. It won 48 seats in the 1981 elections and governs with four other parties in a coali-

don that commands 62 seats. To maintain popular support, Mr. Begin and Mr. Sharon have re-Last Sunday, a few toughs in a Jerusalem marketplace attacked a mobile Radio Israel van and its crew, shouting that the station large in the meaning on Israel's siege mentality, whipping np a furor over what they have called attempts by the U.S. government to replace their government with a continuous crew, shouting that the stational continuous cont

These arguments, begun after President Ronald Reagan put Wednesday evening in Kiryat President Ronald Reagan put Malachi, a development town with forth a peace plan similar to the

mon Peres, have been pursued and expanded into an outpouring of virulent anti-U.S. propaganda unlike anything seen in years. "Jerusalem is not Saigon!" Mr.

Sharon shouted at the rally Wednesday, an allusion to the U.S. role in overthrowing Ngo Dinh Diem, president of South Vietnam. more dramadcally, the weekly magazine of Mr. Begin's Likud bloc published a cover and two articles this week containing accusations about the United States similar to those often pub-

lished in the Soviet press. The stories in the magazine Yoman Ha-Shavua (Weekly Diary) blasted the Arabist Secretary of State George Shultz" for the Reagan peace initiative. They accused the Reagan administration of distributing "disinformation" and "anti-Israeli news" and of trying "with all its might to weak-

en the government of Israel and thereby to bring about its fall." The magazine published a photograph of the roof of the U.S. Embassy in Tel Aviv, with a spher-

ical antenna highlighted.
"Revelation," the headline said.
"Security official tells Youan Ha-Shavua: The Americans (CIA) are gathering intelligence data on every senior Israeli official."

The article asserted that U.S. military attachés gathered secret information about Israeli security matters and quoted from a classified cable from the embassy on Oct. 31, 1979, about the Israelimade Merkava tank.

It accused the U.S. consul-general in Jerusalem, Brandon Grove, of being a CIA official and gave a simister interpretation of his contacts with Arab mayors.

"The Americans did not explain what the car of Mr. Grove was doing next to the houses of extremist leaders in the territories several times a week," the magazine said.

The article quoted from a 1979 embassy cable analyzing the Begin government's political strength. The cable concluded: "There are three causes that could lead to the fall of the government: religion, the economy and foreign policy."

"This sentence," the magazine certed, "raises the idea that perhaps the United States is operating behind the scenes to bring the Is-raeli government to an end."

Such emotional appeals may have an impact. But the ultimate fate of the coalidon is likely to rest on decisions by politicians, espe-cially members of the Nacional Religious Party, who have begun to express distress with Mr. Sharon and the government.

#### INSIDE

■ There has been "substantial and serious" leakage of U.S. technology to the Soviet Union, a panel of experts has concluded.

■ GTE agreed to buy the communications and satellite units of Southern Pacific for about \$750 million. Analysts said the move would help the company compete with

 American military planni is hindered by the same mistake the Soviet Union is accused of - key jobs are too niten filled by political ap-pointees, according to a major new critique.

The nuclear arms issue will be on the ballots for one American voter in four in what will be the closest the United States has ever come to a national referendum. Page 3.

A special supplement on Italian fashion appears in this issue.

# **Bundestag Chooses** Kohl as Chancellor, Replacing Schmidt

By James Markham New York Times Service BONN - Helmut Kohl, leader

of the conservative Christian Democrat party, was elected the sixth chancellor of West Germany on Friday, displacing Helmut Schmidt on a no-confidence vote

in the Bundestag.

After a debase that took an unexpectedly passionate turn, Mr. Kohl was chosen chancellor with a seven-vote margin on a procedure known as a "constructive no-confi-dence modon," which simulta-neously toppled Mr. Schmidt and designated his successor.

It was the first time in the 33year history of the Federal Repubhas been removed by parliament.
On a secret ballot, Mr. Kohl
gathered 256 votes from his Christian Democrat party and its new allies, the Free Democrats, who abandoned the Schmidt cabinet on Sept. 17. A total of 235 Bundestag depudes cast ballots against Mr. Kohl and for Mr. Schmidt. Four

abstained, and two were absent. From the distribution of the ballot, it appeared that, as expected, the 53-member Free Democrat bloc had split, with about 30 depu-ties voting for the new chancellor. Mr. Kohl, 52, who for more than

decade has striven to become West Germany's chancellor, was immediately appointed by President Karl Carstens and then took his oath before the Bundestag, officially ending Mr. Schmidt's eight years and four months at the heim of government.

"I will pursue a government, a politics, of the middle," the beaming Mr. Kohl told a crowd of journalists as he emerged from parliament accompanied by his wife and two sons, "I believe that the future of the Federal Republic is not to he found in the extremes, neither of the right or the left."

The secret ballot and the "con-structive no-confidence", procedure invested Friday's proceedings with considerable drama.

With a sense-of historical settling of accounts, the Christian Democrats picked the veteran politician Rainer Barzel to defend the motion. On April 27, 1972 - in the first and until Friday only recourse to the no-confidence device - Mr. Barzel failed by two Bundestag votes to supplant Chancel-

**Tough Schmidt Speech** 

At his own request, the 63-yearold Mr. Schmidt, looking drawn and ashen, addressed the Bundestag first, and, in a fighting speech, reminded the Free Democrat depudes that they had been elected in 1980 in a campaign that heavily has no inner, no moral justification," intoned Mr. Schmidt, who has called for immediate elections rather than a midterm switch of alliances in Bonn. "This change of governments affects the credibility

of our democratic institutions."

drawing fervent applause from the benches of his Social Democratic Helmnt Kohl brings old-fashioned virtues to his new job. Page 2. Party when he called upon "the big

Then he delivered an impas-sioned valedictory defense of his

economic and foreign policies,

powers" to pursue disarmament. In his response, the white-haired Mr. Barzel criticized the Schmidt policy of closer ties to the Eastern Bloc. "Our place is not between East and West," said Mr. Barzel, who is expected to get the cabinet post that handles ties with East Germany. "If there must be a dialogue, we must extend our hand out of the West, but not the leg we

The rising tensions in the Bun-destag spilled over after Hildegard Hamm-Brucher, a dissident Free Democrat deputy and a close asso-ciate of the party chairman, Hansshe could not vote for Mr. Kohl.

"Helmut Schmidt -- brought down without the say of the voters.

Helmut Kohl — achieving the chancellorship without the say of the voters," declared the respected Mrs. Hamm-Brucher. "Both developments are constitutional. But they have the odium of damaged constitutional decency.

Recalling that the last election was only twn years ago, she stated that Friday's procedure "offends

(Continued on Page 2, Col. 6)

# House Votes Money Bill; U.S. Technically 'Broke'

Compiled by Our Staff From Dispatches
WASHINGTON — With the U.S. government technically broke, the House of Representaoves gave preliminary approval Friday to a compromise stopgap spending bill.

By a 290-123 vote, the House approved the work of House and Senate negotiators and then began considering disagreements in the bills previously voted by the two chambers. Completion of that work would amount to final approval and would send the measure to the Senate.

The government coffers were technically empty after Congress recessed rather than staying to meet a 12:01 A.M. Friday deadline for approving the money bill. **Balanced Budget Rejected** 

In other action Friday, the House overwhelmingly defeated a proposed constitutional amendment requiring a balanced budget. The vote was 236-187 in favor of the amendment, 46 short of the two-thirds majority needed adoption.

The House speaker, Thomas P. O'Neill Jr., a Massachusetts Democrat, effectively outmaneuvered President Ronald Reagan, Vice President George Bush and lead-ing House Republicans by calling the bill for action before the White House could begin a serious lobbying effort.

The defeat came shortly after the House voted 346-77 against a substitute Democratic proposal offered by Representative Bill Alexander, Democrat of Arkansas, which would have required the exploited his own popularity. which would have required the Your conduct is legal, but it president to submit a balanced budget but would not have bound

No Services Interrupted Mr. O'Neill surprised Republicans by calling up the amendment ahead of a more important contining to the government.

The government ran out of the money on the first day of the 1983 fiscal year, but all government employees were told to report to work and no essential federal services were interrupted.

Workers were expected to be paid for the workday Friday, which many spent cleaning their desks and work areas in what was called "the shutdown mode."

Republicans blame Mr. O'Neill and other Democrats for making the balanced budger fight necessary by engaging in big spending for many years. But Democrats made it clear they considered the amendment an attack on the Constitution and political posturing by Mr. Reagan before the elections.

Before the vote. Mr. O'Neill told reporters that Mr. Reagan began telephoning Democrats early Friday seeking support for the amendment. There's no need to give him more time to use his guile and charm," Mr. O'Neill said.

**Bill Freed From Committee** In a Capitol Hill appearance

Thursday, Mr. Reagan praised the conservative coalition of congressmen who, in a unusual parliamentary move earlier this week, freed the amendment from the House Judiciary Committee where it had been bottled up for months.

Had Congress approved the amendment, 38 states would have had to vote their acceptance before it would become law. The chairman of the House Jud-

iciary Committee, Peter W. Rodino Jr., Democrat of New Jersey, an ardent opponent of the propos-al, said: "The 18th Amendment did not stem the flow of whiskey. This amendment would not stem The budget deficit for the new

fiscal year is expected to exceed

# Gromyko Denounces Reagan Over Mideast

By John M. Goshko Washington Post Service UNITED NATIONS, New York Shuftz Presses Israel

The Soviet foreign minister, Andrei A. Gromyko, Friday denounced President Ronald Reagan's Mideast peace initiative as a maneuver that "focuses everything on the security of Israel alone" and that reflects America's "arrogant and unjustified claims to a leading role in Middle East af-

Mr. Gromyko also told the General Assembly that Israel was responsibile for the massacre of Palestinian civilians in Bearnt and asked: "Could Israel commit ag-gression and perpetrate genocide against the Palestinians but for its so-called 'strategic consensus' with the United States?"

Then, charging that both the U.S.-sponsored Camp David peace process and Mr. Reagan's Se initiative are attempts to divide the Arab. world through "diktat and eamity," he declared the Soviet Union's support for demands that Israel surrender all occupied Arab territory and agree to creation of an independent Palestinian state: Mr. Gromyko's assault on U.S.

Mideast policy was part of a barrage of criticism that he aimed at U.S. activides in almost every area of world affairs. His speech appeared to indicate that his meeting Tuesday with Sccretary of State George P. Shultz and another session the two will have on Monday would have little affect on easing the tensions between the

two superpowers. On the central issue of nuclear arms control, Mr. Gromyko repeated President Leonid 1 Brezhnev's proposal for a freeze on deployment of nuclear warheads, and he rejected anew Mr. Reagan's counterplan for specific reductions in the nuclear arsenals of the two

Earlier, Bernard D. Nossiter of

lowing from the United Nations: Mr. Shultz told the assembly Thursday that Israel must yield territory to gain peace in the Midan "undeniable claim" to an identifiable place.

In contrast, Yitzhak Shamir, the foreign minister of Israel, ruled out any further "territorial amputations" and said that Palestinian refugees in search of homes and iobs should, find them in other Arab lands. It was Mr. Shultz's first appear-.

ance before the assembly and his address was praised by Arab delegates as "evenhanded," "encouraging" and "hopeful."

Mr. Shultz dwelt at some length on the Middle East. The heart of the U.S. approach, he said, lies in "the Camp David agreements, resting squarely on United Nations Security Council Resolution 242, with its formula of peace for territory."

Deliberate Loophole The resolution, adopted after

the 1967 war, calls on Israel to withdraw from territories occupied in the recent conflict." The resolution does not insist on withdrawal from "all" or even "the" occupied lands, a deliberate loophole to allow Israel some border adjustments.

But in his address Mr. Shamir said that "pressing Israel for more territorial withdrawals will not

bring peace." The two ministers also differed sharply over the future of the Palestinian Arabs. Mr. Shultz said that the Palestinians "deserve a freedom in a Poland.



Andrei A. Gromyko

place" and their "claim is undeniable." But he added that the "Palestinian people will be able to achieve their legitimate rights only in a context which gives to Israel what it so clearly has a right to demand - to exist and to exist in peace and security."

"There is no contradiction between permanent peace for Israel and the legitimate rights of the Palestinian people," the secretary

Mr. Shamir said that Israel was "not prepared to reopen the debate on issues such as the creation of a second Palestinian state."

Mr. Shamir barely touched on Israel's invasion of Lebanon except to assert that his country would face destruction if it bad obeyed UN commands to cease fire and withdraw.

In other areas, Mr. Shultz accused Russia of brutalizing an entire population in Afghanistan." He contended that Soviet "surrogates intervene in many countries," a reference to the Cubans. And he deplored the absence of

# staff of about 20 persons, probably Iran Launches a New Offensive Against Iraq

Compiled by Our Staff From Dispatches LONDON — The Iranian armed forces launched a new offensive in its Gulf war with Iraq on Friday and claimed to control a strategic

Iraqi road 60 miles (96 kilometers) from Baghdad. Iraq claimed that the offensive was completely unsuccessful.

Reports from Tehran monitored here indicated that the Iranian forces were encountering stiff resistance and that fighting was continuing Reusers reported. Iraq said Friday night that it had "crushed and defeated" the Iranian offensive. A military com-

muniqué broadcast on Baghdad

television said Iranian troops had

been shattered in the battle, which

carbor reports said was near the

Iraqi town of Mandali, about 70 miles from the capital. It gave no Despite signs that the framan ary regime has said it will settle for nothing less than the overthrow of the framan struck shortly after midnight in the closest point because the framan believed with closest point believed with

troops were involved in the opera-

Later in the day, Iraq called for an urgent meeting of the UN Security Council to "discuss the grave consequences resulting from the Iranian aggression," The Associated Press reported.

The official Iraqi press agency said Foreign Minister Saadoun Hammadi held separate meetings with the ambassadors of the five permanent members of the Securi-Council, discussing with them the Iranian offensive and its "dangerous repercussion on the region and world peace."

Tehran radio reported, "With heavy blows on Iraqi forces and the recapture of strategic heights, all the obstacles on the way to Baghdad are now removed." Despite signs that the Iranian objectives might be limited to the

armored advance. A paved road nian border town of Sumar. The leads straight from Mandali to Baqubah and there joins a highway to the capital.

The offensive came at the end of week of celebrations in Iran marking the second anniversary of the war. It also coincided with the end of the three-day Moslem feast of the sacrifice.

Iraq invaded Iran on Sept. 22. 1980, but its forces were-swept out of a large area of southern Iran in an enormous counteroffensive last spring. The Iranians have since mounted several unsuccessful drives against key targets in southom Iraq.

Reparations Sought Iraq has repeatedly called for a cease-fire while Iran's revolutionary regime has said it will settle for

press agency said the heights were back in Iranian hands for the first time since they were captured by an Iraqi invasion force at the start of the war. The Iranian agency said the heights dominated the Iraqi border

town of Mandali. Tehran radio said Iranian forces also controlled a road running inside Iraci territory from Mandali to the oil town of Naft Khanen. The radio quoted military sources as saying Iranian forces had achieved 80 to 90 percent of their objectives and would proceed to li-

berate all the remaining Iranian

territory in Iraqi hands. Iraq

claimed several months ago to

have withdrawn from all Iranian

The advancing Iranian forces had to fight off seven Iraqi counterattacks in the first 12 hours of battle, the Iranian report said. It also quoted inilitary sources as saying that fighting was continuing after Iranian forces recaptured 60 square miles (150 square kilomeand Scott Atmstrong Washington Past Service

WASHINGTON - The Justice Department is conducting a diplomatically sensitive tovestigation into the costs of transporting mil-lions of dollars worth of military

equipment sold to Egypt.
The investigation tovolves \$51 million in bills submitted to Egypt by the Egyptian-American Trans-port and Service Co., the company that holds the exclusive contract for arranging the shipment to Egypt of the more than \$3 billion in military equipment that the United States has agreed to sell that country.

EATSCo, which is based in Falls Church, Virginia, was founded in 1979 by Hussein K. Salem, wbo U.S. intelligence sources say is a former Egyptian military intelligence official, and Thomas S. Clines, a former CIA official, specifically for the purpose of han-dling these arms shipments to

The contract was awarded by Egypt after negotiations handled by high-level Egyptian officials. It was reviewed and accepted by Pentagon officials.

Sources close to the investiga-tion say that the \$51 million in bills EATSCo submitted to Egypt during the first two years of contract appears to be unusually high for the roughly \$300 million worth of arms shipped during the

In one instance, for example, sources close to the investigation say EATSCo submitted a bill for shipping 16 tanks to Egypt at \$47,000 a tank. That amount is nearly four times the customary charge for what industry and government sources say would be a comparable shipment to the same

Prosecutors are sifting through EATSCo, Pentagon and Treasury Department records related to the arms shipments to an effort to determine exactly where the \$51 million went after it was collected by EATSCo and whether any of it was billed or disbursed improper-

The investigation centers on roughly \$30 million of EATSCo's bills to Egypt that includes fees listed as owed to a middleman company that arranged for the ships to carry the equipment overseas. Prosecutors are investigating whether the use of the middleman served to inflate the bills submitted by EATSCo to Egypt, and if

so, who profited. A source close to EATSCo said some of the money listed as owed to the middleman went instead to EATSCo. That source said Egyptian officials were aware of this were proper.

Egyptian officials declined to comment on their arrangements with the company or the Justice Department investigation. A State Department source said the Egyptian government has privately complained in the State Depart-

ment about the investigation. The investigation has been un-der way for about eight months. but it is still in its preliminary stag-es. No charges have been filed against anyone involved to the

An EATSCo spokesman said that while individual bills may apthat while individual bils may appear high, federal investigators will find that such bills generally occurred when Egypt demanded especially fast delivery, which meant special and expensive chartering arrangements. Over all, he said, EATSCo's charges were competi-tive with those of other shippers. The spokesman said, referring to

Egypt, that "the customer is satisfied with EATSCo's performance and charges, including all profits, which are below the limits permitted by its cootract." He added, "EATSCo believes that at all times has complied with applicable

**Bills Questioned** 

Mr. Salem, who now lives in Egypt, could not be reached for comment, but his attorney said that his client had done oothing improper. Mr. Clines' attorney, John Ellsworth Stein, said Mr. Clines "denies any allegation that EATSCo conducted any business to an unlawful or improper man-ner in its dealings with Egypt or the United States.

Pentagon sources say the Defense Security Assistance Agency began looking into EATSCo's billings late last year, after S. Thomas Romeo, an official of the Federal Maritime Administration, brought to DSAA four EATSCo bills that the sources say reflected shipping costs that were higher than the rates actually charged by the ocean lines that handled the cargo. Several months later, the Justice

Department took over the investigation after prosecutors iovestigat-ing the activities of former CIA agent Edwin Wilson received allegations that Mr. Wilson, now to federal custody and charged with supplying explosives and terrorist training for Libya, may have been involved in arranging for shipment of military equipment to Egypt and may have had an option to invest in ÉATSCo.

Mr. Clines' lawyer said Mr. Wilsoo has never had any interest to EATSCo. Mr. Wilson's lawyer, John A. Keats, declined comment on the matter.

In addition to trying to trace the disposition of EATSCo's funds, to vestigators are looking into the circumstances under which the company received the contract.

and did not object to it, and that therefore EATSCo's procedures tion said there are oo allegations of wrongdoing by Egyptian officials.

# Chancellor Kohl: A Man of Homely Virtues

By James M. Markham New York Times Service

BONN - Helmnt Kohl's virtues are not the established virtues of Bonn, where jour-nalists and diplomats give high marks to Helmut Schmidt's irony, worldliness and ex-

The large, genial Mr. Kohl, who replaced Mr. Schmidt as chancellor Friday, embodies another, old-fashioned set of values, and for this be must put up with a condescending, though hardly hostile, press.

He is regularly described as honest, but uninspiring; reliable, but wanting in specialized knowledge; patient, but devoid of the boldness, imagination and killer instinct that seem to set off charismatic leaders.

Mr. Kohl, 52, is a an undeniably decent man who has the basic curriculum vitae to be chancellor but who has never been expected to make it to the top job. Even now, having attained the post he has sought for years. Bonn holds its breath in see if Mr. Kohl will survive a parliamentary confidence vote

In Bonn it is sometimes forgotten that, running as the Christian Democrats' candidate against Chancellor Schmidt in 1976, Mr. Kohl gained the party's second-best score in the history of the West German republic, 48.6 percent of the vote. The 'Black Giant'

In that campaign, the towering "Black Gi-ant," as Mr. Kohl was rather fondly dubbed, talked about restoring "cleanliness, punctu-ality, dependability, savings and hard work" in public life. He spoke unabashedly of "the in public life. He spoke unabashedly of "the fatherland," and hustily led rallies in the singing of the national anthem.

However comical this pitch may have sounded in jaded Bonn, many Germans re-

sponded to it. As the leader of a West Germany unset-

tled by rising unemployment and strains in its political party system, and facing import-ant foreign policy choices, Mr. Kohl will ave some handicaps.

He is a rambling parliamentary orator.

Mr. Kohl's biggest party headache today is the Christian Democrats' independent sister organization in Bavaria, the Christian Social Union, and its headstrong leader, Franz Josef Strauss, who has extracted a commit-ment for new elections on March 6 from the refuctant chancellor. In 1980, Mr. Kohl was outmaneuvered by

Mr. Strauss for the Christian Democratic nomination to run against Chancellor Schmidt. Some see this episode as a sign that Mr. Kohl shuns confrontation; others disagree, saying he consciously surrendered the nomination, sensing that it was not his year to try again.

The son of a low-level customs official, Mr. Kohl was born in the Rhine city of Ludwigshafen on April 3, 1930. He was drafted and sent to basic training in Bavaria in the closing months of World War II, but never had to fight.

Mr. Kohl is a Catholic and his wife, Handlore is Protectant on the surgest street in the street street.

nelore, is Protestant — not an unusual situa-tion in postwar Germany. They have two sons, Peter and Walter. Mrs. Kohl, 49, is trained as a diplomatic interpreter in both English and French.
The magnanimous comportment of Amer-

ican GIs in occupied Germany made a strong impression on Mr. Kohl in his youth, coloring his later geopolitical thinking. "I have never forgotten, and it will always play a role in my policy," be said several years ago, "standing in the schoolyard and getting my hunch from the army mess. The genera-tion that was standing in the schoolyard was the generation that is now increasingly occupying the seats of power in the government."

Today Mr. Kohl stands out as one of the most pro-American politicians in his con-servative party. Before President Ronald Reagan's visit to West Germany in June, Mr. Kohi organized pro-American rallies in Bonn and Munich to counter the impression that the two nations were drifting apart.

scription of the products or tech-

nology which your company or any subsidiaries thereof bave sup-

plied or plan to supply for the pur-

pose of construction of the Siberia-

The department said dollar val-

ues could be aggregated and that all responses, which were sought by Oct. 30, would remain confi-

Most of the companies have large commitments in the petrole-

um equipment business but some,

such as the Transamerica Corp., are mainly engaged in other busi-nesses such as finance.

Among the best-known compa-

nies are the Allis-Chalmers Corp.,

the Caterpillar Tractor Co., the

General Électric Co., Honeywell

Inc., the Ingersoll-Rand Co., the Rockwell International Corp., TRW Inc., the United Technolo-

gies Corp. and the Westinghouse

Attempts to elicit responses from several companies failed ei-ther because they declined to com-ment or had not yet received the

Commerce Department letter.

West European pipeline."

# WORLD BRIEFS

#### Soviet Pilots Won't Aid Crash Probe

LUXEMBOURG - The two pilots of the Soviet jet airliner that crashed Wednesday in Luxembourg are being held in police custody because they have refused to cooperate with an inquiry into the accident

government officials said Friday.

The crash of the Aeroflor Ilyushin-62 at Fiodel Airport killed 6 of the 78 person aboard. Belgian experts are investigating the crash, and a team of Soviet technicians are being allowed to participate as observers. Under Luxembourg law, the pilots are being held responsible for involutary homicide, although this does not necessarily mean they will face criminal charges, legal sources said.

Diplomatic sources in Moscow said Cuba's ambassador to the Soviet Union had been on the flight. Airport officials said one other diplomat had been on the flight, but they were unable to give details.

#### U.K. Sets Government Raise Ceiling

LONDON — Prime Minister Margaret Thatcher's government said Friday it is budgeting for an average 3.5-percent ceiling on raises for Britain's three million state employees in 1982-83.

The announcement touched off protests from the opposition Labor Party and trade union leaders. They denounced it as "unacceptable" and "unworkable." The ceiling was 6 percent in 1980-81 and 4 percent in 1981-82. The Labor Party leader. Michael Foot, said "it will lead to further ructions and disasters." He accused Mrs. Thatcher of "seeking to pick a fight with the unions."

Announcing the new figure, the Treasury said: "This is oot a pay oorm but a guideline. Each government department has it own budget within which it must keep."

#### Japanese Leader Ends Visit to China

RELITING - Prime Minister Zenko Suzuki of Japan concluded a visit to China on Friday during which the two countries agreed to expand their economic cooperation although they apparently fell short of completely resolving their dispute over history.

The visit was almost canceled because of a dispute over new Japanese

history textbooks that gloss over Japanese atrocities during the 1937-85 history textbooks that gloss over Japanese atrocities during the 1937-85 war with China. Mr. Suzuki assured China that Japan was willing to correct the errors, and he was told by Chinese leaders that they regard the dispute as busically resolved. But an editorial in the People's Daily. said Wednesday that both sides should continue to guard against a revival of militarism to Japan, indicating that China was not yet ready to

forget the issue.

The two sides exchanged notes on the latest loan from Tokyo to Beijing of \$250 million, and Mr. Suzuki pledged a further \$390-million intment to Chinese offshore oil exploration.

#### New Effort Made on Shcharansky

JERUSALEM - Avital Shcharansky, the wife of the imprisoned Soviet dissident Anatoli Shcharansky, plans to go to Washington on Sunday to gather support for a renewed effort to gain her husband's release from

the Soviet Union.

Mr. Shcharansky is serving a 13-year sentence for treason, and has recently begun a hunger strike that his wife fears may threaten his life. Dina Beilin, a friend of Mr. Shcharansky's who now lives in Israel, said that his mother told her by telephone Thursday that the prison authorities were preparing to force-feed him.

In a statement issued bere, 30 former Jewisb dissidents who spent time in Soviet prisons alleged that "the Soviet government wants to break his spirit and kill him." They said Mr. Shcharansky had begun his hunger strike to protest the repeated confiscation of letters and the barring of

#### Anti-Marcos Protest Held in Manila

MANILA — In the largest Filipino anti-government protest in a year, about 5,000 people demonstrated Friday against President Ferdinand E. Marcos's visit to the United States and burned effigies of Mr. Marcos and President Ronald Reagan.

The demonstration was peaceful and no acrests were reported. The demonstrators - students, workers, slum dwellers and members of the clergy — unfurled banners reading "Dismantle U.S.-Marcos Dictator-ship" and "Expose U.S.-Marcos Talks As An Act of National Betrayal." Mr. Marcos returned to Manila Thursday after a visit to the United

The protesters listened to speeches by union leaders, church workers. students and members of the opposition. Among those speaking was Cipriano Malonzo, acting chairman of the May 1 Movement, a 500,000member labor organization that was recently the target of a sweeping government crackdown on suspected subversives.

Compiled From Agency Dispatches

# U.S. Seeks Pipeline Data From 39 Companies

Helmut Kohl at the Bundestag Friday.

And world leaders, who will want to know

Mr. Kohl and size him up, will face the prob-lem that, unlike many Germans who were educated after World War II, he speaks no

foreign languages.

These shortcomings, however, do not seem to trouble the Christian Democrats' longtime

A politician who rose swiftly through the

ranks of the Christian Democrat provincial

power structure - at 29 he was elected to the

legislature of his home state, Rhineland-Palatinate, and 10 years later he was its pre-

By Robert D. Hershey Jr. New York Times Service

WASHINGTON - In what appeared in be an escalation of its efforts to stall construction of the Soviet oatural gas pipeline to Europe, the Reagan administration has written to 39 American companies to request detailed informa-tion about all exports of oil-field technology during the last seven

It has also asked the companies, one of which is Canadian, to dis-close any plans they might have to supply equipment or technology specifically to be used in building the pipeline, The 39 virtually identical letters

from the Commerce Department, carrying a Sept. 27 date, todicated that the administration was taking great pains to uncover violations of its sanctions against the pipeline. The letters also request the names of any company in the world that has received U.S. oilfield technology since 1975.

The United States will impose sanctions against a West German company for shipping turbloes to the Soviet Unioo to defiance of a

nology for the Siberian pipeline, Commerce Secretary Malcolm W. Baldrige said in Washington on Thursday, United Press Interna-

tional reported. [The oews agency also reported that port officials in Bremen said U.S. sanctions cost a French-

based firm a \$3-million order,

that a ship carrying the turbines left Friday for the Soviet Union. They were the first of 47 turbioes manufactured by AEG-Kanis for the Soviet Union under license from the General Electric Co. io

the United States.]
The Commerce Department isalso encouraging companies to re-port the violations of others. "I encourage you to contact the depart-ment if you know of any developments to your area of which we should be aware," said the Commerce Department letter, which was signed by Lawrence J. Brady, assistant secretary of commerce for trade administration.

The requests came to light in an exchange between Representative

Benjamin S. Rosenthal, Democrat of New York, who is head of a and Mr. Baldrige.

Mr. Rosenthal said Thursday: It appears to be an escalation by the administration of its determination to enforce its gas-pipeline export restrictions ootwithstanding serious bipartisan concerns in the Congress over the restrictions and the distress by our Western European allies."

On Wednesday, House critics of the sanctions narrowly failed to pass a measure to lift them, a move that would have embarrassed President Ronald Reagan and perhaps weakened his hand in negotiating a possible alternative with European countries. There was no action by

The administration has imposed sanctions denying U.S. petroleum equipment and technology to com-panies to France, Italy and Britain. In his letter to the 39 companies, Mr. Brady said he was "relying on this nation's business community" for assistance in uncovering sanctions violations.

The other request was for a "de-

(Continued from Page 1) morality and general Christian

Stung by this indictment, Heiner Geissler, the Christian Democrat secretary-general, demanded the floor, and, making himself beard over angry catcalls, accused Mrs. Hamm-Brucher of launching "an attack on the constitution."

This phrase incensed Chancellor Schmidt, who himself demanded the floor again. As murmurs rose from the Christian Democrats, he furiously slammed his fist on the podium, saying: "I still have the right to speak here!"

the bouse, Mr. Schmidt pro-claimed: "When I hear someone call a free expression of opinion an attack on our constitution, then I must ask the leadership of the FDP [Free Democrats] if it really wants to enter an alliance with such illiberality and intolerance."

whoever acts in conformity with the constitution — and the consti-nation is based on moral norms, this is the result of our history cannot be acting in an immoral or Ambrosiano Aide

ernment would be domestic.

"The first and most important task will be to renew the strength of our people so that the economy can improve again and growing unemployment be diminished," said Mr. Kohl.

that President Ronald Reagan "has met Mr. Kobl and looks forward to working with the new chancellor as he did with the last one," Reuters reported from Washington. The State Department said that maintenance of a sound U.S. relationship with Bonn is crucial to the security of the West. Our destinies are linked."

The Soviet news agency Tass reported the collapse of Chancellor Schmidt's government almost as soon as it took place in Bonn, the Washington Post reported from Moscow, It followed it up with several dispatches explaining what it called the "crisis" in West Germany but did so without commenting on the events.

# Kohl Elected U.S. Finds Serious Loss By Bundestag Of Technology to Russia

By Philip M. Boffey New York Times Service WASHINGTON — A panel of experts appointed by the National

Academy of Sciences, and given top secret totelligence briefings, has concluded that there has been "substantial and serious" leakage of American technology to the So-viet Union, including "a signifi-cant portion" that is "damaging to

national security." But the panel found that open scientifie communications and exchanges, particularly the activities engaged in by universities, played a very small part in the leakage. It warned that government efforts to clamp down on the free flow of sci-entific information "could be extremely damaging to overall scien-tific and economic advance as well as to military progress."

**Acrimonious Debate** The panel's report thus gave support to both sides of an increasingly acrimonious debate between national security officials and the scientific community concerning the extent to which security restrictions should be applied to scientif-

It acknowledged that military and intelligence officials are right to be concerned about the leakage

# Dies in Milan in Fall From Office

MILAN — A senior official of Banco Ambrosiano, which was declared insolvent to August, fell to his death Friday from the fourth floor of a bank office building, a spokesman for the bank said.

Giuseppe Della Cha, 54, had taken up a oew managerial post this week with the Nuovo Banco Ambrosiano after a long absence, The spokesman said no suicide note had been found. Nuovo Banco Ambrosiano was

formed after Banco Ambrosiano collapsed in August. Nuovo Ambrosiano took on all former cmployees of the Banco Ambrosiano.

In June, the secretary of Banco Ambrosiano's former president, Roberto Calvi, committed suicide.

Several days later, the discovery of Mr. Calvi'a body in London triggered a chain of events leading to the enforced liquidation of Ambrosiano six weeks later. Mr. Calvi's family is challenging the ver-dict of suicide in his death.

of technologies of military impor-tance to the Soviet Union but it even more strongly supports the right of universities and research scientists to remain free of restric-

tive controls. Its central conclusion is that national security is more apt to be enhanced through a policy of open scientific communication that promotes scientific accomplishmen rather than through a policy of secrecy controls that yield "limited and uncertain benefits."

The report was greeted warmly by George A. Keyworth 2d, Presi-dent Ronald Reagan's science adviser, who said he found "very helpful the arguments that the report makes for security through accomplishment, rather than security through secrecy. The last thing w want to do is ape the repressive So-viet model, which stifles technological innovation through its obses-

sion with secrecy." The 19-member group was headed by Dale R. Corson, president emeritus of Cornell University, and included scientists and administrators with experience in universities, industry, and government.

The panel appeared to be slightly dominated by academies but it also included such prominent national security figures as Samuel C. Phillips, former director of the Na. tional Security Agency, and Wil-liam J. Perry, former undersecre-tary of defense for research and engineering. The panel was unan-mous in all its conclusions and re-

'Awesome Amount of Evidence'

The judgment that "the overall loss of U.S. technologies" to the Soviet Union "has been extensive" was made by a subpanel of six experts with high security clearances who received briefings from the intelligence accesses it was then entelligence agencies. It was then en-dorsed by the full panel which received less-classified briefings. The head of the subpanel

John M. Deutch, dean of science at the Massachusetts Institute of Technology, who is also an adviser to government military and intelligence agencies - said that "a really quite awesome amount of evidence was presented" by the government to document the amount

of leakage.

Mr. Corson said "these damaging transfers have occurred" through legal sales of products to the Soviet Union ... through ilegal sales of products through it through transfers of American technology to the Soviet Union by third countries and through in third countries, and through "shighly organized espionage operation."

#### **New Trade Union Law** The Associated Press WARSAW — A committee of the Polish Sejin has approved the situation the most realistic solution draft of a new labor law, setting

**Panel in Poland Backs** 

the stage for debate later this month that could lead to the dissolution of Solidarity, the suspended independent trade union.

Although the official PAP news agency gave no details of the draft law in its report Friday, speculation is growing that the long-awaited parliament bill could dissolve unions that existed before martial

law was decreed Dec. 13. All Unions Included An official said this week after the new law was approved, "All union registrations made up to then will be considered void."

Solidarity, the only independent union in the Soviet bloc, as well as the autonomous and branch unions that replaced state-run unions that collapsed in 1980, would be included in such a bill. Action on the new law, expected in the first half of October, will come just one year after the union held its first national congress and formally elected Lech Walesa to its

chairmanship. Since martial law, Mr. Walesa has been interned, the union sus-pended and its leaders held without charge or jailed for organizing strikes and protests in violation of

emergency decrees **'Realistic Situation' Seen** 

The Communist Party daily Trybuna Ludu said in a commentary oo the draft law that workers had been overshadowed by opponears of the state in Solidarity who had steered them into conflicts.

seems to be creating anew the trade union movement which authentically defends worker interests" and respects the party and Poland's alliances.

Government sources have said new unions may be constructed to stages, beginning with establish-ment of locals in large factories, followed by formation of links between these groups and finally a cational representative body in about three years.

In addition, the sources said, the new law would severely limit the right to strike, a crucial element of agreements that launched Solidarity after Baltie shipyard strikes ended in August 1980. Mcntal Tests Ordered

The Polish authorities have apparently ordered one of Solidarity's best-known members held for psychiatric observation, the Los Angeles Times reported Thursday from Warsaw. Anna Walentynowicz, 53, the

rane operator whose dismissal from a Gdansk shipyard in August 1980 precipitated the strike that led to Solidarity's formation, is believed to be held in the Rakowiecka Prison hospital in Warsaw, her attorney land. Trudes said attorney, Jacek Taylor, said. The crane operator was released

earlier this year after several mooths of internment, but was arrested again Sept. I on charges of organizing a bunger strike, accord-

ing to union sources. Forced psychiatric treatment is commonly used against dissidents in the Soviet Unioo and some other Eastern bloc countries. Bot it 'It does not seem possible to reis believed that it has never been vive the past organizational struc-used for political purposes in Poture," the paper said. "In such a land.

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# Poland to Mint John Paul II Coins Regime to Market a \$20-Million Series Worldwide

By Robert D. Hershey Jr. New York Times Service WASHINGTON - The Polisb government, eager to rebuild its depleted reserves of foreign exchange, has decided to mint about \$20 million of gold and silver coins stamped with the face of Peres Loho Bend II

face of Pope John Paul II. The coins are to be marketed worldwide at a substantial but as yet undetermined premium over their metallie content by Italcambio, a company in Milan that has recently signed the distribution agreement, according to Kenneth M. Crosby, a former Merrill Lynch International executive who is now a Washing-ton consultant and was involved

in the transaction. Mr. Crosby said the idea was that of Ellen Jacobsen, a New York public relations consultant who has worked on it with the Polish authorities over the last three and and half years.

A Polish official in New York declined comment, but W. Ludwicki of the New York repties confirmed that the coins had been anthorized but indicated that they were intended for distribution abroad. Legal Tender

an agreement has been signed."

In Warsaw, the Polish authori-

The coins, which are to be le-gal tender but are unlikely to circulate as such, will be minted in units of one ounce (about 28 grams), one-quarter ounce and one-eighth ounce for the gold and one ounce and one-half ounce for the silver. Each of the five types will also be issued in

proof form.

The nominal value of the coins will range from 100 to 10,000 zlotys. The exchange rate for zlotys is about 80 to the dollar officially and 300 to 350 unofficially, according to the State Department

Unlike the sales of coins by such countries as South Africa, Canada and Mexico, this is not

resentative office of Bank Handlowy, a Polish commercial bank, said Thursday that "such duction. The coins will be mint-ed by a private Swiss mint, a subsidiary of the Swiss Credit Bank. Although the premium has not yet been set, it is believed the coins would be priced from 30 to 50 percent above their intrinsic value. Miss Jacobsen said that she

first approached the government in 1979 and that she and an as-sociate had made ournerous trips to Poland since then to win approval. It would be the first time that a Polisb coin would carry the image of a living person, she added. "They're very proud of the ope," Miss Jacobsen said. "I

pope," Miss Jacousen didn't find ton much resistance after the initial surprise." Miss Jacobsen said her firm, Ellen Jacobsen & Co., would get "a small royalty."

Sales are to begin about Nov. 15, shortly after the first set is presented in the pope. "He's very pleased," Miss Jacobsen said.

# Sihanouk Assails 'Puppet' Regime

By Frank J. Prial

New York Times Service
UNITED NATIONS, New York Prince Norodom Sihanouk, the former ruler of Cambodia who oow heads a coalition of forces op-posed to the occupation of that country, has told the UN General Assembly that his government was not a government in exile.

He said Thursday that the government actually in Phnom Penh "had no real existence," and was under the control of Vietnamese occupying authorities. His followers inside Cambodia, Prince Sihanouk said, are bolding large portions of the occupied na

tioo despite the efforts of the Sovi-et-backed Vietnamese Army. In July, be said, he visited his follow-

ers in three liberated zones in

Cambodia, traveling by car, on foot and on elephants. Prince Sihanouk, 60, is at the General Assembly to try to pre-vent it from declaring Cambodia's seat vacant. This, he said, is Viet-

HARRY'S N.Y. BAR ® Est. 1911 5, rue Daunou, PARIS Just tell the taxi driver "sank noo dae noo" or Folkenturm Str. 9, Munich

nam's chief goal at the current ses-

sion. The General Assembly has backed away from such a declaration in three previous sessions and diplomats here predict that the anti-Vietnamese group may even pick up several extra votes this ses-

The prince said that despite his efforts to seek a peaceful solution to the Cambodian problem, he had been informed by the Vietnamese leaders that they would oot negotiate with a man who, in their

Two Army Deserters Executed in Zimbabwe The Associated Press HARARE, Zimbabwe - Two army deserters convicted of murder, rape and robbery have been hanged. The executions were the

first allowed by Prime Minister

Robert Mngabe's government

since todependence was achieved to 1980, the Justice Ministry con-

Samuel Mahahe and Stephen Nare were executed Thursday at Harare Central Prison, a spokesman for the Justice Ministry said. The two had petitioned for clemency, and all previous petitions from prisoners on death row were granted. But Mr. Mugabe had promised a crackdown oo crime because of a wave of lawlessness blamed on about 2,000 deserters.

He said that since it was now

clear that Vietnam planned to oc-cupy Cambodia indefinitely, "I find myself compelled to commit myself to a tripartite coalition and to join, pacifist though I am, the armed struggle so that our country may one day become, yet once more, master of its destiny." The prince, who lives mostly in Beijing and Pyongyang, North Ko-rea, said: "I feel no hatred towards Vieinam. I have never ceased to recognize that the geographical po-sition of our two countries makes

them oeighbors to the end of Other leading figures in the coa-lition which the prince now heads are the Khieu Samphan, leader of the China-backed Khmer Rouge movement which was driven from power by Vietnam to 1978, and Son Sann, who heads the noncommunist Khmer People's National

Liberation Front. The prince, who was deposed as Cambodia's head of state by Lou Nol in the late 1960s, said he would oppose any international conference on Cambodia arranged by Vietnam with the support of the Soviet Union. Such a meeting, he said, would be to push for de facto recognition of the regime of Heng Samrin, the current leader of Cam-

# As Chancellor

principles."

Then, after a silence settled over

Mr. Schmidt's unexpected retort brought Mr. Kohl, who had not planned to speak, to the podium. While apologizing for Mr. Geis-sler's "hasty words," Mr. Kohl in-sisted: "Frau Hamm-Brucher,

un-Christian way. Mr. Kohl told journalists that the first priorities of his oew gov-

■ U.S. Promises Firm Ties The White House said Friday

■ Quick Report in Moscow

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# Port in U.S. Asserts Question on Nuclear Freeze Confronts 25% of U.S. Voters Political Appointees Weaken the Military

By Michael Getler Washington Post Service

WASHINGTON - A critique of U.S. military planning by the Congressional Research Service warms that the United States is making the same mistake as the Soviet Union by putting too many political appointees in key jobs.

We sneer at the Soviets because they use political reliability as the top prerequisite for any important position, yet we are doing precisely the same thing," said John M. Collins, the senior specialist in oational defense for the Library of Congress and the author of the 313page study. The report was resed Thursday.

"In many cases," Mr. Collins said in an interview, "professional competence is almost disregarded, and so you have to ask yourself, 'Are we so destitute for talent that we cannot select top planners that leadership feels comfortable with and that are also professionally qualified?

"We've got to be able to do that," he said, or face increasingly grim prospects in defcuding the United States and solving international create. Mr. Collins, in his study and in

subsequent comments, makes clear he is not speaking specifically about the Reagan administration but rather about a trend in U.S.
military planning during the 37year period since the end of World
War II.
Mr. Collins, a retired army colonel, has been the author of several

influential critiques of military issues in recent years. His latest report, which was requested by four congressmen, comes at a time when there is controversy within the military services and in Con-gress on possible reorganization of the military hierarchy as one way

to improve efficiency.
But the key to his critique, Mr.
Collins said, is that "the problem is people rather than organization," and that "we're putting square pegs in round holes" throughout the civilian and mili-tary establishment.

The study says that "neither se-

lection oor retention policies consistently people the system with top officials or staff assistants who are prepared by education and ex-perience to perform effectively" while "divided loyalties and jurisdictional disputes pull the system apart at every level."

While presidential counselors shoold possess "impeccable credentials," the study says, "education and experience prepared few of them to participate effectively in the defense strategy formulation process over the last 37

DA LISLLA INCISOU

Los Anteles Times Service

conservative Arizona moved Fri-

day from being the only state with-out a Medicaid program to being

The plan will be watched closely

assistance to the poor.

Although initially aimed at the

poor and the medically needy, the

plan will become available by the

end of the year to all private and

public employees who wish to join,

Goal of Program

The program's goal, said Henry Folcy, director of the Arizona Health Care Cost Containment

System, is to restructure the deliv-

ery of health services in ways that

 $(C_{i})$ 

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according to state officials.

the expense of quality."

LOS ANGELES - Politically

Nevertheless, Mr. Collins said these aides were generally better prepared than most secretaries of Mr. Collins writes that of 15 de-

fense secretaries only George C. Marshall and Robert A. Lovett in the early 1950s and James R. Schlesinger in the mid-1970s had previous experience in "defense concept formulation and strategy," though others such as Melvin R. Laird, Donald H. Rumsfeld and Harold Brown all had some defense beckground.

In Mr. Collins' view, 12 of the 15 Peniagon chiefs "found on-the-job training imperative" and "few

up the joint chiefs of staff during the past 37 years lacked any joint service assignment in their careers before becoming part of a group that was meant to help unify mili-

tary policy.

Average tenures for top people throughout the military community are so short that even fully qualified players found it almost impossible to promulgate cohesive policies and programs, much less pursue them to successful conclosions." He said the tentire for defense secretaries has averaged 2.4

No Continuity

"Unfortunately," the study continues, "neither the National Security Council nor State Department features a career staff that ensures continuity. The former employs foreign policy and defense professionals who depart when party affiliations of presidents change. Political appointees people the State Department, where key personnel bob in the front door and out the back at high speed."

Mr. Collins says similar turbulence affects the political appointees in the Pentagon and that "the U.S. intelligence community suffers from people problems at least as debilitating as those that plague planners in the State Department and Pentagon."

Mr. Collins says that "the U.S. defense planning system functions with passable competence, according to supporters who properly point out that no other nation even closely approaches perfection in that difficult field."

But for those "who believe that deficiencies of the system are more obvious than its merits," Mr. Collins offers some possible remedial measures such as removing certain "legal limitations" that reduce the pool of candidates for top civilian jobs and limit the tenure of top military and civilian officials.

counties were invited to

would charge the state monthly to

provide health services to individu-

Average Monthly Fee

tracts to doctors and hospitals and other providers whose bids were deemed acceptable. For the last two weeks individuals and families

among the 91,000 who are eligible

for Medicaid, and the 124,000 in-

digents and medically needy in the

state, have been signing up with the providers or provider groups.

tor within the group he has select-

ed and only the doctor can decide

whether the patient oceds to see a

The state will pay the doctor an average monthly fee of \$60 to \$65 for each poor and medically indigent patient on his list. If the patient needs to see a specialist or be

bospitalized, the doctor must pay

for these services out of the month-

ly fee, using specialists and hospi-

tals with whom he has subcon-

specialist or to be hospitalized.

Each patient will choose a doc-

The state has since awarded con-

Arizona Begins Broad Medical-Care Program

submit bids on how much they a similar prepaid plan for the poor

Washington Post Service
WASHINGTON — Gov. Edmund G. Brown Jr. of California electrified his Senate race against Mayor Pete Wilson of San Diego earlier this week with a television advertising campaign asserting that Mr.
Wilson opposes a nuclear arms moratorium.

The ad, reminiscent of the one used against Barry Goldwater in the 1964 presidential election, opens with Ron Cey, a third baseman for the Los Angeles Dodgers, saying, "I want to keep on playing base-ball." Leonard Bernstein, the conductor, says, "I want to go on making music." Candice Bergen, the actress,

says, "I want to go on doing it all."

Then the screen is filled with the fiery mushroom cloud of a nuclear explosion, followed by a scene in which a small boy, surrounded by children, says, "I want to go on living."

The ad closes with a picture of Mr. Brown and au

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Mr. Wilson, who denounced the ad as "character assassination," defended his position by saying: "I want the reduction of nuclear arms to begin. We have to do better than just freeze the nuclear cloud that hangs over the earth."

The San Diego official is just one target of the nu-clear freeze movement, which has progressed oationwide from scattered protest groups to a potent politi-cal force. The Council for a Livable World has raised \$320,000 to help 14 Senate candidates who support an immediate moratorium on nuclear weapons and to unseat several senators who oppose the freeze.

Its new political action committee, PeacePAC, has targeted 12 congressmen, labeled the "Doomsday Dozen," and solicited money for their defeat in a

announcer intones: "Pete Wilson opposes the ouclear arms freeze. Jerry Brown supports it. Vote for your life, Elect Jerry Brown to the U.S. Senate."

mailing to 500,000 people. The National Committee of New Mexico and Lowell P. Weicker Jr. of Connecticut. All are Republicans.

als of both parties, also has hudgeted \$500,000 to defeat its own "Doomsday" list.

> One American voter in four will have the opportumity to vote directly on the issue in November, in what will be the closest the United States has ever come to a national referendum. It will be on the ballot in eight states - California, Arizona, Oregon, North Dakota, Montana, Michigan, Rhode Island and New Jersey - and in cities from Anchorage, Alaska, to Dade County, Florida.

> The Council for a Livable World is focusing on Senate races in smaller states where it believes it can have more of an impact. It already has contributed more than \$30,000 to Senator George J. Mitchell, a Maine Democrat, and \$30,000 to unseat Senators Malcolm Wallop of Wyoming, Harrison H. Schmitt

PeacePAC plans a total campaign of \$200,000 against its "Doomsday Dozen" in the House of Representatives. They include two Democrats, William V. Chappell Jr. of Florida and Samuel S. Stratton of New York, and 10 Republicans. The Republicans are: William Carney and John LeBoutellier of New York, Don H. Clausen and John H. Rousselot of California, James K. Coyne of Pennsylvania, Larry Craig of Ida-ho, David D. Marriott of Utah, Robert H. Michel of Illinois, Denny Smith of Oregon, and Frank R. Wolf

Freeze supporters believe their organizing this year will give them a base of support in the 1984 presidential elections. Two Democrats considered likely to seek their party's nomination. Senator Edward M. Kennedy of Massachusetts and former Vice President Walter F. Mondale, have both endorsed the freeze.

# **Pentagon Lobby Effort** passed the primer stage before they were replaced." About one-third of the 48 top military officers who have made Is Illegal, GAO Says

By Charles Mohr

New York Times Service WASHINGTON - The General Accounting Office has said in a report that officials in the air force and the office of the defense secretary "have violated federal annilobbying laws" in a joint campaign with the Lockheed Corp. to push through Congress a program to buy 50 C-5 air cargo planes.

The accounting agency's report Thursday said that because one such anti-lobbying law contained provisions for fines and imprisonment, it was referring the matter to the Justice Department for possi-ble prosecution. The report did oot na e any officials.

The Defense Department said Thursday that it was reviewing the report and had oo comment.

#### \$13-Million Theft Of Metals Revealed

JOHANNESBURG - The theft of \$13 million worth of metals has been revealed in the annual stockholders' report of the Rustenburg Platinum Holdings Ltd., the state news agency said. The theft was described as the biggest precious metals theft in history...

The South African Press Association said Rustenburg, supplier of 40 percent of the West's platinum and gold, discovered the loss in March, informed the police, but withheld a public statement until reporting the year's performance up to the end of August.

"A significant amount" of the precious metals was lost "by theft," was virtually all the company acknowledged in the document, ich was issued after the South African Stock Exchange closed Wednesday. The company gave no indication of how the material was

Although other states have used

on a partial basis, Arizona is the

first to place all poor persons in such a plan. And within the oext

few months, Arizona will be the

first to offer it to the state's

104,000 public and 1.7-million pri-

Bot many observers are skepti-

cal whether the plan can succeed.

The de-emphasis of the traditional

fee-for-service system and the sub-

dued role to be played by special-ists have antagonized the state's

Although there is a risk that the

physician will lose mooey if too

many patients require expensive

care, there is also an income incen-

tive for him to keep them healthy,

While many of the state's 8,000

doctors seem to be adjusting to the idea of caring for the poor under

such a system, most are apprehen-

sive about the prospect of private

patients becoming a part of it. That would mean a virtual end to

the long-revered fee-for-service

physicians.

Mr. Foley said.

vate employees and dependents.

The GAO, an investigative arm of Congress, made the report at the request of Representative Jack Brooks, Democrat of Texas and chairman of the House Govern-

The report described an investigation by the agency into what it called "an extensive and coopera-tive effort" by the Pentagon and Lockheed to save the program to boy a modified version of Lockheed's C-5A "Galaxy" air cargo planes after the Senate voted last May to buy 48 Boeing 747 air

freight planes.

The latest estimate of the ultimate cost of the C-5 purchase, in-cluding spare parts, is \$10.9 bil-lion. The House voted to authorize the program in late July. The Senn reversed its earlier decision and also anthorized the C-5 purchase. No final appropriation

of funds has yet been made. The lobbying battle attracted public artention last June after an anonymous Pentagon official gave the press a computer printout that described the lobbying strategy, assigned tasks and tracked results. The accounting ageory said Lockheed destroyed the computer data after the press disclosures, except for one copy of a final update.

The Investigations Subcommittee of the House Armed Services Committee held its fourth hearing on the matter Thursday, Representative Richard C. White, Democrat of Texas, chairman of the subcommittee, said there appeared to be little difference in informanon that the two investigations had turned up, but he did not agree so far with the accounting agency's conclusion that federal law had been violated.

A 1971 law says that appropriated funds may not be used "directly or indirectly" to pay for communications intended to influence Con-

it is unclear how many

that have been rising rapidly.

and private employers will choose

the plan for their workers, al-

though many employers have been searching for ways to reduce the

cost of health insurance premiums

By putting the poor and the working population together and requiring doctors and hospitals to

bid competitively for their care,

Mr. Foley believes there will be

more incentive for providers to

see a potential for substandard medical care and fraud in the sys-

tem, as happened in California in

the 1970s with some prepaid group

The Arizona program's sponsor estimate the Medicaid costs will be \$110 million during the first year in contrast with \$196 million previ-

ously from state and local pro-

comprehensive list except for den-

tal and long-term care in nursing

Many doctors and some officials

hold costs down.

## U.S. to Pay Bills on Time In Attempt to Save Money

New York Times Service WASHINGTON - The check is in the mail.

Starting Friday, the U.S. government was to begin trying to save money by paying its bills on time. Uoder the Prompt Payment Act, signed into law last May, it will be against the law, as of Oct. 1, for the government to pay its bills late. If it does, it will be obligated to pay contractors and suppliers an interest penalty at the rate of 15 payers.

the rate of 15 percent.

The Reagan administration originally opposed the measure, arguing that paying bills late helped save the government moory. But once it was clear that Congress was going to approve the

proposal, President Ronald Reagan agreed to sign it.
When the government says it will pay its bills on time, it means that it will ante up for most items within 30 days of receiving a bill, plus a 15-day grace period.

As any bill payer knows, if you wait as long as you can to pay a bill, you can put off borrowing and the accompanying interest payments or, if you have money in hand, you can invest it and

In fact, the Reagan administration intends to save \$250 millioo a year, according to an estimate by the Office and Management and Budget, by instructing those agencies that pay bills immediately upon receipt to lag a bit. So from now on, the check will be in the mail, but not until the 30th day. "We are expecting penalty interest payments to approximate zero," said John J. Lordan, an associate director of the budget office.

# U.S. Senate Approves **New Job Training Act**

By Seth S. King New York Times Service

WASHINGTON - A sweeping new job training program to re-place the expiring Comprehensive Employment and Training Act has been unanimously approved by the Senate, cleaning the way for the House to do the same before Congress adjourns this weekend.

The measure, the only major la-bor legislation to come before this Congress, provides that 70 percent of its funds must be spent for permanent employment training, with none of this money available for public works jobs of the type offered under the old training program. However, a part of the funds for training may be used for financial assistance to some trainees, a part of the new bill that the administration officials once said Presi-

dent Ronald Reagan would veto. Although the bill approved by the Senate does not carry a dollar figure, the Congressional Budget Office has estimated its cost in the coming year at \$3.7 hillion. The plan envisions training as many as one million disadvantaged workers and youths.

Speaking in support of the training measure, which he co-sponsored with Senator Dan Quayle, Republican of Indiana, Senator Edward F. Kennedy, Democrat of Massachusetts, said that only a bipartisan effort had overcome the administratioo's original resist-

Last week, amid new reports of widespread layoffs in the auto and steel industries, President Reagan

Chad to Get Aid in Famine The Associated Press

NDJAMENA, Chad - The United States has pledged a grant of \$2.8 million to help assist fam-ine victims in Chad, the govern-The services provided inclode a ment of acting President Hissene Habre announced Thursday.

changed his mind, called for quick action on the measure, and criticized Congress for oot moving more rapidly on it. Senators of both parties praised

the oew job training act, calling it marked improvement over the old program, and it was approved Both parties shared in this leg-

islation, the most significant labor measure to come before us," said Senator Paula Hawkins, Republican of Florida. "It is a vast improvement oo CETA because it increases the in-

volvement of private industry in the training programs, it em-phasizes training rather than pub-lic works jobs, and unlike CETA, it does not train people for jobs that did not exist or provide funds for make-work projects," she add-

Millions of Jobs The job training program ended

Thursday night with the fiscal year. During the 10 years of its life. it provided millions of U.S. subsidized jobs for the disadvantaged. More than \$66 billioo was spent

on the job training programs. Al-though job training was carried out by U.S. approved contractors, most of the funds went to cines and smaller localines and a high percentage of them were used to place disadvantaged workers on municipal payrolls.

The bill the Senate adopted Thursday was a House-Senate conference report that struck a compromise between original Senate and House measures and changed many of the provisions of a job training bill sponsored by the ad-

The conference committee bill would broaden the eligibility sco-tion to include more adults for retraining. The administration's plan would have been limited to disadvantaged youth under 25 years of

# U.S. Issues Warning On Poisoned Tylenol

Compiled by Our Staff From Dispatches
CHICAGO — The Food and
Drug Administration issued a oational alert Friday warning consumers not to use Extra-Strength Tylenol until six deaths in the Chi-

cago area linked to cyanide-spiked capsules can be elarified.

Three persons died Wednesday, two on Thursday and one on Friday day after taking the contaminated

The FDA made the announce ment after it was found that the tainted pain reliever capsules purchased from at least three stores in the Chicago suburbs — came from two separate batches, one made in Pennsylvania, the other in Texas.

The two batches — lot oumbers MC2880 and 1910MD - were recalled by the manufacturer, McNeil Consumers Products Co. of Fort Washington, Pennsylvania, a subsidiary of Johnson & Johnson. They consist of a total of 264,400 bottles each containing 50 capsules and distributed everywhere east of the Mississippi and in several states to the west.

An FDA spokeswoman said that apparently none of the cap-sules in the two codes was distributed outside the cootinental United States. A few states went beyond the

federal advisory. North Dakota banned sales of the medicatioo; Colorado ordered stores to remove all Tylenol capsules — regular or extra-strength; and Massachusetts asked retailers to withdraw all Tylenol products from sale. The sixth victim of what the FDA called a "bizarre episode"

died Friday afternoon. A hospital spokeswoman in suburban Arlington Heights said the woman died of cyanide poisoning. She was hospitalized Wednesday night after her husband and brother-in-law also died of poisoning. The Cook County medical examiner's office said it was treating

the deaths as "possible homicides and trying to determine when the poison was put into the capsules. Investigators said the Extra-Strength Tylenol capsules taken by the victims had been pried open and laced with the poison before

being sold. "Apparently a very sophisticated, very malicious person is at large who had to spend a lot of

these capsules with cyanide," said Carl Sosta, the police chief of Win-field, where one of the victims

"We're investigating stereotypes of disgruntled employees ... all along the production chain." said Tyrone Fahner, the Illioois attor-ney general. "From everything we know so far, the tampering occurred ooce the drugs arrived in Illinois," he added.

Dr. Mark Novitch, deputy FDA commissioner, said in Washington the cootamination appeared limited to the Chicago area, where all the deaths occurred. But he said the agency was urging Americans not to take Extra-Strength Tylenol for now. The advisory does not apply to Extra-Strength Tylenol in tablet form.

Dr. Novitch said the FDA believed the contamination occurred after the bottles reached store chain. He said the bottles are wrapped in plastic and put in cartons as they leave the factory and remain that way until the retailer gets them.

"If a retailer had received an open package in which a bottle had been removed and tampered with, it would become immediately obvious," Dr. Noviteh said.

#### Palme Chooses 5 For New Cabinet

The Associated Press STOCKHOLM - Olof Palme, Sweden's newly elected prime min-ister, named five of the ministers in his new cabinet Friday, a spokesman for the Social Demo-cratic Party said. The cabinet is to be sworn in next Friday.

Mr. Palme's choices were: Kjell-Olof Feldt, minister of finance; Anna-Greta Leijon, minister of la-bor; Svante Lundquist, minister of agriculture; Borje Andersson, minister of defense, and Ingvar Carlsson, deputy prime minister and coordinator within the cabinet off-

Bengt Dennis, an editor of the Stockholm oewspaper Dagens Nyheter, was chosen governor of the Riksbank, Sweden's central bank. Gunnar Strang, a former finance minister, was appointed chairman of the Riksbank board

#### cut costs while maintaining quali-But it was criticized by Dr. John U.S. Will Deploy F-16s Oakley, president of the Arizona Medical Association, as "a mecha-nism to put on trial a plan to soci-On Japan's Main Island alize medicine. It is not a plan for the indigent and we feel it is all at Last month all doctors, hospi-

By Sam Jameson Los Angeles Times Service
TOKYO — U.S. fighter planes
will be deployed on the Japanese main island in about two years for the first time since 1971 to cope with a Soviet military huildup in the Northern Pacific, according to

Two squadrons, about 48 aircraft, of multipurpose F-16s will be stationed at Misawa Air Base on the northern part of Houshu Is- of Soviet naval power in the reland sometime after Oct. 1, 1984. the air force said Thursday.

the U.S. 5th Air Force here.

The deployment reverses a trend of nearly three decades of reducing U.S. forces stationed in Japan and appears aimed more at providing additional strength against possi-ble Soviet attacks from the Northern Pacific on both the U.S. mainland and the U.S. 7th Fleet than as

defense of Japan. Vulnerability of both the West Coast and U.S. ships in the Pacific has increased as Russia has built a powerful fleet of missile-firing, nuelear-powered submarines and Backfire bombers in recent years.

'3d Generation' in the last three years, the Soviet Union has placed three times as many "third generation" fighters in the Far East as the United States has in all of its Pacific air forces. Stationing the F-16s in Japan, the spokesman said, will "improve the military balance in the Far East and provide a forward deployable force to meet area con-

With a range of more than 2,400 miles (3,840 kilometers) and a combat operational radius of about 560 miles, the F-16s would be able to strike Soviet bases in Vladivostok, on southern Sakhalin Island, and on all of the four islands oorth of Japan that are claimed by Japan but occupied by Soviet troops. In addition, the F-16s would be

able to intercept Soviet planes in

flight and cope with some elements

Japan has agreed in principle to pay for the costs of constructing most of the facilities to house the F-16s at Misawa, the 5th Air Force

The move would add about 3,500 Americans, including both military personnel and dependents, to the 6,800 Americans cow stationed at Misawa, which is used as a base for Orion anti-submarine patrol craft and as a practice base for planes from U.S. aircraft carriers visiting the U.S. Navy base at Yokosuka, south of Tokyo. In May 1972, when the United States returned Okinawa to Japan's control, 75,000 American troops were

stationed throughout Japan. A Foreign Ministry official denied that the deployment should be regarded as a U.S. substitute for greater Japanese military efforts.

Japanese newspapers, however, commented that the deployment could renew popular fears of Japan becoming involved in an 'American war."

#### School Expels Dictionary for **Bad Language**

The Associated Press
CARLSBAD, New Mexico — Carlsbad school officials have replaced copies of Webster's New Collegiate Dictionary with an older edition in the 6th through 12th grades because the latest contains obscene words.

About 100 dictionaries were taken from classrooms after a man complained to the assist-ant superintendent of instruction. Earl Bush, about the dictionaries. Mr. Bush refused to identify the man.

tionaries said he agreed the collegiate dictionary is not the proper edition to keep in secondary schools. Mr. Bush said the older edition of the Webster's does not contain the offending words which include several of the most commonly used four-let-

ter terms. So they are not

without dictionaries," he said. The new dictionaries had been

in classrooms for two years.

The president of the compa-

ny that publishes Webster's dic-

24 Die in Mexico Hurricane The Associated Press

CULIACAN, Mexico - The hurricane that smashed into mountams along the coast in northwest-ern Mexico before dissipating Thursday, killed 24 people in Sinaloa state, it was reported. The hurricane, designated Paul, left about 10,000 people homeless, thousands more without electricity or drinking water.

# **Carter Defends Record** After Reagan Attack

By Adam Clymer New York Times Service WASHINGTON - Former President Jimmy Carter, respond-ing to criticism from President Ronald Reagan, says that while his administration made mistakes, we did oot spend four years blaming our mistakes on our predecessors."

Mr. Carter said Thursday that he was responding to criticism by Mr. Reagan at a news conference Tuesday night. Mr. Reagan hlamed the Carter administration for the recession and said that when he took office, "we found America in the worst economic mess since the days of Franklin Roosevelt."

Mr. Carter accused Mr. Reagan of not accepting his responsibiliries. The former president said that after his defeat in 1980 he resolved to pledge his help and support to Mr. Reagan "when he was ready to accept the awesome responsibilities of the presidency." "My offer still stands," Mr.

Carter said at a Democratic Na-

tional Committee fund-raising din-

ner. "When he is ready to accept those responsibilities, I'll be there to help him." Mr. Carter referred several times to Mr. Reagan's criticism. He be-gan his address by telling those who attended the \$1,000-per-plate dinner, "Despite what announcements and accusations may come

out in the future. I'm not the one responsible for the National Foot-

ball League strike."

The dinner was described by Peter G. Kelly, chairman of the Democratic national finance council, as the most successful in the party's history. He said it raised more than \$750,000.

Mr. Carter, appearing at a nanonal party function for the first time since leaving office in January 1981, said that while growing up in the Depression he came to understand both the Republicans' legacy and the Democrats' commitment to "investment in jobs, and personal dignity and self-reliance."

"We have never forgotten," he added. "that the talents of a human being are a terrible thing to waste.

While the Democrats were holding their dinner at a Washington hotel, Mr. Reagan was entertaining a largely Republican congres-

'Stand By Your Man'

Lawn only 200 people were there. A barbeene was served and entertainment was provided by Roger Williams, the pianist, and Tammy Wynette, the country singer. She sang her theme song, "Stand By Your Man," with her arms

er, "I had goose bumps." Of the song itself, he remarked; "I'm going to get a record of that send it up to these ladies and gentlemen on the Hill. Stand by your man. I like the idea."



MONTE CARLO AVENUE DES BEAUX ARTS
PARES HOTEL PLAZA ATRIENEE

#### the only state having a comprehensive program that eventually could include almost every employed person in the state. . by government and health officials across the United States to see whether Arizona's innovative ap-I toman but u proach succeeds in cootaining the spiraling costs of the Medicaid program, which provides medical

# **Tension in West Germany**

The sounds you are hearing from West Germany are not just normal political noises. They are the sounds of a collapsing con-scosus that huttressed three remarkable decades of stability, economic growth and alli-ance with the West. Instability is now the outlook, whatever the date and result of the coming national election.

Uotil recently, despite great differences, the three main West German parties have cleaved to the center, and never more than during the eight-year chancellorship of Hel-mut Schmidt. But while Mr. Schmidt stood firm, the ground beneath him shifted.

As io America and Britain, much opinion moved to the right. And Mr. Schmidt's coalition partners, the Free Democrats, shifted with it, toward business subsidies and welfare cuts. His own Social Democrats, meanwhile, moved leftward, against Mr. Schmidt's fiscal conservatism and, in one wing, against the NATO missile plans be sponsored.

The switch of most Free Democratic depu-

des to the Christian Democrats' Helmut Kohl made Mr. Schmidt's rule untenable. He wanted an immediate election but the severely weakened Free Democrats have been moving to make Mr. Kohl chancellor first, on the way to an election early next year.

on his record. His party, however, is likely to drift farther left, where it has been out-flanked for the first time since World War II by the Greens, a mixed bag of ecologists, pa-

cifists, radicals and anti-parliamentarians.

If, as the polls and local elections suggest, peither Mr. Schmidt oor Mr. Kohl win a majority and the Greens supplant the Free Democrats as the third party, West Germany will be severely torn.

Even if the Christian Democrats gain a majority, or come to govern with the Free Democrats, their support for the ouclear plans of the North Atlantic Treaty Organization will be hotly contested. And the heat is sure to be intensified by slow recovery, high unemployment and cuts in welfare, building pressures for a Socialist-Green alliance.

Mr. Schmidt's future looks dim. His party cannot govern without allies. Though he remains West Germany's most popular leader, his distaste for a Green alliance could leave him without a constituency. The chancellos has astutely built oo Konrad Adenauer's ties to the West and Willy Brandt's opening to the East. His Germany did better economically than any major democracy except Ja-pan. Many West Germans desire a change. But they face a tense, polarizing new politics. -THE NEW YORK TIMES.

# Investigating the Massacre

Menachem Begin had rejected any thought of a serious probe of the Beirut massacre. but a large-scale unraveling of his own government loomed, and a tenth of the country's population, Jews and Arabs together, took to the streets to protest. Mr. Begin came back from Yom Kippur, the traditional Jewish day for soul-searching, and accepted a full indi-cial inquiry into "all the facts and factors"

relating to the massacre.

It could not have been easy for Mr. Begin to head down a road leading, possibly, to greater national embarrassment for Israel and political embarrassment for himself.

But then it was no longer possible, if be wished to continue governing at all, not to head down that road.

Inevitably, the inquiry and the discussioo surrounding it will make Israelis ask whether the conduct of their military in relation to the massacre was an isolated incident or the extension of hroader policies and attitudes, especially in regard to the Palestinians. This could become the beart of the matter.

The Israelis, Mr. Reagan suggested Toesday, are "proving with their reaction to the massacre that there's no change in the spirit of Israel." He is right. The Israelis feel they must prove, first to themselves, that they are still true to their deepest impulse of compas-

sion for people as innocent and defenseless as once - many times - they were themselves. They accept the moment as one for conscious self-definition, notwithstanding the likely costs. Is it too much to expect that the Lebanese, whose people actually consummated the terror at Chatila and Sabra, might also decide to fix and accept their share of the

Attention focuses oo whether Mr. Begin, or at least his defense minister. Ariel Sharon, can survive the process of inquiry. It will come as no surprise that we hope

responsibility for it?

they will oot Mr. Begin, it has long seemed to us, ended
— and nobly so — the period of his useful
service to his country by the peace treaty with
Egypt; the now-central Palestinian issue is beyood him, Mr. Sharon's high talents come wrapped in attitudes of personal and national arrogance increasingly seen to menace Israeli democracy and bumanism.

The Israeli people, however, hardly appear to be in oeed of political kihitzing from their foreign friends. Indeed, such advice can backfire. Whatever the oature of the government with which Israel emerges from this ordeal, the United States will work with it, and urge it to make peace.

-THE WASHINGTON POST.

# Other Opinion

#### **Nuclear or Conventional?**

General Bernard Rogers, NATO's top general in Europe, is to be congratulated for his sane and sober cootributions, in Brussels and London earlier this week, to the debate over

the flaws in the alliance's ouclear strategy.

For the past 15 years, NATO's military posture has been based on the presumption that its conventional inferiority to the conventional forces of the Warsaw Pact can only be made good by the implied threat of an early resort to nuclear weapons in the event of an attack.

Given the tightness of national budgets in all European countries, it may seem unrealis-tic for General Rogers to call for bigger in-creases in conventional defense spending. Yet General Rogers is making a very political point when he says that he and the anti-cuclear movement agree on one thing; the need to reduce reliance on ouclear weapons and the dangers of ouclear war.

Hitherto, the gap in the position of the anti-ouclear protesters is the absence of any serious attempt to devise a non-nuclear defense against a ouclear-armed Soviet Union. But if their protests force the generals and the politicians to come up with a more plausible and less ouclear-dependent defense strategy they will have served a useful purpose. - The Financial Times (London).

#### 'Clumsy Pressures'

Reports persist that the U.S. administration has persuaded itself that, during this period of Soviet weakness, the best course is to in-crease pressure on the Kremlin — through economic warfare (such as the attempted embargo on equipment for the Soviet natural-gas pipeline to Europe), by a rigid bargaining strategy on arms control, and the like.

According to these reports, the hope is to force the Soviet Union into less military spending and o more accommodating pos-ture. The goals are appropriate. But pressure, if too overt, would almost certainly be coun-terproductive. Despite all its troubles, the So-viet Union remains a powerful nation that, if it feels sufficiently threatened, could make the world a very dangerous place indeed.

1932: The Manchurian Dehate

GENEVA - Ultimate Chinese sovereignty

for Manchuria after temporary demilitariza-tion and control by international intervention

is recommended by the Lytton Commission

in a report published to guide the League of

Nations. Cutting with equal tuthlessness

through the diplomatic positions of both Chi-na and Japan, the commission under Lord Lytton, including French, German and Ital-ian members, with Gen. McCoy representing

the United States, bolds that no solution can

be reached without o Chinese-Japanese rap-prochement, with respect for the interests of

both. Chinese and Japanese delegates ex-

pressed dissatisfaction at the report.

PHILIP M FOISIE

WALTER WELLS

ROBERT K. McCARE

Clamsy pressures, far from encouraging the coming to power of whatever accommo-dation-minded elements exist in the Kremlin,

are more likely to have the opposite effect.

Most Western experts, while counseling a
policy of firmness and cold-eyed realism in dealing with Moscow, also believe in keeping open the door to better economic and political relations. It is good advice. The Soviet Union has its problems, but it continues to have an enormous capacity for mischief.

— The Los Angeles Times.

#### **Hong Kong's Future**

The real enemy of confidence in Hong Kong is the uncertainty which this visit by Prime Minister Margaret Thateher to Chinol has only compounded. The way forward now should be to accept gracefully that sovereignty does indeed belong to China, and start oegotiating a smooth transition with the maximum safeguards to preserve the interests of the Hong Kong people. The resulting shape oeed oot be at all alarming, to judge from the ideas now being floated in Peking.

Hong Kong would remain a free port with

its own currency, but under a Chinese gover-oor and with an administration based largely upon the local Chinese. - The Guardian (London).

#### Pressure on Jaruzelski

The Jaruzelski regime is under pressure from the Polish nation and not only because of the increasing frequency and intensity of protests by industrial workers. In their own more gradual hut no less dangerous way the farmers are becoming refractory, and this is bound to affect supplies to the factories and cities in the coming winter.

But worst of all is the confrontation with

the younger generation. Some 18 million peo-ple in that category have reached a stage of frustration and disappointment that rules out any active cooperation with the government.
Continuation of existing policies will mean
that the younger generation will be irretrievably lost to any future Communist-oriented

1907: Cézanne and Morisot

PARIS - A report on this year's Salon d'Au-

tomne includes the comment: "It is no good discussing Cézanne, for if one does, one is treated as a 'snoh' by all those whom Cézanne's admirers style idiots. One must refrain therefrom, admire certain 'tone' rela-

tions and marvel at the lack of equilibrium displayed by the fruit dishes. Cezanne is o great man of obliging nature who troubles oo

one, and who causes one to excuse everyone

else. Mme. Berthe Morisot was once the fair

smile of the impressionistic school. Starting with imitating Stevens, she has arrived at imi-

tating Renoir, after having imitated Manet. Among her styles we prefer that of Renoir."

OCT. 2: FROM OUR PAGES 75 AND 50 YEARS AGO

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# WATER STATE

# Offers Begin Can't Afford to Refuse

ror of the Beirut massacre drew attention away from the un-derlying political conditions in the Middle East. But those conditions, despite the bloodbath, remain favorable to a general settlement advantageous to the United States.

But the trick is oot to punish the Israelis. It is to elicit from the Arabs specific offers that the Israelis, in their present chastened state, cannot refuse.

Lebanon presents the immediate theater of opportunity. The new president, Amin Gemayel, comes from the Phalange movement in the Christian community, as did his brother, Bashir, who was murdered after being elected to the office. But Amin Gemayel played oo part in the massacre and enjoys wider support, especially from the Moslems. He has the backing of the multinational force, including the contingent of Ameri-can Marines who, President Ronald Reagan has said, will re-main in place until Lebanon is on

the road to reconstruction.

The success of Mr. Gemayel marches directly with the American interest. A united Lebanoo forms a oatural bridge between the advanced industrial countries and the oil-rich lands of the Gulf. But Mr. Gemayel cannot suc-

the occurpying forces sent in hy Syria and Israel. large. Traditionally, Syrians regard Lebanon as part of a sphere

ceed until he clears his country of Syria's stake in Lehanoo is of interest that includes pieces of Jordan and Israel that they hump together as Palestine. Any devolu-

tion from that image of Greater

Syria would cost President Hafez

al-Assad dearly.

By Joseph Kraft

But Mr. Assad is unhappy with the results of his present alliance with the Russians. He is said by senior American officials to be interested in a move away from the Soviet Union and toward a connection with the United States.

Moreover, Damascus stands within artillery range of the Israeli troops in Lebanon. So Mr. Assad probably would agree to a series of disengagement accords with Israel whereby both countries would pull their troops from Lebanon in stages. Only even then, he would want assurances of a voice in any future arrangements that involved Israel, Jordan and the Palestinians.

The Palestinians count as their chief base the West Bank. It was once controlled by Jordan, and is now occupied by Israel. Under the Camp David accords, Israel and Egypt were to negotiate autonomy for the Palestinians living on the West Bank.

But the Palestine Liberation Organization insisted on an independent state. That stance was backed by most residents of the West Bank and by King Hussein of Jordan - the more so when the Israelis started to chop up the West Bank through the planting of Jewish settlements.

A new chapter opened with the peace plan proposed by Mr. Reagan on Sept. 1. The U.S. advocated Palestinian antonomy within the cootext of a Jordanian state. King Hussein responded some-what positively by opening talks with the Palestinians, including the PLO, for an accord on a Jordanian federation. But he insists such an accord would have to be

approved both by a local referendum and by an international conference including the Soviet Union. Since the Beirut massacre. King Hussein bas repeatedly said he would not deal with the government of Monachery Berin.

ment of Menachem Begin.

Mr. Begin, for his part, has evinced little interest in a Syrian withdrawal Irom Lebacoo. Instead he has set his sights on protecting the Christian forces sponsored by Israel as a kind of border guard in southern Lebaborder guard in southern Leba-non. He bas also talked up the idea of a treaty whereby Lebanon would follow Egypt in making for-

mal peace with Israel.

Toward the Reagan peace plan,
Mr. Begin has been defiantly negative. King Hussein's maneuvers only deepen his mistrust. For in the proposed referendum, and in conference with the Russians, Mr. Begin sees a ruse to pot over what be most wants to avoid - an independent Palestinian state between Israel and Jordan.

But the Begin government is on the defensive in the world. The Labor opposition in Israel is after him, and the government coalitico shows signs of strain. So it is in no position to resist conciliatory of-fers from the Arab states,

The American interest, in these conditions, is to clear the way for the offers from the Arabs. That means avoiding loose, general discussion. It means separating the immediate issue, which is Lebation, from the more distant one, the Palestinians, It means roundthe-clock work with the Syrians and the Jordanians to produce the kind of offers that engage Israeli opinion to the point that even Menachem Begin cannot say oo. Los Angeles Times.

# The Bankers' Quiet Look At an Onrushing Train

By Henry Owen

will be another great economic crash, the most painless way to do so is to attend a seminar on this question with a hundred or so Austrian and other bankers at the Tyrolean resort of Alpbach. If you want to test your conclusion, the best way is to listen to several thousand bankers from all over the world talk about it a week later at the annual World Bank-IMF meeting in Toronto.

There may be more beautiful Alpine villages than Alpbach, but I doubt it. Green sloping mountains and sheer rock cliffs surround it, like the rising benches of an amphitheat-er. The inhabitants, complete with cows and milk cans, look as though they had been selected for their parts by Central Casting. Why anyone should attend indoor meetings in this setting would be hard to figure ont, if the question posed were not one of surpassing importance. The Alpbach participants came together to discuss whether there would be a great crash.

whether there would be a great crast.

They agreed on all the reasons why
a crash might come about, and they
concluded, oot surprisingly, that
whether these problems were overcome would depend on political, not
economic, factors. But there was
more to it. The main conclusion that emerged was that there was oo great mystery about the policies required to avert a crash, despite all the talk of innovation, the remedies remain both familiar and unpopular. No great intellectual talent is occided to identify these policies — only the kind of common sense that Justice Oliver Wendell Holmes attributed to a man who didn't want to lie down in front

of an onrushing locomotive.

All agreed that large budgetary deficits should be avoided in the main industrial countries, since they cause inflation and impede recovery.

All agreed that in order to avoid widespread defaults, international financial institutions should be given the large resources oceded to provide debtor countries with aid for longterm development (the World Bank) and short term stabilization (the International Monetary Fund), and that both governments and private banks should respect the tough conditions that these institutions impose

on aid recipients.

All agreed that if these debtor countries are to fight their way back to economic health, they must be allowed to sell more of their exports to

the industrial countries.

The obstacles to adopting those policies were also evident: Governments' propensity to spend is higher than their propensity to tax; legisla-tures are reluctant to provide funds for international financial institutions they cannot cootrol; and oeither governments nor commercial banks want to be deterred from making loans by

A wave of applause swept through the Alphach audience when it was

WASHINGTON — If you want suggested that voters would reward to think about whether there to think about whether there political leaders who moved in needoe another great economic crash, ed directions. Then members of that audience took off to address the same question with most of the world's financial leaders in Canada.

Toronto is a city that bears large and graceful marks of its British beritage. But the officials meeting there were looking to the future.

Agreement was oot reached on a large expansion of the IMF, largely due to U.S. doubt. The United States stretched out its pledged contribution to the laternational Development As-sociation, the soft-loan window of the World Bank, from three to four years A.W. Clausen, head of the World Bank, called on industrial countries to allow developing countries ex-ports into their markets, but few of

the industrial countries' spokesmen pledged to take his advice.

The plea by Jacques de Larosiere, the IMF's managing director, for fiscal austerity in the industrial world did oot lead anyone to suggest that the United States should rescind the three-fourths of last year's tax cut that is still on the books.

Only a very optimistic man could thus come away from Toronto con-vinced that the challenge posed at Alphach would be met. But there were some hopeful signs. The U.S. representatives seemed impressed by the case for a larger increase in the IMF, and probably returned to Washington to lobby for a change in

European couotries did not reduce their pledged contributions to IDA on account of the U.S. stretch-out. on account of the U.S. stretch-out, Private bankers and government offi-cials, alike, seemed chastened by the effects of their past unconditional lending to developing countries and more receptive to the proposition that they should respect the tough conditions that the IMF will attach to

any future lending.

At Alphach, someooe asked whether the light at the end of the tunnel was not the beadlight of an oncoming locomotive. Toronto did oot make clear whether political leaders would give voters the chance to show the kind of common sense needed to get ont of that locomotive's way. But Alpbach and Toronto, together, made clear that the remedies re oeither hard to define nor impossible to execute.

They also suggested that substantial time will be needed to develop a political consensus regarding remedies, and for them to take effect. The outlook for the next few years is neither crash oor rapid recovery — but rather a painful period of political and economic change, with economic improvement waiting on that change.

The writer, ambassador-at-large during the Carter administration, is o sen-tor fellow at the Brookings Institution and o member of the Consultants International Group.

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# The Undercurrents of the French War Against U.S. Culture

DARIS — Alongside the worries everyone shares nowadays, the French are having their own jolly guerrilla war about being anti-Ameri-

In West Germany, the ultimate in anti-Americanism might be Rudolf Bahro, a ocutralist and a leader of the peace movement. He told mass rallies earlier this year that he was campaigning for "a refusal of America's protection" as a way to show rejec-tion of the idea of ouclear deterrence.

"We want an independent peace policy for Germany and for Europe," he said. "We don't want to be defended unto atomic death. We must accommodate with the superpower that geographically nearest," the Soviet

Io Britain, being anti-American means being pro-disarmament, anticapitalism, and anti-European Com-

These are weighty matters oo the feathery fringe of poliocs, which is oot to say that peace movements and criticism of U.S. policy do oot have far broader support in terms more sorrowful than shrill.

But in France, the little war about

America is put differently. The latest skirmish was launched by the minister of culture, whose oot-so-Gallic name is Jack Lang. He was the hit of

the UNESCO conference in Mexico last summer with a long diatribe against "American cultural imperial-

The dominance of American pop songs, movies and TV serials, be said, was due to "an immense empire of profit."

He called for "real cultural resist ance, a real crusade against — let's call things by their name — this fi-nancial and intellectual imperialism that no longer grabs territory, or rarely, but grabs consciousness, ways of thinking, ways of living... We must

Mr. Lang argued that the way to confront the world economic crisis was to establish an "offensive and enlarged concept of culture." He wound up with the cry. "Economy and cul-ture, the same struggle." It stirred up o storm in Paris. The intellectual set rushed to the barricades, both sides.
There were arguments that the

United States, being the world's most cosmopolitan country drawing on all cultures, oaturally was better equipped to please all kinds of audiences than are countries that close themselves to outside influence.

By Flora Lewis

That brought replies that the United States produces vulgarities against

act if tomorrow we don't want to be nothing but the sandwich-board of the multinationals."

which ooble French culture must be protected. (A year ago, Mr. Lang said he wanted to restrict distribution of American films in France, but he has not succeeded.) The retort was that Mr. Lang was

letting his bad taste show hy himping Kojak and Dallas with William Styron and William Faulkner in his general anti-Americanism. Mr. Lang sniffed back that be has a record of support for truly worthwhile Ameri-can culture, and he does, hut for a particular avant garde consisting of John Cage, Merce Cunningham, and troop called "Bread and Puppet" that he introduced in France. And that evoked charges that

French intellectuals, a la Lang, always looked down their ooses at popular films and books and so on, leaving the mass market such dreary pickings that their own public is driven to import entertainment. A whirlwind in a wine-glass? Not

exactly. There are undercurrents here. A French TV documentary on "endangered masterpieces" demanded return of New York's Cloisters Museum because it had been taken stone by stone from France. An outraged

former ambassador answered that France is full of treasures brought back by its conquering armies in other centuries, and the Cloisters were in ruins until Americans bought and restored them. Chapvinism is a French word, and

it has oever been weak here. But the brew is being distilled to an extra strength now that worries serious people above such petty games.

Commenting oo the deterioration Franco-American relations after Presideot François Mitterrand's surprise honeymoon with President

Reagan, André Fontaine of Le Monde headlined his analysis, "It Was Too Good." The Soviet pipeline quarrel, which carries a far-reaching symbolism Washington has not seemed to grasp; what seems to Europeans to be America's irresponsibility in managing the dollar on which their well-being also depends: the menaging chill in East. depends; the menacing chill in East-West relations; all this has turned

into a general souring among friends. The cultural argument is a pesky French way of adding to it. Responsible people in France are aware that reproach is mounting on both sides of the Atlantic. Recession not only provokes protectionist pressures but turns people against for-

eigners on many levels and leads



François Mitterrand

them to seek scapegoats. But it a hard to see the mote in ooe's own eye. A French weekly, pained at reports of U.S. irritation, had its New York correspondent look into it asking, "But after all, what have we done to the Americans?"

Americans reverse the question. Leaders talk about commoo values. common standards as the foundation of Western strength. It will take an effort on both sides not to reduce what is mutual to being fashionably "anti-"

The New York Times.

LETTERS

I am sick and tired of reading that the United States cannot reduce in

massive military and economic sup

port for Israel because it would be eouoterproductive, undermining American influence with Israel and

spurring Israel oo to even more out-

It should by now be abundantly clear that the United States has no

influence whatsoever with the current

Israeli government and that nothing

the United States or anyone else can

pany behave in a responsible fashion.

States to focus on its own eroding po-

sition in world public opinion, lo stand firmly behind the principles of

morality, justice and legality is professes to revere, to dissociate itself

from the thugs currently running is

rael and to save its support for a new Israeli government that can offer

some hope of progress toward peace

JOHN V. WHITBECK.

Surely it is high time for the United

No Influence

ageous behavior.

# Communists, Under Mitterrand, Quietly Settle In

PARIS — In France today, the Communist Party eojoys what it has sought for decades: a place io the government. But since May of last year, when it became the minority partner of the Socialist Party in France's government, it has played a ootably inconspicuous role. It is not only the Socialists' minority partner, but also their silent partner.

March. The Communists, meanwhile, are assiduously improving their oumbers and influence in the state administration, the offices they hold in local government, and their weight in the factories. They plan to do better yet before their coalition with the Socialists comes to an end. Their policy works both sides of the political

This uncharacteristic discretion probably will

continue until the municipal elections set for next

street. The party itself, and the Communist minis-ters in government, including the ministers of health, transport, and public administration, quietly have allowed the Socialists to dominate the political scene.

The Socialists set policy, announce it, defend it

and take the blame when it fails. The Communists say hardly a word, even when the government attacks what the Communists de-

is virtually the only foreign friend of Poland's military dictators. The French government, on the other hand, is one of the Polish generals' most vigorous critics. The Socialists have also brought France closer to active military cooperation in NATO than either

fend. The French Communist Party, for example,

of the preceding conservative governments. The Socialist government currently is set on an austere economic course that is the opposite of what the Communists want. The Communists fovor reflation, public spending, and protectionism, to fence France off from an international system dominated by bankers and multinational corporations headquartered in the United States.

By William Pfaff

The CGT, the big Communist-led union, has been attacking the Socialists' new austerity program and the wage and price freeze imposed at the beginning of summer. It species and price statement is species and price and price in the beginning of summer. ginning of summer. It sponsors strikes meant to embarrass the government and to exert pressure oo its decisions. It has been backing wildcat strikes by immigrant workers in the automobile industry. One aim of this is to make up for its losses. The CGT has lost 400,000 members, a fifth of its mem-

The CGT's principal purpose is to stake out the radical program upon which the Communists as a whole can act, when the time comes for them to

The Communists then will claim they have been against Socialist programs all along.'

break with their Socialist partners in government. They clearly calculate that the time will come when ordinary Frenchmen will have had enough of austerity, and will decide once again - as last year that a change in government, any change, can spare them from slogging along through the world's economic slump. The Communists them will claim they have been against Socialist programs all along. It is a sensible, if cynical, ap-

The Communists' situation inside government enables them to "colonize" services in the French administration and the public sector. It gives them leverage on policy decisions and industrial disputes because the Socialists' electoral outlook has worsened recently; the municipal elections next year will be an important test. It is important to hold the leftist coalition to-gether at least until spring. After that, they too might think of oew partners.

The Communists are in o strong position. But does it really make any difference? The strength is tactical, oot strategic.

Their obvious objective is to recapture the posi-

tion they once held as the largest and most important of France's parties of the left. They lost that distinction to the Socialists during the 1970s, but they were already a party in decline. In the elections of the 1950s they used to win between a quarter and a fifth of the vote. Io last year's parliamentary vote, their final score was 13,61 percent. Nothing in the polls taken since suggests that they are about to improve much on that.

Communism in France has actually become a useful vehicle for institutionalizing dissidence channeling it in a way that has been to the advantage of right-wing governments in the past — be-cause the Communists divided the left — as well as to the Soviet Union, for which the French party has provided many a valuable service. For French reformers and radicals on the other hand, it has

been a distraction, if not a disaster. What is most interesting about France's Communists is that they are not the poor, the industrial workers, the proletariat, the deprived. Their social profile is scarcely distinguishable from the rest. Surveys show that subscribers to the Communist daily L'Humanité have virtually the same habits and material possessions as readers of the non-

Communist popular press. What sets them off is bloody-mindedness. They are against what the rest are for. The Communist Party is the means by which French society institutionalizes alienation from the mainstream, without threatening France's accepted structures. It is, for its members, the way to denounce and defy French society while running no risk of changing it.

International Herald Tribune.

Some Good News

Regarding "Exploring The Great Barrier Reef" (IHT, Aug. 19): I clipped and sent James P. Ster-ba's article to a 12-year-old in the States who is a budding herpetologist and would-be diver. Keep this sort of

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thing coming. Your readers need a break from the constant outpouring of bad news.

bad news.

KITTY CLOSE

Madrid.

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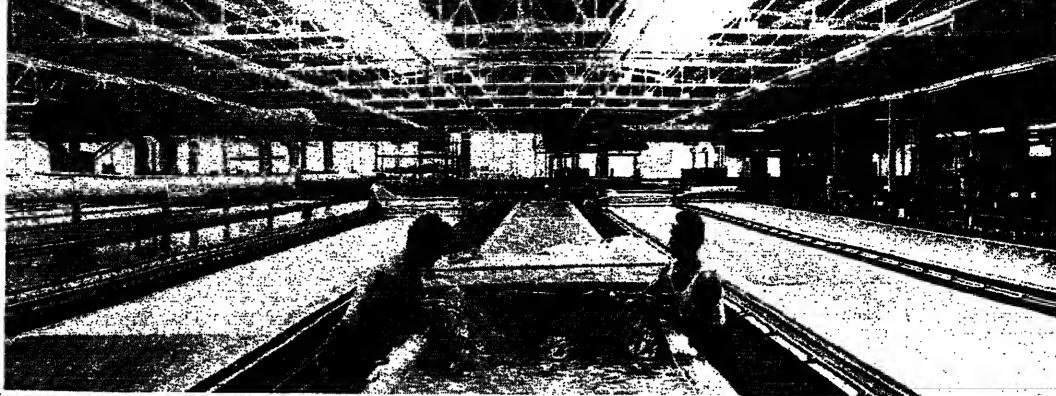
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THE FABRICS: I'wo views inside the Bertrand textile factory at Biella, one of Italy's three textile capitals. The others are Como and Prato.

# Herald Tribune

OCTOBER, 1982

# ITALIAN FASHION

But luck ran out. The arrival of the French troops brought privi-leged outlets to the competing silk

nanufacturers of Lyons and caused the collapse of Como's industry. Como only began to recover from this blow when the Cisalpine Republic was established. During the Risorgimento, Como had no fewer than 3,000 looms and became the half of the cilk indus-

became the hub of the silk industry. It soon began to be a source of worry to the competition in Lyon,

when it introduced mechanical

looms to replace the manual ones.

The machine-made fabrics were just as beautiful, and lower costs

# 3 Textile Capitals Played Key Roles In Developing Nation's Industries

The following article is an excerpt from "Who's Who in Italian Fashion," by Adriana Mulassano.

MILAN — Penelope's art in Italy has illustrious precodents. Warps and wefts and embroideries fade into the distant past. Ever since the Crusades, when the Serenissima learned the secrets of more refined weaving from the East, Venice has pro-duced superb damasks, velvets and

For centuries, the women of Valle di Arigna taught succeeding generations to weave pezzotti, using the poorest materials salvaged from humble remnants, tattered shirts, pieces of rag and worn-out clothes. In Barbas ia, since pirate days, a legend has accompanied the "flame" motif, one of the oldest and loveliest in Sardinian weaving. At Burano, for at least 600 years, women have made their needle-lace" with its air stitch and turban stitch. And before the days of metal needles, they used fish bones to make their lace.

Again, in Abruzzi a centuriesold carpet-making tradition exists, with its lion and unicorn, eagle and siren moults. In Sicily, gold

Krizia's leather pants and neavy wool sweater photo-

graphed at Bertrand's factory in Biella.

embroidery is done by the women of Fiana degli Albanesi, inhabited to this day by descendants of the colonies of Albanians, who took refuge there at the end of the 16th century to escape the Turkish invasion. In Romagna, the "rust canvas" is one of the oldest crafts. In Liguria, silk velvets are made at

Zoagli and damasks at Lorsica.
Italy's textile industry, too, has no less distinguished traditions.
Though quite dissimilar in tradition, background and specialization, the three capitals, Como, Biella and Prato, play equally decisive roles in Italian industry.

Staggish at First

The first silk looms were set up at Como in the middle of the 17th century. To be exact, scholars date the origin of Como weaving from 1554. Development was sluggish at first, hampered as it was by the political and fiscal difficulties of Spanish rule. Only after 1714, when the Spanish abandoned Milan, was the silk weaving trade able to enjoy a greater independence. In Como, there were 60 looms in ning of the 19th century there were already more than 1,400.

opened the way to export. Today, a century later, Como is in the enviable position of being able to designers, the most highly skilled photoengravers, and an ultramodera school to train its future technicians. One hundred years later, the silk-weaving industry in Como and the province counts 18,500 looms and employs 15,000 people. operation. By 1772, there were more than 200, and at the begin-

Biella is one of the most important wool centers in Europe, with a compact industry specializing in the highest quality products. Wool in Biella is like cars in Turin average and small companies, mostly managed by family groups, employ more than 70 percent of the total industrial labor force. Became Specialized From its beginnings in Mosso Santa Maria and in Biella in the early 1800's, the wool industry rapspread to about 10 towns in province of Picdmont. These gradually became specialized in

weaving, spinning, combing and carding doubling finishing and wool manufacturing. wool manufacturing.

The Biella industry, like all Italian industry, has humble origins. It began in the valley in direct contact with the shepherds and wretched poverty. Initially, conditions in the mills were appalling. The working day lasted 12 to 14 hours in foul rooms. The windows were barred because wool needed beat. Women and children worked

day and night shifts. In 1850, Cavour said in parliament: "Perhaps we care too little about the fact that in our mills women and children work twice as long as in England." Fifty years later, Luigi Finandi went to Biella as a journalist, to report on the situation there. He found it highly unsatisfactory. Today, labor condi-tions have improved enormously, though the urge to produce has remained the same. Biella's wool manufacturers are healthy, honest and untiring workers who have succeeded in making their prov-ince one to the richest in Italy.

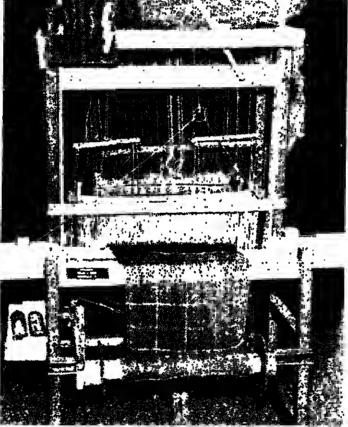
A case apart, but a phenomenal one in the Italian textile trade, is that of Prato, the Tuscan town just outside Florence. Its industry came into being after World War II with carded wool, and it is still the last great producer of carded wool cloth, although the most re-markable differences have developed there during the past 15

Prato's staggering range of fabrics, which sweeps from flannel to jeans, and from fashion fabrics to blankets for the Third World, has kept Prato's industry very much in step with the times and enabled the town to conquer huge shares of the world market. Flexibility and imagination, plus a remarkable entrepreneurial flair, have created a local production cycle in Prato

that is unique in Italy.

With the exception of the Fab-bricone, there are no major industrial complexes in the town. But there are two types of wool mills. The first uses textile machinery and a fair number of employees; the second has no plants and very

(Continued on Page 8S)



A loom at Bertrand's in Biella.

# 4 Million Artisans, Craftsmen Assure That Intrinsic Quality

By Pia Soli

R OME — The first building of any architectural significance that you come upon when you enter Rome from Finmicino Airport is the Palazzo del Lavoro.

Italians call it the "Swiss cheese" because of the dozens of holes on all sides. There is an inscription on the facade that describes the Italians as a race of thinkers, philosophers, navigators and artists. But oddly enough, there is no mention of craftsmen and artisans. An incredible oversight when you think that out of a working population of 20 million people, four million are artisans and craftsmen. And not just by definition but by vocation.

At a recent gathering to celebrate the marriage of fashion and politics — it took 30 years for them to get together — Emilio Pucci, member of parliament and the creator of the first Italian "look," thundered out the following remark. "It is time the government took cognizance of the immense endowments of craftsmanship of this country." He was right. It is artisans and craftsmen who have conferred greatness on so many sectors of Italian

Artisanry is an intrinsic quality of the Italians. And people who know Italians personally are fully aware of this. By definition, the craftsman is someone who works alone or with only a few col-leagues, someone who follows every step of his work from begin-ning to end. And the most craftsmanlike are those who work in the vast world of fashion, producing shoes, knitwear and accesso-

Unprejudiced observers are frank in admitting that fashion would never have existed at all without craftsmen. And that is still true today, computers and electronics notwithstanding. The artisans are the vital part of the industry, giving wholeheartedly of themselves and their skills. Foreigners like to imagine Italian craftsmen as magicians bending over cluttered work tables intent on finding the ideal solution for objects to wear and display— and they are not far wrong. You ought to see them on the eve of a

fashion showing working far into the night to make that shoe, that glove, that printed fabric, in short everything the designer needs.

But besides the handicraft, the manual skill, the ancient heritage of an ancient culture, the Italian craftsman has another gift that makes him great and unique - he is always ready and willing to take risks and try something new. Look around you, are there many people like that in any field. This yearning to be the best, not to repeat anything and to throw themselves into something new every six months earns a privileged place in the international fashion world, a world that gobbles up everything in sight every

Common Refrain

The artisan never asks "Why should I," a fairly common refrain among working people everywhere. With little fuss or fanfare he settles down to work as simply as possible. This is why Prato, Biella and Carpi can turn up new ideas in knitwear every day of the year. And that is why there are over new and fascinating subtleties in tanning in Naples. And this explains why the Marche region is responsible for shoes that have made a large part of the world walk "Italian style."

Many other sectors of the economy gradually lose their personnel, but crafts seem to flourish. Recent data indicate a growth of 15 percent over the past 10 years with constant trade. And crafts have been attracting the young who are finding a new sense of life in creative manual work. They may start out lightheartedly or in revolt, out they stay with it. It becomes a passion, and it provides a healthy standard of living.

# **Designers Draw on Centuries** Of Tradition, Craftsmanship

By Hebe Dorsey

MILAN — Italian fashion designers are lucky. They are backed by a unique combination of fashion entrepreneurs who think in international terms, resourceful fabrics creators who spare no effort to meet their most finicky specifications and artisans who — through centuries of tradition — are still delivering the finest that human hands can produce.

The artisans are particularly endearing.

"It's in our blood," said Beppe Modenese, the main attraction of the most important Italian fashion fairs:

"We're so personal that we have a hard time adjusting to the industrial world.

"It goes back to the Middle Ages, when whole cities were divided into different sectors, devoted to different trades and tailors colleges the product of the middle ages.

ent trades - tailors, silversmiths, cabinet makers,

leather workers. This created a whole category of people, very proud of what they are doing.

"Unfortunately, young people did not follow suit, although I must say it looks like it's starting again, although I must say it looks like it's starting again. There is a definite return to personal, artisan work, because people are getting tired of working in factories. Italian quality often comes from the fact that even if we start at the factory, we finish by hand.

That's the case of Gianfranco Ferre's ready-to-wear.

The industrialists of fashion and the artisans are the backbone of the Italian fashion industry, the hidden part of the iceberg. While the world knows the names of Versace, Armani, Fendi, Missoni, Ferre or Krizia, it does not always know the unsung heroes of that fashion saga whose talent and dedication is at

least as great as the designers's. Unlike the high-fashion designers, whose money is relatively new and the lifestyles flashy and often flam-boyant, the wool and silk barons are aristocratically

city 100 kilometers outside Milan. Many still own pri-vale homes, with walled-in gardens not far from their factories. The silk barons are concentrated around Como in spectacular villas with views over the lake, and they own expensive antiques.

One becomes aware of them when their names -Agnona, Taroni, Zegna, Etro, Mantero, Bini - are reeled out at the end of each collection, and only then does one realize how much the Italian fashion creators owe to their fabrics industry,

# The Zegnas: **Wool Empire** In Trivero

TRIVERO — To the wool industry, Trivero is Zeg-natown, a small, hilly village that prospered since 1912, when Ermenegildo Zegna started a wool empire. After his death in 1967, his two sons, Aldo and Angelo, run what has become a \$100-million business, employing 2,200 people.

To house their employees, the Zegna family became builders, creeting houses and schools, roads and parks, libraries, hospitals, hotels and a sports center.

The latter has kept to this day an extraordinary swimming pool decorated with strong Art Deco murals. Zegna even built a 14-kilometer-long scenic route, the "Panoramica Zegna," which links Trivero with a new ski resort, Bielmonte. But it is in spring that the Panoramica is truly spectacular, its banks a solid blossom

My father also planted 500,000 pine trees along that route." Aldo Zegna said in a recent interview.

Zegna started with quality fabrics — tweeds,

cashinere, mohair and alpaca — and went into menswear and knits in 1970. They now have menswear factories in Spain and Switzerland as well as Italy. In Italy, Zegna also makes knits, ties and a Their empire is spread out, with 1,500 menswear

retail outlets in the world, excluding Italy and Spain. They also control their distribution with offices in Paris, Düsseldorf, Barcelona, Vienna, Tokyo and New York. They opened a boutique on the prestigious rue de la Paix two years ago. The Zegna reputation sprang from their search for the most exquisite wools, which 20 years ago led them

to create a Zegna award — a gold medal and a Graham Sutherland htograph — given every year to the best Australian wool growers, whose production Zegna automatically buys. The urbane Zegnas live in Trivero, in an old typical

red house, the family seat on top of the hill, which includes a matchless view and priceless paintings and



Models on the Zegna scenic route.



Models wearing ready-to-wear clothes at Zegna's Art Deco swimming pool at





# BASIE

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SINCE 1920 THE MOST PRECIOUS

SILK FABRICS FOR THE HAUTE COUTURE

TARON

# ITALIAN FASHION



Giulio Bertrand at his summer home in Monte Marcello. It was built in a medieval tower and was decorated by Piero Pinto.

#### **WOOL BARON**

CIULIO BERTRAND's family name is a reminder that the wool baron's ancestors came from Verviers, Belgium, 100 years ago. "My great-grandfather, Gaspard, came from Belgium in 1880," he said during an interview in his Monte Marcello (near Spezia) summer retreat. "Remember, Italy was united in 1860, so my ancestor thought this was a new country with new opportunities. He started a spinning mill. Towards 1890, the family moved to Italy and started in Prato and in Biella a new activity in the commercial sector of wool and raw material. When his father, Mathieu, died, he closed in Belgium. The Italian sum won that war. In the 60s, we did a lot of synthetics, because they were in fashion, but nowadays synthetics account for only 20 percent of our production. The greatest change in the last 10 years is that we've had to drop cheap markets, which had to he left to underdeveloped countnies. They can do it much better. One cannot ignore that. In Europe, in order to survive, we have to create complicated, difficult, sophisticated things. That's what our culture is all about." Today, the \$100-million Bertrand Group is diversified and includes real estate, which accounts for 30 percent of that figure. But Bertrand's heart is still very much in the wool business, and just like his greatgrandfather, he is always looking into new lands. In 1975, he opened a wool factory in South Africa with local partners. "We are doing there what we did in Italy 10 years ago. Fashion dies so fast that one needs to do some recycling," he said. He would like to open in the United States and the Far East. He exports to 40 countries, especially Western Europe, the Middle East and the United States. When he is not in Biella, Bertrand is an ardent sailor who takes off twice a year on a sailboat for 40-day cruises. His latest trip, from end of July to end of August, took him to Tonga and New Caledonia.

- PROFILES BY HEBE DORSEY

#### INVENTIVENESS IN SILK

MILAN — With a \$27-million business, Etro is synonymous with silk in inventive prints. Gimmo Etro has supplied a roster of talented designers — a prestigious potpourn that includes Saint Laurent, Valentino, Ungaro and Dior as well as Montana, Kenzo, Versace, Ferre and, in the United States, Perry Elis, Ralph Lauren and Oscar de la Renta. Besides Armani, Versace and Ferre, he also works very closely with Ungaro. "We do a lot of research together; he is very interested in fabrics," Etro said. This, for a change, is not a family business, and Gimmo, one of four children, dropped an architect's career to start it 13 years ago. He designs a collection of 150 patterns a year and also works a lot with Lancetti, whose main talent is in fabrics research. With three in-house designers and two outside, Etro keeps inventing new patterns. With rare candidness, he admits

buying a lot from Lyons. "We start from old designs and everything comes from Lyons. They have fantastic archives. Their best years were the 20s." He also goes to Venice, to Fortuny's house on the Judecca. "Sometimes, we run into trouble when some patterns get too complicated, too expensive to repeat," he notes. Etro has recently started a home furnishings department, because he feels, like Bertrand, that fashion dies fast. "After one year, it looked as if everything we did was going down the drain," he said. His first contribution, on the market this fall, is a large paisley collection, patterned after his own collection of antique paisley shawis. Bearded and handsome, the fortysish Etro is typical of the elegantly relaxed Italian, whose passion for Art Deco is carried into his offices, scattered with Dunand screens and Loie Fuller lamps.



Gimmo Etro in his Art Deco office in Milan.

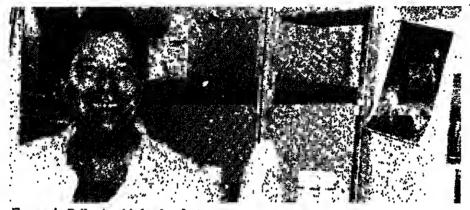




Sergio Bini at the factory.

## PRINT STORY

COMO — Bini printed silks are famous among fashion designers. Chloe's designer, Karl Lagerfeld, is one of their best customers and works closely with Sergio Bini, who said: "We did the Memphis print for Chloe." Bini has an \$18-million business and exports 60 percent of his production. "Our best market is France," he said. "I started making prints in 1966 and it worked so well I am almost exclusively into prints now." Avay from the madding crowd, Bini, who believes in the virtues of natural surroundings, works from an ultramodern, 15,000-square-meter factory set amid hish fields outside Como. One of his newest and favorite themes is a Gauguin print, which is also one of his best sellers. "Daniel Hechter made pareus out of it," Bini said. Highly organized, Bini, who puts out 600 new designs a year, keeps a complete library of his work, with no fewer than 4,000 different patterns. "I have abandoned couture," he said, "and deal mainly with ready-to-wear designers — Lagerfeld, Co-wei, Cacharel."



Francesio Pellatti at his leather factory.

#### PELLATTI LEATHER: \$9-MILLION TURNOVER

MILAN — Francesio Pellatti is the leather man behind creations — mostly bags and belts — signed Valentino, Roberta di Camerino, Laura Biagiotti and Mila Schon, as well as — but be is not supposed to tell — Chanel. He and his vite started a leather business about 15 years ago in an old building, a former glass factory that is 120 years did. The building is divided into several sections. On the first floor, he only does alligator belts, which consist of small bits but assembled together so carefully that you cannot see the junction. After launching his own line, Pellatti understood the value of a label and signed his first contract with Valentino in 1978. His business turnover is now \$9 million. He also does an alligator-only line for Renato Corte. Snakeskin and alligator account for 30 percent of his business. He is also launching a line of fake leather. He exports 65 percent of his production to Japan, West Germany and France.



The Manteros at their Villa d'Este house.

#### A \$100-MILLION FAMILY BUSINESS

COMO — Riccardo and Marie-Grazia Mantero live right on the grounds of Villa d'Este, overlooking the lake of Como and one of the most romantic hotels in the world. "Ten years ago, we had the good fortune of finding this house, which belongs to the Villa d'Este," said Mantero, the silk baron. "With three children, aged 12, 18 and 20, we couldn't dream of a better spot. Here, they have free access to the park and the pool." Mantero's factory is nearby. "We start with Chinese silks and create our own fabrics." he said. A family business, his company is 85 years old. "It was founded by my grandfather, Riccardo. My father, Beppe, kept it going and I am one of eight children, six of whom work for the company." Mantero, who specializes in prints, said 80 percent of his \$100-million business is built on the and scarves, which he makes for Chanel, Dior, Grès, Guoci, Galitzine and Celine, among others. "We also have 45 people working for us and a little ready-to-wear factory, which we use to test the market." Mantero said his best customers are the deluxe ready-to-wear designers, "but we get advertising support from couture designers such as Valentino."





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# ITALIAN FASHION

## TOPS IN SILK

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ROME — A man of few words, a loner with very clear ideas, Gianpaolo Porlezza, known as Taroni, is number one in the world of silk. He always wears a gray suit, cut in a way that has earned him the sobriquet of the "Mao of the fashion world." There is something very special and authoritative about him that tailors, designers and fashion creators recognize at once. Quality for Porlezza-Taroni is not where you get, it is where you start. It is like saying, there is not anything else if you mean to leave a mark on the history of fashion. The reserve is all surface. Porlezza-Taroni has given his whole heart to fashion by way of this raw material. He would be the last to say so, but his material has an enormous influence on the finished creation. Whether he provides a stiff silk or a soft one, say, he cordially obliges fashion creators to think again. His decrees are soft-spoken, but they command full attention. At the same time he provides designers with enormous satisfactions. A few years ago, for example, he furnished Valentino with a delicately shaded silk satin, so heavy it was almost greasy to the touch, a satin no one else could produce nowadays, a kind of divertissement that 18th-century courts would have reveled in. He is another nature lover and the only industiralist to turn a private hobby into another marvelous business, aromatic plants and herbs. Taroni Agriccola supplies gardeners and farmers with rare varieties of herbs and plants. He is an indefatigable traveler — he loves art, the elegance of the sati and a certain style of life. He is a citizen of the world, at home everywhere. He has always been convinced that creativity knows no boundaries and that no genius has ever been lost to the world. He has never suggested placing money on anyone, but he has never had an eye for a loser either.

— PIA SOLI

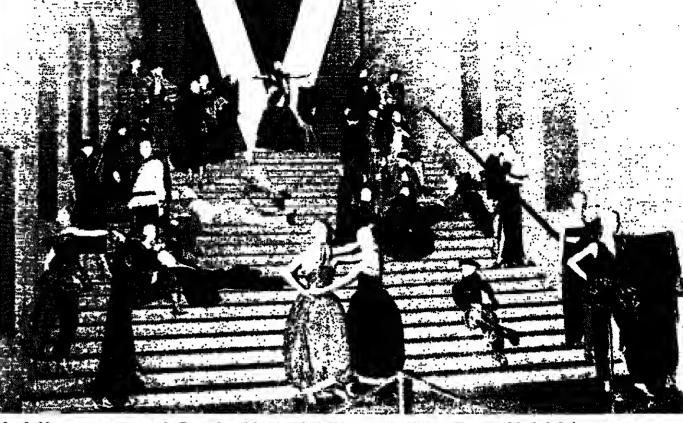
-PIA SOLI

# ART IN WOOL

Come — His name is Agnona. He is known as Francesco I Ilonini Mo, an artist, a researcher, a student of mores, customs and traditions that are unknown to those who gally consume the refinement of his products. There is nothing he does not know about China, Mongolia, Peru, South Africa and Anstralia, the lands where the animals live and graze that provide him with his superb noble fibers. He has gone back and forth across those lands drinking deeply of the pleasures and pains, the adventure and coincidences. Francesco Ilonini Mo knows everything about animals — he considers them his own. He has lived with them for months and months, willing to learn all he could-and all there was to learn. People in fashion the world over could and all there was to learn. People in fashion the world over know that the best in wool is signed Agnona, and they stand in awe of the fabrics that man makes beautiful with a taste that has something of the eternal about it — fabrics that fully respect the something of the eternal about it — labrics that fully respect the fleece of mehair kid, alpaca, merino and the sheep that furnish cashmere, the sheep in the highlands of Kashmir and Mongolia. Agnona is one of the pillars of Italian fashion, surely the most original figure in the realm of international fashion, with a profound knowledge of raw materials, a man who is hopelessly in love with nature, its laws and its resources. Agnona does not stop at fashion. For come time new hor has been involved. stop at fashion. For some time now he has been involved in decorator fabrics in collaboration with such leading artisans as Cassina and Sormani and Knoll International. The fact that "it takes a qualified Australian shearer 30 seconds to shear a sheep, and a lifetime is not long enough to wear out the fabric." is and a lifetime is not long enough to wear out the fabric," is something that Ilorini Mo takes pleasure in observing. His unbounded passion for nature accounts for his preference for natural, untreated colors — his offwhites, untampered with, and his straightforward browns and blacks are famous — you can recognize them at sight. He has recently put the finishing touches on a flower-scented "Agnona" perfume for women. He also has a strong and special scent for men that he reserves for his friends and acquaintances. Agnona fabrics inhabit the world. "There's a new thirst in the world for refinement, and true refinement is undoubtedly to be found in nature," according to Agnona. For more than 30 years he has been proving the truth of that remark. — PIA SOLI



V-DAY FOR VALENTINO: New York has become something of a fashion mecca, thanks to Diana Vreeland, who put the Museum of Modern Art on the fashion map with her annual retrospectives. The latest designer to experience a show at the Met was Valentino, from Rome, for whom the evening of Sept. 19 was a red-carpeted, black-tie V-day. In front of 1,000 people, Valentino first showed his conture collection (the same



seen in Rome last July) then had 200 guests for dinner. The crowd included the top fashion plates from Europe and the United States. It was a triumphant evening for Valentino. Above, left, Valentino and friends in ruffles: left, Doris Brynner; right, Giorgina Brandolini. Right: The Valentino show on the steps of the museum.



#### STYLE IN VENICE

Two of Roberta di Camerino's new creations are photographed against the exotic Venice landscape. At left, her multicolored sweater and silk pants. At right, detail from a hooded cape,



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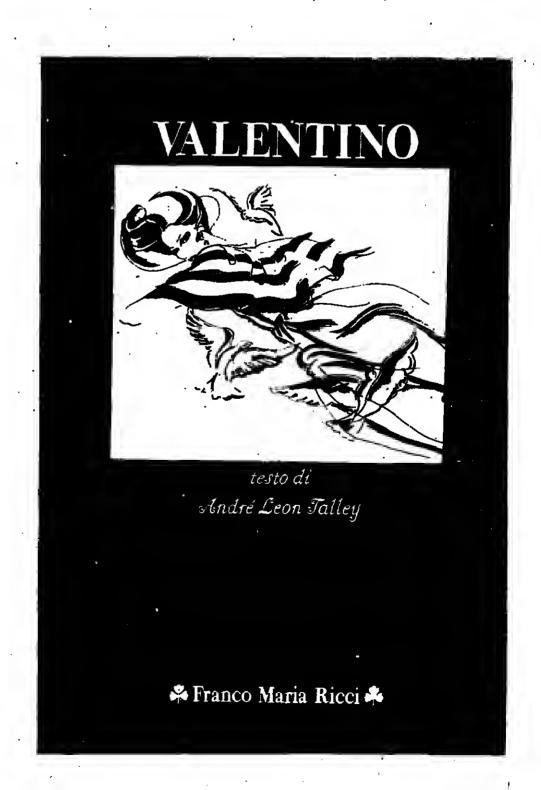
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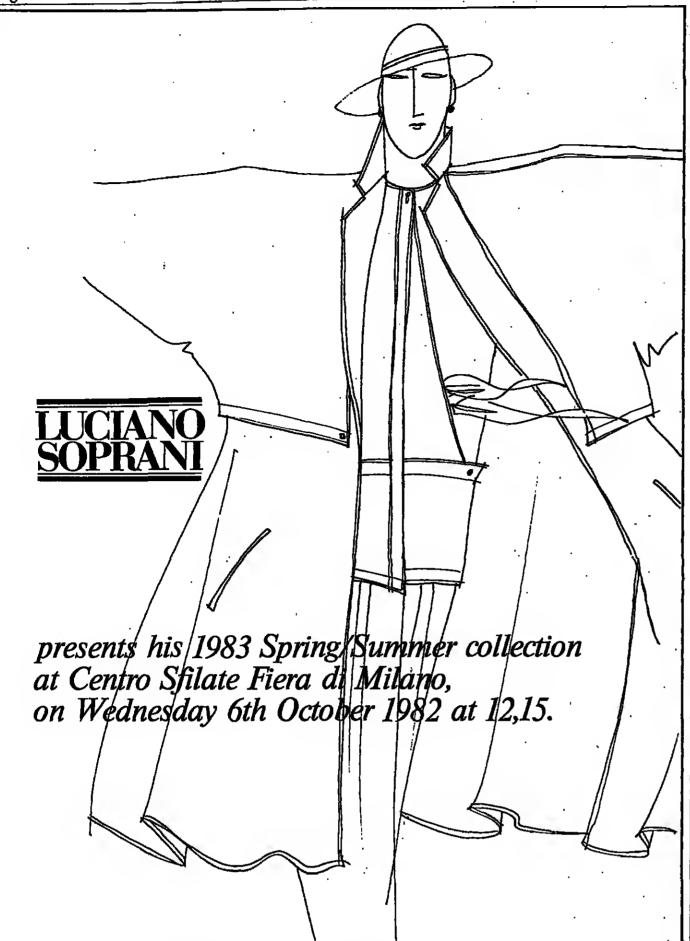
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# Laura Biagiotti



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# ITALIAN FASHION



Artisans preparing Mila Schon's Rome collection.

# Textiles Capitals Played Role in Industrial History

job." said:

tent, reiy on "commission" jobs, that is to say, they farm ont work to smaller outfits that have become highly specialized in one area only: carded and combed wool spinning, doubling dyeing, finishing or craft weaving. So the material does what you might call a sightseeing tour of the town, on its way back to the purchaser mill, which packs it, ships it and shoulders the burden responsibility for orders, exports and imports, currency risks and market problems.

In September 1978, Prato launched its first trade fair, Prato Espone, to present its textile output. It takes place twice a year and its purpose is to improve the image of textiles produced in the area, so that "Made in Prato" fabrics, which were originally only regenerated wool, might finally be placed on the same level as Italy's other textile industries.

But Prato Espone is only one of the recent additions to the calendar of Italian textile events. For years and years — to be precise, from June 1957 to November 1974 -the textile show was Mitam, Organized by the Centro Italiano per la Moda, it is held twice yearly in the Palazzo del Tessile at the Mi-lan Trade Fair. Mitam deserves credit for linking textile manufac-turers, high fashion and clothing manufacturers operating on a na-tional and international scale.

Later, in May 1975, the success of ready-to-wear and the urge to display Italy's textiles in an equally professional (but undoubtedly more prestigious) setting, induced

leading manufacturers to think up another high-quality event. Exhibi-tors were selected by invitation and the show was named Ideacomo. It takes place in No-vember and May of each year at the Villa d'Este, on Lake Como, Cernobbio. This enterprise became so successful, also with both local and foreign markets, that in 1977 it took a further step by starting an identical show for men's fabrics: Ideabiella. This is to be held, again twice a year, one month before

With such important and distinuished precedents, traditions and shows, Italian textiles, quite naturally played a decisive role when the "Italian look" came into the limelight. Even before 1950, a number of our silk and wool man-ufacturers were already very much in demand by the stars of Parisian high fashion.

But the sales mechanism was quite different from the present one," says Giampaolo Porlezza, owner of Taroni and former vice chairman of Ideacomo, "The textile market used to be in the hands of the carnettisti — the most fa-mous were Sanet, Sassi and Satam who called on fashion designers. their carnets crammed with samples that manufacturers gave them to sell. And at that time, to get a "style" into the Italian high-fashion collections was a big help when it came to selling fabrics in America. There were about eight of us, at the very first fashion shows at Palazzo Pitti. We had small stands and heavy suitcases packed with swatches in the wings. But we were

The designers and garment manpracturers accuse the textile companies of wanting to get their fabrics into too many collections, with

One of the snags in the Italian fashion mechanism is the dealings

between textile manufacturers on

the one hand and the ready-to-

wear makers and designers on the other. The former accuse the latter

of ordering pieces only when they have closed orders for styles

received from buyers, thus narrow-

ing down the textile production

deadlines to the extent, at times, of

making it actually impossible to complete the work (with the usual consequences of delays and, possi-

bly, of canceled orders.)

with the pace of deliveries.
Sergio Bini has a proposal: "To gradually bring the dates of the collections forward until we are 15 soon gave way to ready-to-wear. In discussing the trend, Sergio Bini, owner of a leading Como company that made a big hit, as he said, in the wake of a "first-rate styling

or 20 days ahead. This is a sufficient margin for us to get through our deliveries and avoid overlap-ping seasons. To be ahead, but not "For my company and for others like mine, handling the ready-to-wear market involved a major with the outsiders who skid offtrack on corners; because a dan-gerous game is being created. Two or three big names in ready-to-wear (for the moment, foreigners) upheaval. After resolutely aban-doning carnettisti, wholesalers and retailers, I switched to direct dealing with fashion designers and gar-ment manufacturers. This involved are beginning to sell their collec-tions two months before the others a radical change in business plan-ning, considerable guts and a streamons investment in raw mateand are favored by the buyers' 'virgin budget, which brings them co-lossal sales. So what happens? The rumor spreads, and now everyrials, but also a development to more than 10 times our size in the days of high fashion. Today, it's not enough to have good textile body is rushing to get in first with their sample ranges, with the result that soon everybody will be back on the same starting line. And so the buyers' budgets won't be intact collections, you have to have a brain with compartments, in which one section works as designer, one any more. as industrialist and one as direc-

Giampaolo Porlezza is more polemical on the subject, "It's true," he said, "that many textile manufacturers make the mistake of never being satisfied, of wanting to get too many customers, and often, of working beyond their productive capacities. Everybody can't be big. On the other hand, the designers and garment manufacturers are partly in the wrong as well. Instead of putting their money back into the industry, buying fabrics ahead with the idea that they'll use use them in later collections, they fill their houses with Art Deco collections purchased in a day, and in their gardens are Hollywood-style swimming pools. I'd like to see more balance in the fashion busi-

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ROMA: Via

Hand-Knit Sweaters From a Countess

#### American-Born Shirley Caracciolo di Forino Heads Thriving Cottage Industry

By Marie-Louise Scio

By Marie-Louise Scio

TODI — "All my friends are laughing at me" says the slim, gray-haired American-born beauty, Countess Shirley Caracciolo di Forino, referring to the recent onslaught of publicity that depicts her as a wealthy socialite.

"I want people to talk about my hand-knit sweaters not the pals, and palazzi and parties that news writers envision," insists the middle-aged head of a thriving cottage industry in central Italy.

The countess says her life is very simple and certainly not filled with paparazzi. "No fuss, no frills," has been her motto since she left her busy life in the heart of Rome as a

busy life in the heart of Rome as a bousewife and mother of four for a saner way of life in Todi, 130 kilometers north.

lometers north.

"I moved seven years ago because Rome had lost its charm, and my youngest son, then aged 10, was returning from school with eyes smarting from the tear gas bombs that were being hurled around the neighborhood at that time," she recalls, with a hint of sadness in her soft voice.

After dividing their apartment near Piazza Navona in two, she blessed the forthcoming marriage of her eldest daughter, Lisa, to film director Roberto Rosellinis's son, Reazo, settled her second daughter into part of the apartment and saw her next child graduate from college. Leaving her older children happily on their own, she moved to the sparsely inhabited hill town of Todi with her husband and wound say.

young son. Seeking a saner way of life. Shir-ley and François hunted for an inexpensive abandoned farm com-plex that they could restore and ultimately retire to. Darting back and forth between Rome and Todi they found a 17th- century farm

aiready selling to Americans. High fashion, that fautastic

"There was no central heating so I began to knit sweaters to keep warm, and after some friends admired them I asked a local woman to give me a hand; this is how my business began," explains the handsome woman while sitting under an cak-beamed ceiling teeming with gistening copper pots and pans in her heart-of-the-home kitchen.

That was back in 1974, when Shirley Nee Howell, daughter of a prominent New York physician, began to round up some of the unemployed local women who spent their lifetime knitting for their own families: she taught them new stitches and now has 50 partiest who spin out hand-brit workers who spin out hand-knit sweaters for America's most exclu-

Meets With Buyers

When Lisa worked in New York after graduating, like her mother, from Sarah Lawrence College, she from Sarah Lawrence College, she suggested that Shirley go to Bendel's to see the buyera. "I thought it seemed silly as I only had Lisa's sweater and the one I was wearing. But we went and saw Jeannine Weller and her assistant, who is now vice president, Jean Rosenberg. They were so enthusiastic they encouraged me with a small order," says Shirley, who vividly recalls the wide-sleeved sweater with lacy knit-trip collar and criffs with lacy knit-trim collar and cuffs

she wore for the appointment.
Although she only had a few orders from the exclusive New York store, the buyers' enthusiasm pushed Shirley to return to her bucolic life in Todi and enlarge her small business. She filled the initial order and then set out to create three lines — winter, spring and resert

sort.
"The area is impoverished and it was important for my girls to have

and began the tedious job of converting former stables into a new home. work year round, so that fact made me do three lines immediately so they could have year-round work" she says. Shortly after Mary McFadden asked her for some of the intricate pattern knits.

"It was very exciting to work with Mary McFadden, but when I saw full-page color ads of my sweaters in the Sunday Times, Harper's Bazaar and Vogue I decided it was time to work just for me," she said. For her, seeing those ads was like adding kindling to a flame.

The fall of 1980 and the impend-ing marriage of her daughter to Reizo Rosellini caused havoc in the family. Photographers and journalists were always there, and their daily life became a night-mare. "I went into hiding for six months because I hated the publicity so much" the countess said.

When she emerged from hiber-nation she returned to her growing business to fill more orders from Bendel's, Bergdorf Goodman and Elizabeth Arden's in New York, Saks and Jandel in Washington, Swanson's in Kansas City, Hat-ties's in Detroit, and Grace Jones in Salido, Texas.

Since then it has been all go. "Her girls," as she lovingly calls her workers, arrive at her farm by 8 A.M. After she designs and makes the new models, Shirley teaches her women how to re-create sweaters in different sizes and

"It's wonderful. We sit, work together and learn about the frost, when to plant wheat, and they learn about the new stitches. We

teach each other" notes the count-ess, who traded her Sutton Place apartment, her Brearley and Sarah Lawrence credentials, a career as s model and the makings of an art historian for the country life.

Dressed in one of her lattice and gate-stitch knit cardigan jackets, plaid skirt and silk blouse, Shirley Caracciolo casually begins to chop celery, tomatoes and garlic on the marble slab table --- the same table where she rolls home-made pasta for friends — as she continues to chat about work and family life.

"We first lived in Puglia [southern Italy] on my husband's family estate," says Shirley, who helped her husband manage a large working farm and vineyard. In between raising four children, she wove rugs and carpets. The large work-ing farm was overtaken by the state and is now, as she notes sadstate and is now, as she notes saf-ly, a state-owned agricultural school. The family then traded their bucolic life for the frenctic pace of the industrial north, Milan, where the attractive and energetic young bride became a consultant for the large pharmaceutical firm, of Carlo Elba, where she did pack-aging design.

aging design.
Thus, Shirley Caracciolo became an Italian businesswoman by a circuitous route.

"I don't want to become too big. There is so much room for inven-tion in the knitwear field and, contion in the knitwear field and, con-trary to public opinion, it is not a dying art. My girls realize it is profitable and are paid for their value. If business gets too big we will lose quality and control," she says, walking back to her house past some sheep.



HEBE DORSEY is the fashion columnist for the International Herald Tribune.

MARIE-LOUISE SCIO is a free-lance journalist who works for United Press International in Rome. She is also the European fashion editor for the South American edition of Harper's Bazaar.

PIA SOLI is the fashion editor for Il Tempo in Rome.

ADRIANA MULASSANO is a journalist on the staff of Corriere della Sera in Milan. She is the author of "Who's Who in Italian Fashion."

The New York photographs in this supplement are by CHARLIE GERLI. The Italian phtographs are by JOE

# **ITALIAN FASHION**



DESIGNERS AND ENVIRONMENT: Left, Versace and two of his collection items. Right, Roberta di Camerino and Adalberto Sansome boating to work in Venice.

# The Art of Living

R OME — The Fendi sisters have moved their showrooms into the ornate Palazzo Ruspoli in the capital, at the end of the fash-ionable Via Condotti. That is where they show their collections in a phish decor — red velvet set-test and crystal chandeliers. But their most prized possession is the painted portrait of Mama Adele, founder of the Fendi empire, greet-ing you at the door.

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Gianni Versace's own hideaway is a marble-floored, 18th-century, neo-classical villa outside Como, full of 19th-century mahogany, Adam silver, Russian crystal chan-deliers and Aubusson rugs.

That is where he escapes on weekends. "I love to look at the lake," he said. "I do my best work," he added, "in the peace and quiet of this beautiful house."

But this "beautiful house" also serves a purpose, and Versace makes it pay. He did get world-wide headines when he combined a house-warming with the launching of his first perfume and he keeps getting publicity as his house

is being reviewed in every other decoration magazine.

When a West German television

Camering who started marking

channel asked for a lengthy interview this summer, Versace made sure it took place at his villa.

Versace is wild about statues, which he puts everywhere, on walls, mantelpieces and even in his bathroom, which also sports a huge Chinese rug.

Roberta di Camerino, who has

been compared to a volcano in perpetual eruption, has just fin-ished regrouping some of her oper-ations (stocks, workrooms and dis-tribution) in Mestre, an industrial town outside Venice. But her headquarters remain Palazzo Zen, a 15th-century palace on Canale dei Frari, which she acquired 10 years ago. That is where she and her executive vice president, Adalberto Sansone, control her \$45-million worldwide operation from sophis-

ticated computer rooms.

Camerino, who started working in 1947, almost as a hobby, was an early Neiman-Marcus award winner in 1956 — and last month in Dallas Neiman-Marcus celebrated their 75th anniversary by rounding up all their nominees (about 15) on Sept. 11. Neiman Marcus asked each of them to produce a doll dressed in one of their

When Marinocia Mandelli works on her spring-summer Krizia col-lection, she moves to II Bosco, the family summer retreat 20 miles outside of Milan, which she has owned since 1971. It is simple, modern and uncluttered — four rooms, four baths and a swimming pool - with a Japanese spareness

"This is an outdoors house," says her husband, Aldo Pinto, "and That is not her only palace. She has a second one, Byzantine this ferent from our Art Deco Milan time, where she has her designing studies. She also owns a whole literate the studies. She also owns a whole literate the studies of the studies of the second of the secon tle island, La Polveriera delle Vig- called because it is located in the

middle of deep woods. Mandelli middle of deep woods. Mandelli takes two of her closest assistants — she has six — along. While her husband communes every day to supervise their factories and generally manage the business from Milan's head office, Mandelli and her team put the fashion collection together. They work in an attractive, well-lit, garden-surrounded studio, which has its own entrance.

Mandelli has just worked out a Mandelli has just worked out a new arrangement with Bertrand File (which emphasizes the close relationship of Italian designers and industrialists.) She has designed Bertrand's collection, called "Fantasia Bertrand," in exchange for a fee and worldwide advertising. That collection was recently on show at Florence, at fashion on show at Florence, at fashion fair "Pitti Fila," where other de-signers also showed their collections, designed in collaboration with other textile tycoons. Among them were Ferre, Versace, Missoni and Armani who work respectively with Dondi Jersey, B.M.I.V.A, Crosa File and Linea Piu.

GUIDONIA — The concierge at New York's Mayfair Hotel is looking for the key to unlock Laura Biagiotu's favorite room. It is difficult to explain that her friend Uri Geller bent it.

Laura Biagiotti keeps the unus-able crooked key in her home-cum-office complex, a recently restored 12th-century castle just 15 miles from the heart of Rome.

. The dynamic head of her own multimillion-dollar fashion business, Laura believes in psychic and metaphysical powers - she even possesses some. It was her extrasensory perception that directed of a derelict castle, stables and convent complex, which after ex-tensive renovation, yielded a series of priceless Renaissance frescoes and roman reliquaries.

"I always had a feeling that this was my dream house, and it con-tained hidden treasures," says the one-time archaeology student, who spotted the abandoned complex of Castello Marco Simeone years before it was up for sale.

"I think being a fashion designer is also a psychic experience; you are dealing with the future, which is a result of the past," explains the 39-year-old Biagiotti, dressed in the identical white linen A-line "doll dress" that prompted Geller to seek her out. .

Geller, thumbing through Linea Italiana, stopped at a photo of Laura, struck by the feeling they had been lovers in another life. Instead, Biagiotti thinks she may have been a nun. Putting their differences aside, they mat in New York during the reopening of Bonwit Teller, where Laura has an in-store bouting. in-store boutique.

"Uri came to the hotel and after bending my key asked if I would sit on the other side of the room and sketch. He duplicated my 10- castle with her own parents and

Fashion followers know that Biagiotti's cut-out, or intarsia, daisies are a recurring theme in her woman's line. But Geller did not.

"It was a very extraordinary ex-perience, but I don't believe in ESP or telepathy or reincarna-tion," insists Gianni Cigna, presi-dent and co-founder of Laura Biagiotti Exports, who witnessed the phenomenon. Geller then took Cigna's complicated Sub Aqua watch and turned it back four hours by crisscrossing his fingers above it — a simple fact that causes Laura Biagiotti to smile and

dispelief. While many people wince at the mention of psychic phenomena, Biagiotti finds it intriguing. Put off by local tales of ghosts in the castle and armed with the sensation she would uncover archaeological trea-sures; she was able to overlook the grafitti and bullet-riddled state of the recent Red Brigades hideout. But the time and personal sacrifice required to breathe life into the castle was enormous. For nearly

four years, hordes of workmen and artisans descended on the ruined complex, and, under the architec-tural supervision of Maurizio Cag-noni, reconstructed the castle. While men worked from the inside, Biagiotti planted roots of orange and lemon trees and a series of huge white azaleas.

Decorating the 69-room castle and office complex took persever-ance. Weekend jaunts to antique shops and anctions provided the avid collector with every deep from perfune bottles to old lace to en-

hance her ivory tower.
One wonders why Laura Biagiotti wants so much space. She believes, as in the past, that family and work life should be united. In this traditional spirit she shares the

Biagiotti: The Fashion Workhorse

A Milanese, Piero Pinto, transformed the dilapidated stable into showrooms by creating a cool all-white environment, warmed by natural wood beams and doors.

Huge picture windows frame the soft rolling countryside.

"I love the color white. For me it's not just a color for summer, it's a life-long color," says Biagiotti, walking through the showrooms now filled with six full racks of her summer 1983 collections.

"For me white is a feminine symbol. It means infants, linguic, ding day. In each case there is a happy association," explains the

first designer to use white year-Biagiotti is best known for her pioneering use of cashmere. Between her women's line and her MacPherson's all-cashmere men's line she uses I percent of the world's total production of this el-

egant fabric. "I think the world changed in the 60s. Women began to work, and men's designers proposed tight, structured clothes," she re-

She explains that she designs from the inside out "whereas many men's designers do not."

"They can't," she adds. "In-stead, they create exaggerated styles that make women look violent and aggressive. For example, last season's image shoulders and long hemlines swathed the body in overpowering shapes.".

Biagiotti's emblematic two-tiered full doll dresses, accentuated by zigzag tucking, are the antithesis of the masculine style. However, one should not be deceived into thinking her soft ro-mantic look is facile. Biagiotti is a mathematician in her precise detailing. Her characteristic concerti-

petal daisy 30 feet away," she re-counts. her 4-year-old daughter, Lavinia, na tucking zigzag pleating knife-and works in the adjacent build-edged and pie-crust-pleated collars. could drive her 85 workers crazy, but they are well-versed in how to turn out 60,000 perfect garments a

> "Lanra is extraordinary," says Lina Lee, the owner of a store on the fashionable Rodeo Drive in Beverly Hills, who sold \$300,000 worth of Biagiotti merchandise during the designer's two-day per-

sonal appearance in late August Romantic concepts might dominate her personality, but Biagiotti's hidden virtues include business

Brought up in the fashion world giotti worked with bright stars of Italian conture - Roberto Capucci, Rocco Borocco and Angelo Litrico. Equipped with a knowledge of business and organizational skills, she headed for the mecca of American fashion — new York's 7th Avenue — and nestled into a slot in the rag trade to gain a better understanding of production. Such breadth of knowledge, ranging from design principles to com-plicated production problems, provided her with the necessary tools to present her first collection in

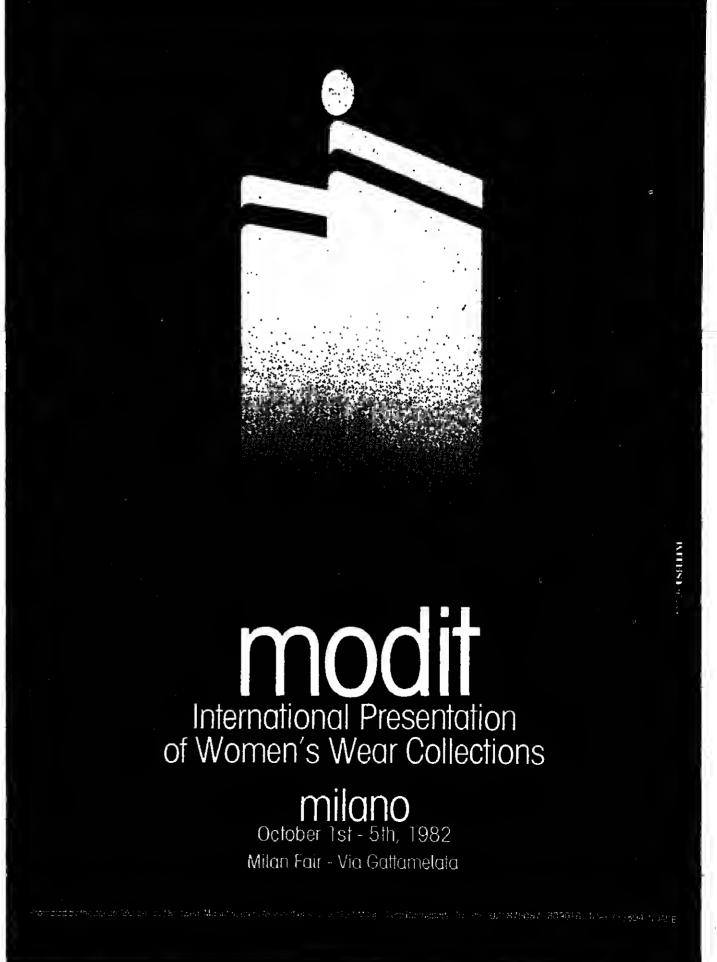
Florence a docade ago.

Biagiotti is a workborse. Already with 2 women's and 2 Mac-Phersons men's knitwear lines yearly, plus a complete range of accessories, this fall will see the debut of a Biagiotti-designed shoe line for Colette.

If that were not enough, she recently signed a 9-year contract with Ellen Betrix, the oldest and most respected cosmetic firm in Generally. The white found ha-grance, "Laura," sold in a tower-like bottle that reflects the castle floor plan, was an instant success. Next year, her men's cologne will appear on the market, followed by cosmetic and beauty products.

-MARIE-LOUISE SCIO





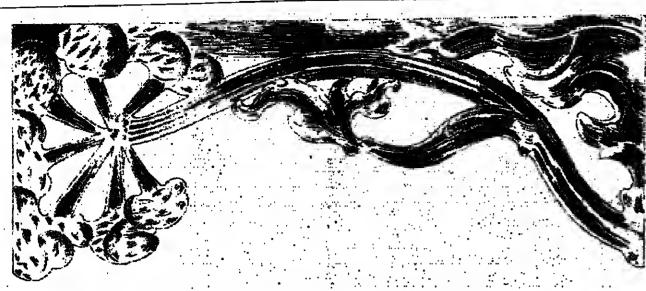


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## ARTS/LEISURE



A 1902 pen and india ink sketch from the workshop of Emile Gallé for a carved console support.

## The Paris Biennale: Is There Art Under 35?

By Michael Gibson

PARIS — "We are subject to a very simple and obvious re-striction," said Georges Boudaille, commissioner general of the Paris Biennale of Young Artists (under 35). "We can only show artists that actually exist!"

The Paris Biennale opened this week and runs to Nov. 14 - with hundreds of artists from 45 countries — in the Musée d'Art Moderne de la Ville de Paris, (11 Avenue du President Wilson, Paris 16), the Ecole des Beaux-Arts, (14 Rue Bonaparte, Paris 6), the Institut Français d'Architecture, (6 Rue de Tournon, Paris 6), the Australian Embassy, (Rue Jean Rey, Par-is 15) and the Pompidou Center. and the significance of Boudaille's observation was instantly apparent: The current Biennale is predominantly like the ruts left by the wheels of society, the expression of a mass-culture phenomenon in which the vounger artists express youth's divorce from the symbolic

This disavowal, bowever, is not only an expression of something which is perhaps the most valuable aspect of youth — it is also the sign of a cultural hiatus comparable to the appearance of Pop Art, and for somewhat the same reasons. Pop Art, despite all the art school rationalizations that surround it, owes its success to becoming the cultural banner of a sector of American society that was achieving wealth and leisure in the '50s. This new class did not share, nor desire to share, the cultural values of the older rich who had turned to Europe as a guide and market place.

language of the past and its disa-

vowal of things as they are.

The debatable assumption that arrival of barbarians.

"art should represent reality" led to the conclusion that American moody value judgment but a his-

Oil by Jacek Sindzinski of Poland.

and the beer can. There was of course room for a slightly perverse irooy in all this, but Pop's success was really due to its appearance at a moment when a large body of new buyers arose and needed a form of decoration in their minds. bomes or museums that proclaimed their new identity and imposed it on society.

Today's phenomenon is in some ways similar. There is a "new class" in Europe which has acceded to leisure if oot to wealth. This new class represents yet another "vertical invasion," in the sense that Ortega y Gasset used the ex-pression, and consequently a new arrival of barbarians.

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art should represent the reality of America — the supermarket and the fast-food shop, the Brillo box tation of unintelligible foreign speech. The barbarian is someone who does not know the language, and the oew barbarians today do not simply reject the cultural lan-guage of the past. They are mostly unaware of it. Their reference is a chaotic culture of their own, derived from urban life, television, and rock and punk music.

This is oot entirely oegative,

There is a Pop culture vivacity that is not at all incompatible with the wealth of the past, that could very well treat it as an inheritance (rather than as a "heritage"). It is ironic, bumorous and bright, but in its present form it is also decorarive (or anti-decorative) and glib Its best expression is in films (for instance, "Diva") and its main weakness in the field of art is a naive, or defiant, trust in spon-taneity, as though unmediated free association could ever communicate anything - an assumption that reflects total unawareness of the historically defined nature of

Obsessed Imagery

Looking at the narrative representational works that dominate the current Biennale, one canoot help feeling that the painters are obsessed by the imagery of film and television, its quick flashes of sequences and its ooo secuiturs that can occasionally make TV advertising entertaining. One can walk through the show as a whole and take in much of it as if each work were a fragment of a cinematic montage. As such every piece acquires a relevance of sorts, even if it is unintelligible on its

There are a few privileged moments that rise out of this amalgam. The rippled stone of the Ar-gentine sculptor Pablo Garcia Reinoso; the vivid sculptures, covered with pure pigment, of Brit-aio's Anish Kapoor (who was also in Venice this year), or, in a more playful vein, the imaginary fresco fragments of Jérôme Baratelli (Switzerland), the strongly colored coostructions of J.B. Audat (France) or the impudent litle assemblages of odds and ends of Andre Leocat (also France). Some artists refer to art forms of the past, but in that case the reference

The Biennale on the whole reflects the current trend toward cultural slumming in which the established social class makes an at-tempt to blend culturally with the emerging class. The people who buy (or in some cases, who make) "bad painting" do not belong to

pression in it. "Bad painting" is the cultural (or anti-cultural) banner of people who cannot afford to buy it (especially at the ma-nipulated prices at which it is being sold). But it reflects a sort of consensus on matters that have nothing to do with art and which find symbolic expressioo in art only at art's expense. The issues

oomic, not aesthetic, although they are rationalized in the dialect of art criticism.

This is by no means all. The deeper issue remains the so-called avant-garde's flight away from the vexed and unresolved problem of transcendence. This is the central issue of all art and it has been festering in the Western world for the past 200 years. The 19th century made various more or less felicitous attempts at a make-believe transceodeoce whieb, on the whole, gave art a bad name as a placebo for sentimental women. The problem is that without some credible form of transcendence, art is not able to present and illuminate the drama of human exis-

Mark Rothko, (who refused to be described as a "religious" artist and who subscribed to no religion), was well aware of this issue, which is acutely present in his art. "The presentation of this drama in the familiar world was never possi-ble," he wrote, "unless everyday acts belonged to a ritual accepted as referring to a transcendent realm. Since the archaic art-ist was living in a more practical society than ours, the urgency for transcendent experience was un-derstood and given an official sta-

Our secular society urgently needs to examine the question of transcendence in a secular perspective - but that question is repressed and covered up with much sociological talk. And this, ing system in which works are more or less consciously according to sociological criteria (e.g. this or that artist is validated as a symbolie spokesman of bomosexual demands), and the works, in turn, appear to substantiate the latent the

Other Forms

The Biennale is also offering an abundance of other forms, installations, experimental musical instruments, cinema, architecture (sober and technical in presentation) and a wide variety of music.

Finally the United States, which is oot officially present at the Biennale, will be represented after a fashion thanks to a technical curiosity, the Slowscan system, which translates an image into sound signals and sends it by phone during the Biennale. Those works will ap pear on a TV screen, be photographed by a Polaroid camera and hung with the rest in the museum.

CBS to Include Notes . On Its Cassette Liners

New York Times Service NEW YORK - The incre popularity of recorded cassettes vis-à-vis discs has led to a decision by CBS Masterworks to include liner ootes with all cassettes. The practices of the industry

have been wildly diverse in this re-spect, and the CBS move may por-tend full acceptance of the idea that cassettes, which are at least as expensive as records, are just as deserving of having full notes.

# A Trove of 600 Art Nouveau Drawings

By Souren Melikian International Herald Tribune

PARIS — Once in a while, the art market brings to light a previously unknown facet to an artist's ocuvre. The discovery of about 600 drawings from the workshop of one of the key French figures of the Art Nonvean move-ment, Emile Galle, best known for his glassware and less so for his furniture, will be remembered as a landmark in the history of 20th

century art and design.

The catalog of Sotheby's sale to be held at Monte Carlo on Oct. 24 hardly gives an idea of the revelation to be found in some of the clusters of sheets of tracing paper. They provide documentary evidence on the step-by-step pro-gression of the creation of a work of art.

Hardly any drawings by Galle or his assistants have appeared on the market and only a handful are preserved in museums.— the Musee de l'Ecole de Nancy in Nancy must have some, since it holds the Gallé archives but hardly any have ever been on view or been published. Studies for glassware, commode legs or marquetry tops were never intended to be displayed in the first place. Theirs was a strictly utilitarian purpose. The finished product was the only thing that mattered to the creator, Emile Galle, who designed them and ran his own workshop. Complete sets of working drawings handed over to the joiners and cahinetmakers, or used by the glassmaker, were assumed to have been lost or destroyed, as have those of most creators such as Gallé.

Showing How an Idea Emerges

In the sale there are three full sets showing how the idea of a piece of furniture emerged from the separate studies of shapes and orna-mental details. If only for that reason, the dis-covery of the sketches would be of immense interest to art history in allowing us a glimpse into the backstage of creativity. Here we see, laid bare, the components which made up the repertoire of Galle. Sometimes, a single drawing is enough to disclose what can no longer be detected in a finished piece after the handling of the material has blurred the edges. In one batch of 61 drawings of vessels and decorative patterns, there is a sketch for a vase that faithfully reproduces the profile of an Iranian pottery type - the so-called albarello - of the

THE ART MARKET

12th and 13th century. The piece is set on a neo-Renaissance pedestal and fitted with a han-dle of naturalistic inspiration — twisted twigs coil themselves around the shape, one soaring high over the vase and curing down towards the front. In another vase sketch, a Chinese shape has been used - apparently the 18th century potter's interpretation of an archaic bronze model. This is a suitable reminder that the Far East - China and Japan - and the Middle East, essentially Iran whose excavated pottery had begun to reach European museums in the late 19th century, were the main sources on which Galle drew.

Artistic Percention

However, these are mere technicalities of art history. The truly remarkable revelation is of a different order. The working drawings disclose an almost unbelievable discrepancy between Galle's aesthetic perception as evidenced by the studies of details, and the finished works of art. Galle's vision appears to have anticipated the Abstractionism of much later years. He would draw with relish legs of tables or cabinets pre-sumably inspired from vegetal growth, in which the naturalistic element is transformed beyond recognition. Curving shapes with a flame-like movement dart in all directions. Calligraphic strokes and careful shading intended to indicate volume show that these are not haphazard, oversized curlicues, but, on the contrary, carefully though-out designs. At times, the drafts-discovered drawings.

manship is dazzling. When drawing plants, Gallé had a knack for stylization that occasionally comes close to the genius of Far Eastern calligrapher-painters. On the other hand, there is often a Dürer-like hardness to some of his stylized twigs that almost look like bones. Nothing of this survives in the finished design for the piece of furniture of which these draw-ings were to inspire the ornament. There is a cabinet of which the overall drawing looks crimped, complicated, fussy. A photograph of the prototype executed after this design shows that the terminal product was still worse - unbalanced, inconsistent, with bits of vegetation springing ont on every side — to put it bluntly, unspeakably vulgar. It is the drawings for the legs that are masterpieces, fluid like running water and as intense as the strokes of an Eastern calligrapher. And there are many more in-stances of similar cootrasts.

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Here and there, full-blown compositions intended as models for figurative marquetry and panels confirm that Gallé could be a brilliant draftsman. There is a landscape that can be best compared to a little known but very great artist. Henri Rivière, a contemporary of Gauartist, Henri Rivière, a contemporary of Gauguin. Rivière did some extraordinary wood-blocks, very much under Japanese influence, that rank among the great works of the Pont-Aven school. Gallè's composition has that same precise yet light touch, delineating the contour of trees and birds, but skipping all unnecessary details. The trees spring out of the white page, without any indication of a ground, birds fly diagonally across the page as in Japanese painting and lacquerwork. The poetic feet is exquisite. The whole thing is both lighthearted and site. The whole thing is both lighthearted and subtle — the very opposite of Galle's belabored marquetry. Was Galle a great painter who made the mistake of straying into furniture and glass-making? Once in a while his works of art come close to reflecting the aesthetic vision that was truly his - if we are to go by his newly-

# U.S. and Chinese Writers: The Twain Meet

ies, born and raised to age 12 in Tianjin province, "Unfortunately,"

Hersey said, "whenever I strain for

a meaning that is beyond the age of II, I have to resort to English."

Feng, head of the Chinese dele-

gation, a writer and editor of Chi-

na's leading national literary jour-nal, thanked his hosts, then apolo-

gized for his prepared text: "As a

writer," Feng said, "there is noth-ing more painful than reading one's own speech."

State of the Art

Feng sketched a portrait of the

state of the literary art in China

today. Stagnation and "ideological shackles" followed the Cultural

Revolution, he said; today, "litera-

ture in China is in its most flour-

Though Cousins had been care-

ful to stress that the three-day con-

ference was to be studiously un-

structured, each participant had

been invited to pose the penetrat-ing question — or questions — of his choice. Vonnegut bad one:

"What concerns American writers,

is do we, in fact, have any influ-

ence at all? Here in America for

200 years we have been allowed to

say whatever we want to, as loud

as we want — and the politicians are wholly unafraid of us. So I

would say that any society is fool-ish to fear its writers. It might as

Liu, born in 1925, said he was

banned from writing during 23

years of government repression in China. Chorused Chen. "China in

the past 100 years was a country

subjected to continuous oppres-

sion, so in the 1930s if a writer

were not to consider the social

function of his work, he would not

have any impact on Chinese read-

ers. I was a young writer in the 1930s, and I grew up under these

Frozen from writing for years, Chen said, "in 1977, I picked up

my pen agam. China underwent a

tremendous change. Today, people

as old as I am are encouraged to

write. In the past three years, I

have written three plays and two film scripts."

well fear its bakers."

circumstances

ishing period since 1949."

By Elizabeth Mehren .

Los Anneles Times Service OS ANGELES - They wore smits, sensible dresses and exsions that masked, at first, all signs of whimsy. Sitting stiffly around a horseshoe-shaped table, earphones for simultaneous translation hooked firmly in their ears, they looked like nothing so much as members of some nameless (but terribly important) United Nations delegation.

As they convened at the Univer-sity of California, Los Angeles, there were polite nods of acknowledgment and careful, curious looks

With 11 of the United States' most prominent writers meeting 10 of their counterparts from the People's Republic of China, this was a lesson in real-life diplomacy: a meshing of ideas, information and inspiration.

Said Jerome Lawrence, playwright and creator, with Robert E. Lee, of such works as "Inherit the Wind" and "The Night Thoreau Spent in Jail": "For many years, people have asked me if my collaborator was not Chinese, since his last name is Lee, and I have said, alas, no. Today, with so many Mr. Lis m the room, I feel that I can

And then Bob Lee himself chimed in: "I think we should prove that the pen is mightier than the Ping-Pong ball!"

Norman Cousins, former Saturday Review editor, oow an adjunct professor of psychiatry and beha-vioral sciences at UCLA and orenizer of this first conference of Chinese and American writers, noted that "the world is a geographical unit, but by oo means a munity. Writers transcend barriers, just by reasons of their own

**Outsiders and Rebels** 

Writers are outsiders, John Hersey said, and they are rebels, "in the sense that they have cried out to us: 'Life should be better than this!" They are witnesses, Francine du Plessix Gray said: "As Jo-seph Conrad said: The task of literature is to render justice to the created order." They protest, Lawrence said; they are explorers, the novelist Jiang Zilong said; they revel in their dreams, the oovelist Zhang Jie said. Writers are mir-Znang Jie said. Writers are mirrors, the poet Li Ying said, of the era in which they live, and they "cultivate the feelings of people so as to enrage their souls."

Visiting China three years ago, Cousing clinta thee years ago Cousins spoke before a group of leading writers and publishers and proposed a cultural exchange. Or-ganizer of five successful annual meetings of U.S. and Soviet writers. Consins volunteered to arrange a similar gathering of Chinese and American poets, playwrights, novelists, essayists and editors of literary journals.

From the United States, there

were Cousins, Annie Dillard, Allen Ginsberg, Gray, Hersey, Law-rence, Lee, Arthur Miller, Harrison Salisbury, Gary Snyder and Kurt Vonnegut

In the Chinese contingent were names known well to their countrymen: Feng Mu, Wu Qiang, Li Ying, Li Zhun, Zhang Jie, Jiang Zilong, Fan Baoci, Yuan Henian, Liu Binyan and Chen Baichen. At the opening, Salisbury re-called his childhood in Minnesota, "the so-called heartland of Ameri-

ca, which has of course its equivalent in China." Lawrence, laughed at how, in the height of McCarthyism, "we tried to dig a hole to get to China in our backyards." Hersey bravely began his presentation in Chinese, the language

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Arthur Miller bristled, ever so gently. "I don't think any writer wrote anything because he said 'I have a function.'" be said. "He wrote something because he saw something extraordinary."
Indeed, Miller himself said it

was partly the dichotomy of a childhood in the '20s, "when I came to assume that the society was absolutely stable," followed by the crash of the '30s that turned him to writing. "It was totally irra-tional," Miller said, "to be living in a world where people were starv-ing oo the street corners, and we were burning wheat in the West. We were spilling milk oo the highways, to get rid of it. There had to be a way of making life rational. This was not a theoretical ques-

tion. It was a daily agony."
"Novel writers," Miller said, perhaps mindful of the preceding evening's attempt at entertain-ment, "are on the whole people who can't dance and sing. Play-wrights are either people who can, or who think they can."

To his playful disgruntlement, one novel writer, Jiang Zilong, ef-fectively disproved Miller's theory when he found himself coerced into singing.
"Because I am the youngest,"

ing said in introd traditional, if somewhat risque Chinese folk song, "I am always oppressed wherever I go." He shot a playful glance at delegation head Feng. "But he is my elder. I must obey him."

Son of a peasant, Jiang has carned hundreds of millions of fol-lowers throughout China with his stories about the foreman of a large factory. "It seemed to be a mistake that I stepped into the lit-crary arena," Jiang said. "Every-one who knew me felt if I would have become a repairman I would be much more successful."

But fate intervened. Among contemporary Chinese writers, Jiang's readership in his country is by far the widest. His stories deal with what he calls economic explorers, and more these days, with industrial explorers. And one story, one he chose to mention to his fellow writers at UCLA, deals with "the

people of all colors" of the world.
"Life should be a rainbow," Jiang said, quoting from that tale, "resplendent io all its various colors." Explorers, yes, writers are also escapists. "I myself," Gray said, "had all the ideal precursors for being a writer, in the sense that as a child, I was absolutely miserable." Later, Li Zhun would concur, revealing that as a child he wrote because of course I was very fat,

and they called me Water Bucket."
Li could escape with his pen, he was saying; be could go anywhere, be anyone be wanted. As Gray would say, "It is the search for otherness that makes us write." "You are my brothers," Vonne-

gut said, "because you are writers.
You may perhaps be closer to me
than my own brother, who is a
physicist." Writers have family all over the world, Vonnegut said, "and once you are in the family you cannot get out of it."

"We are all writers of books," Li said, "and we are also books in ourselves. We are each a book. And my interest in you far exceeds my interest in the books that you have created."

As Cousins had said, introducing the conference, "Our main purpose is to get to know each other. a result of this meeting we can perhaps engage in that kind of dis-course which is normal for all writers in all places."

"The United States and China are at two extremes of the earth," Li Ying said, "But in fact we are neighbors. If we open our windows, we can hear Beijing's bells. And there, the people of Beijing can see the lights of Los Angeles

Dreaming of those lights, plan-ning for his first trip to the United States - to Los Angeles, bome of the movies, the glitter and the glamour — Feng said he had envisioned a tropical city. "And so I was surprised," be said, "to find the temperature and the skiet rather like Beijing."
Feng closed his eyes the briefest

moment. "America," he said, once. again through his translator, "is still a mystery in my mind."

#### The Marine Painters Have Landed

By Max Wykes-Joyce

mal Herald Tribune ONDON - The great tradition of English marine

painting was inaugurated in the second half of the 17th century by two Dutchmen, father and son both named Willem van de Velde, who set up a studio in Greenwich under the patronage of the king. The National Maritime Museum celebrates the tercentenary of their establishment in England with a major exhibition of their work in the Queen's House, a building in which they once had studios. The van de Veldes evolved an excellent division of

labor. Father, in his broad-brimmed hat and cloak, caused himself to be carried even into the thick of battle in a small sailing vessel to make innumerable sketches that his son, who was undoubtedly the better of the two at oil painting, worked into large, impres-sive pictures. This delightful show also includes work of subsequent marine painters, including Turner, who were influenced by the van de Veldes, and a reconstruction of their studio.

The Art of the Van de Veldes, National Maritime Museum, Queen's House, Greenwich, to Dec. 5.

Marine influence is still to be seen in the work of three contemporary British painters. Peter Wright, whose current show is his first in London since 1968, lives on the Isle of Wight; in this selection of recent paintings be concerns himself with the linear rhythms sea and land, as exemplified in the west coasts of Scotland and Wales, the shores of the Isle of Wight. and the opposite Dorset and Devonshire coastline of the mainland

Derek Southall, long known as an abstract painter. in his recent work reverts to landscape painting of a synoptic kind, or, as he says in his catalog introduc-"epiphanies, not records." These landscapes, evoking memories, include images of the Wessex cliffs and the River Avon near Bath. All demonstrate "what we, the English, do best"; that is, create poetic land-

The recent paintings of Britain by David Gentleman are, on the other hand, records rather than epiphanies. This is only proper, since many of the watercolors were made to illustrate "David Gentleman's Britain' (Weidenfeld & Nicolson, £12.50) a 10-section record of modern Britain with 350 color illustrations and more than 100 in black and white. Gentleman's previous exhibitions have been devoted to India, East Africa and the central Pacific, but he has never made more telling paintings than these of his native Britain. Island Landscapes by Peter Wright, Alwin Gallery, 9-10 Grafton Street, to Oct. 7; Paintings by Derek Southall, Nicola Jacobs Gallery, 9 Cork Street, to Oct. 13; Recent Paintings of Britain by David Gentleman. Mercury Gallery, 26 Cork Street, to Oct. 16.

Many British landscapes restrict themselves to quite a small area. Michael Brockway's new watercolors portray with great delicacy the villages and gently undulant terrain of the Cotswolds. As a Cotseller myself, I can vouch for the artist's sympathetic understanding of this only-slowly-to-be-discovered world.

Liam Hanley confines himself to an even more circumscribed theme, ritting his exhibition "Two Square-

Miles." This is the area of five fields in Hertfordshire that have been Hanley's continual study since 1974 and on the theme of which he created three earlies series of paintings. This latest series is a distillation of all that has gone before. "Like sculpture," Hanley says, "the land can be looked at time and again from

many angles and still produce surprises."
Watercolors by Michael Brockway, King Street Galleries, 17 King Street, St. James's, Oct. 6-16: Two Square Miles by Liam Hanley, Thackeray Gallery, 18-Thackeray Street, Kensington Square, to Oct. 15.

Sculpture full of surprises is the core of "Nick Johnson's Farmyard." For six years Johnson lived on an isolated East Anglian farm, more recently he has vorked in Nigeria, where Benin sculpture manifestly influenced him, though he works in venecred woods rather than in metal. Each beast and bird is an individual, life-size portrait. This first one-man show has two large paintings, as well as watercolors, pen drawings and oil sketches related to the sculpture.

Nick Johnson's Farmyard, Browse & Darby Gallery. 19 Cork Street, to Oct. 16.

Though belonging, in my view, to the history of public relations and self-advertisement rather than to the realm of art, more than 40 kinetic constructions and machines by Swiss-born Jean Tinguely are being given an airing at the Tate. The show includes related drawings, photos of "happenings," of which Tingsely was a pioneer, and manifestos of the New Realist group, of which he is a founder. A comple show of recent drawings is at the Anne Berthoud Gal-

Tinguely Sculptures and Machines, Tate Gellery, Millbank, to Nov. 28; Tinguely Sketches and Scale tures, Anne Berthoud Gallery, I Langley Court, Coveni. Garden, to Oct. 16.

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**ECONOMIC SCENE** By LEONARD SILK

#### Patience With Reaganomics Wears Thin in Roanoke Valley

MARTINSVILLE. Virginia — These are gorgeous days on the slopes of the Blue Ridge, with the laurel and the wild azalea just starting to feel the breath of fall. But in the industrial towns of the Roanoke Valley, the gloom is so thick you can cut it with a buzzsaw.

The businessmen of this area, especially the manufacturers of furniture, kitchen cabinets, hardwood flooring, mirrors, corrugated containers, mill work and factory-cut homes, are in the worst slump most of them can remember. Conservative supporters of President Reagan, they are asking what went wrong and when the slump will end. The reports of a drop in August of 0.9 percent in the index of leading indicators, and the record 703,000 in initial unemployment claims during the week ending Sept. 18, can only add to their wornes.

One of the troubled ones is Wilbur S. Doyle, founder and president of Doyle Lumber Inc., who is no backwoods Babbitt. He serves on the U.S. Treasury Small Business Advisory

The timing of the tax

cuts and tight money

had to be a factor in

this recession.'

Committee and the Small Business Council of the Chamber of Com-merce of the United States, and has been an adviser to Virginia Polytechnic Institute, Ferrum College and Wake Forest College.
While still sympathetic to Mr.

Reagan's long-term goals, Mr. Doyle has growing doubts about the execution of the administra-

tion's policies, saying, "The timing of the tax cuts and fight money had to be a factor in this recession." He feels that before the tax cuts could

to be a factor in this recession." He feels that before the tax cuts could give the economy a lift, tight money knocked it on its tail.

Doyle Lumber's sales are tied chiefly to housing, and Doyle blames the administration's mix of big deficits and tight money for the high interest rates that have eroded house sales. He says the drop in housing has cost at least a million jobs and has cost the federal Treasury something like \$25 billion to \$30 billion.

The administration has nothing in place to change the unemployment outlook," he says, contending that if the rise in real gross national product is no better than 3.5 percent next year, as most conomists expect. "We will still be looking at something in the range of 9 to 10

expect, "we will still be looking at something in the range of 9 to 10 percent unemployment." And he adds, "The most serious trouble spots for housing and furniture are those with the highest unemployment, such as Rirmingham or Detroit."

He wonders what level of home mortgage interest rates will be necessary for housing to take off again and asks, "1s there anything magic about a 12 percent rate?" The national average is still close to 16 percent. And Mr. Doyle says be is baffled why real interest rates - the spread between market rates and current inflation - is so great. If the prospect is now for 5 to 6 percent inflation, as many economists contend, real mortgage rates are still running close to 10 percent, three or four times their historic average.

The demographics of housing remain strong, Mr. Doyle says, noting that 800,000 units a year are demolished or abandoned, while many young families are looking for homes but cannot afford them. The weak economy, high unemployment and fear of unemployment, reduced real income for consumers and the stickiness of mortgage rates are all keeping housing from having a strong recovery. He thinks that, with building costs so high, the size of houses is going to shrink, "and that will mean

Another factor worrying him is "the high cost of moving." He says that to move an employee from one region to another costs a year's salary and suggests that this cost is slowing development of the Southeast and the Sun Belt. "You'd be surprised," he says, "how much the prosperity of our region has been fied to migration."

This corner of Virginia increasingly knows it is not only part of the United States but of the world economy. "We're proud of the strength of the dollar," Mr. Doyle says. "This is a good time to travel but a bad time to export.

The costly dollar, he says, is also a cause of lost jobs. He worries about other countries, including Canada and Mexico, taking advantage of American producers. "Thirty percent of lumber in the United States and more than 30 percent of lumber in Virginia is coming out of Canada," he says, and charges the Canadians with unfairly subsidizing their lumber sales.

Not all the businesses around here are being hurt by foreign competinon. Joe S. Peagram, a vice president at Bassett-Walker Inc., one of the world's largest producers of knitted sportswear, says his company is

But for the most part, the businessmen of the Roanoke Valley are troubled about what Reaganomics is doing to them. They sound like the woman in a William Hamilton cartoon in The New Yorker who said, "I got what I wanted but it wasn't what I expected."

The New York Times

# GTE Corp. **Sets Major** Expansion

Compiled by Ouç Staff From Dispatches STAMFORD, Conn. - GTE Corp., in a move that analysts said would let the company better comrelegraph, agreed Friday to acquire the communications and satete with American Telephone & ellite units of Southern Pacific Co. for about \$750 million.

Stamford-based GTE is a diversified telecommunications concern while Southern Pacific, based in San Francisco, has interests in railroad transportation, natural resources, real estate and communications. The companies said both their boards had approved the pro-posal, which still is subject subject to completion of a definitive agree-

ment and government approval.

Southern Pacific's most notable communications unit is Sprint, a long-distance telephone service operating on microwaves and based in Burlingame, Calif.

The companies said they expect the acquisition to be completed by the middle of 1983 after reports are approved by the Department of Justice and the Federal Communications Commission.

The acquisition will permit GTE to enter imto the long-distance public switching services market,

GTE has been involved only in the private line service, which, for example, would be used for service between two facilities of a company. Analysts said the acquisition will permit GTE to better compete against AT&T in the deregulated telecommunications business. "I don't think there is any rea-

son why they can't be very compet-itive," said Charles W. Schelke of Smith Barney Harris Upham &

Companies have been permitted to compete with AT&T on longdistance service for about six years, with MCI Communications inc the first in the business.

Analysts said MCI, as well as

AT&T, could be affected by the GTE expansion. Southern Pacific, on the other

hand, said its debt will be reduced by about \$200 million and it will have about \$700 million in cash for future investment. It did not

return in the long run.

Analysts speculated that the acsistion might be viewed positive. Stock Exchange prices soared Frinew growth market it will open for GTE.

But Ivan Wolff of Donaldson. Lufkin & Jenrette said the acquisition will out add measureably to GTE profits for several years. "It will have an impact, but not a sig-nificant impact until 1985," Mr.

#### A Growing Market for Repurchase Agreements How A Bank Might Use Commercial Banks' Retail Repurchases Recurchases Commercial banks' total recurchase son Following is an example of how a bank might use a repurchase agreement to raise money from the public. The bank agrees to sell an interest in a pool of government securities to Individuals. Simultaneously, the bank agrees to repurchase the securities from the individuals at a future date. The securities are in effect collateral for the borrowing by

When the agreement expires, the bank buys back the securities at a pre-arranged

orice that includes interest due the lenders.

# What's Behind a Repo? Bankers In the U.S. Grope for an Answer

By Michael Quint New York Times Service

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NEW YORK - When Mount Pleasant Bank & Trust Co. failed last month, the lowa community from which the small institution operated was shocked. But the confusion generated by the bank's failure pushed far beyond the Mount Pleasant city

The bank's insolvency, in combination with the recent collapse of the government securities firm of Lombard-Wall Inc., has been the catalyst for a farranging review of the repurchase agreement, a widely used but little understood way of borrowing money. The two unrelated events, in which "repos" played

a significant role, have produced legal decisions and findings by the Federal Deposit Insurance Corp. and a court in New York clouding the use of the financial instrument

#### A Vague Instrument

In the past 30 years, two kinds of repurchase agreements have evolved. At first, repos served primarily as a way for government securities dealers to borrow cheaply. In the past few years, the repo has also been used by thrift institutions and banks as an alternative to the traditional individual savings account. Both kinds of repos have been the subject of litiga-

tion that has attracted the attention of bank lawyers, securities firms, the Securities and Exchange Commission and the Federal Reserve Board. Exactly what a repurchase agreement is has always

been somewhat vague, even to those who employ it. It is essentially an agreement whereby a borrower sells securities to a lender and simultaneously agrees to

repurchase them at a later date. Securities firms concede that they have operated for years with only informal assumptions about the technical legal issues and few, if any, written agreements.

"The same questions have existed for 30 years, and they still aren't resolved," one government securities dealer said. The foremost question arises in the event that the borrower goes bankrupt. Can the lender of the money sell the securities that were "bought" in the repurchase agreement in order to protect the loan? Or are the securities merely collateral for a loan, leaving the lender in the same boat as other creditors in the event of a bankruptcy?

The moving force behind reviews of "retail" repur-

chase agreements offered by banks and thrift institutions was a decision last month by the FDIC, which was the receiver for Mount Pleasant Bank. The bank had used repos to attract \$353,000 from various individuals and local governments.

Along with other banks and thrift institutions around the country, the Iowa bank knew that the repos were not insured deposits, but it had assumed that the investors in the repos were protected by the value of the securities underlying the repos.

That belief was shaken in mid-September when the

lawyers for the insurance corporation decided that the investors did not have a special claim to the government securities used in the repos. As a result, they would have to wait along with other creditors for their share of the bank's assets remaining after liquidation. Claims by repurchase agreement customers do not

take priority over claims by depositors or other general creditors of the bank," the insurance corporation (Continued on Page 13, Col. 1)

# Reagan Sanctions Cost Dresser Unit A \$3-Million Job

By Paul Lewis New York Times Service

PARIS - General Electric Corp. said Friday that it has switched a roughly \$3-million order for gas compressors from a French-based corporation to a company based in New York State as a result of President Reagan's sanctions against European companies building the Soviet gas pipeline.

GE's decision appeared to be the first major sign that the Reagan sanctions are starting to bite in France.
A spokeman for Dresser Indus-

ries in Dallas said GE was forced to take the contract away from Dresser-France, the French unit of the Dallas company. The Reagan sanetions prevent GE from supply-ing Dresser-France with specifica-tions for the turbines it is building to power the compressors, the spokesman said.

GE said only that it is unable to finish an Australian order for three turbine-driven gas pipeline com-pressors on time if Dresser-France makes the compressors because of the Reagan ban on U.S. companies providing energy-related technology, goods or business information to European companies building the pipeline.
Dresser-France is on the U.S.

administration's sanctions list be-cause it has helped supply the Soviet Union with compressors to be used to push gas along the pipe-

The Dresser spokesman said the loss of the GE order by itself will not endanger Dresser-France, But warned that the plant, based in Le Havre on the north French coast, could find itself in serious difficulty if the sanctions continue because "they are effectively pushing it out of the international mar-

The Dresser statement came after French trade unions protested strongly against the loss of the contract, which they said represents about 20,000 man-hours of work and threatens the jobs of the plant's 800 workers.

loss of the contract. Dresser-France personnel marched through the streets of Le Havre to the town hall to hand a protest to the city's mayor. The mayor then sent an open letter to President François Mitterrand demanding urgent ac-tion to seek removal of the U.S. penalties.

Earlier this year President Reagan tried to halt construction of the pipeline that is to bring natural gas from Siberia into Western Europe by forbidding European companies building it from using U.S. technology. The move was partly intended as retaliation for the Soviet-backed initiary crackdown in Poland last December. But the Reagan administration also argues that the pipeline would leave Western Europe dangerously dependent on Soviet energy and give Russia a valuable new source

of foreign exchange. The British, French, West German and Italian governments re-sponded by ordering companies using American technology on the pipeline to bonor their contracts with the Soviet Union. The orders to honor contracts were directed at European subsidiaries of U.S. companies as well as Europeanowned concerns.

The Reagan administration then struck back by banning U.S. companies from supplying energy-re-lated goods, technology and infor-mation to any of the European companies involved in building the

While Dresser-France still has other work on hand, the Dresser spokesman said, the unit is in danger of being squeezed ont of the world compressor market by the Reagan sanctions

The Reagan sanctions affect a dozen or more companies in Britain, West Germany, France and Italy. The list includes John Brown Engineering in Britain, France's Creusot-Loire, AEG-Telefunken of West Germany and Nuovo Pig-none in Italy.

# Analysis say Southern Pacific's profits on the long-distance service have been marginal, but they said GTE could receive a much better return in the long one

on Wall Street because of the day on rumors that the Federal Reserve bank may again cut the discount rate. The Dow Jones industrial aver-

age was down slightly throughout the morning but rallied in mid-afternoon to close at 907.74, a gain of 11.49 points. Analysts said both the stock and

bond markets were buoyed by

banks receive from the Fed, has already been reduced an unprecendented four times since mid-July, when it stood at 12 percent. Blue chip, technology, drug and interest senstive issues such as banks led the rally.

to 91/2 percent.

Some of the best performers on the active list included IBM up one to 741/2, Ralston Purina 11/6 to 151/4. Citicorp 14 to 284 and Ford 14

Other big gainers included Financial Corp of America up 3% to 25%, Manufacturers Hanover 1% to 32, Eastman Kodak 1% to 83, AT&T 11/2 to 57% and Pfizer 2% to

Johnson & Johnson was the vol-

NEW YORK - New York the discount rate by half a point, traded and rose 1/2 to 43%. The dex rose 1.55 to 121.97 and futures The discount rate, on loans was down as low as 41½ Friday up 0.90. following reports that five deaths in the Chicago area were linked to

> that contained cyanide. General Telephone & Electron-

takeover bid for the company. The Value Line stock index rose

■ Canadian Stocks Recover Toronto stocks showed some recovery in afternoon trading to

close mixed. The composite index was off

a low of 1,578.3 earlier. Gainers led losers 247 to 197 on turnover of 6.8 million shares. Six of the 14 indices showed improvement but golds and oils

retreated sharply as investors reacted negatively to the Dome Petroleum refinancing package an-

# U.S. Orders Fell 2.8% in August

est level in two years, the Commerce Department said Friday

setback dealt to manufacturing that was first suggested nine days before when the government reported orders for "durable" items - from autos to macline in durable orders slightly.

An increase in orders is the necessary first step toward im-proved production and employment figures.

# Mexico Warns Bankers on Debt Woes

UNITED NATIONS, New York

— President José López Portillo of Mexico said Friday that the ques-tion of whether Third World nations will have to suspend debt payments is beyond the responsi-bility of debtor countries. Mr. Lopez Portillo, whose coun-

try is in the throes of a major financial crisis, said in an address to the UN General Assembly: "Today, Mexico and many other countries of the Third World are unable to comply with the period of pay-ment agreed upon under condi-tions quite different from those that now prevail.".

Mexico has foreign debt totaling

about \$81 billion, the largest in the Third World, and this year has devalued the peso, nationalized banks and imposed strict foreign exchange limits in an effort to overcome its financial squeeze.

"Payment suspension is to no one's advantage and no one wants it," the president said. "But whether or not this will happen is beyond the responsibility of the debtors. Everyone must negotiate seriously, carefully and realistical-He added: "We cannot paralyze

our economies or plunge our peoples into greater misery in order to pay a debt on which servicing tripled without our participation and with terms that are imposed on us. We countries of the South are about to run out of playing chips and if we cannot stay in the game, this will end in defeat for

Mr. Lopez Portillo, who will be succeeded in Dec. 1 by Miguel de la Madrid Hurtado, said that the poorer countries, those of the socalled South, has not sinned against the world economy and that efforts to develop has not caused the world economic crisis.

The crisis could be overcome, be asserted, and "less time will be required if we can count on the ranional support of the international financial community and not on reluctance or punishment for sins we have not committed." Mr. Lopez Portillo said poor

countries need foreign exchange "to make payments and purchases. Our counterpart also needs to buy in order to make collections and sales. This is a healthy relationship which is to everyone's envantage He contended that Mexico's ac-



José López Portillo

tions had been distorted by the press and that many of its prob-lems made worse by "tendentions reports that in themselves bring on the results they announce."

Defense of Mexican Policies He said there is an inconsistency between development policies and an "erratic and restrictive international financial structure." Ex-change controls have been im-posed in Mexico, the president said, because a reasonable growth policy could not be reconciled with freedom to speculate in foreign ex-

Mr. Lopez Portillo said that, given Mexico's long border with the United States, exchange controls could function only through a banking system that followed the policies of its government. For this reason, we nationalized the

banks," he said.

"We have been a living example of what occurs when that enormous, volatile and speculative mass of capital goes all over the world in search of high interest rates, tax havens and supposed political and exchange stability," he

"The decline in available financial resources caused by plummeting petroleum prices has taken us from an unresolved energy crisis into a financial crisis that deepens recession and threatens the stability of the international monetary system," Mr. Lopez Portillo said. He said Third World countries "must bold our heads high and stand together, today and always, in dignity with our shared struggles and hopes." Mr. Lopez Portilio spoke for 38 minutes and was roundly applicated

ed after the speech and again as he

left the hall.

# M-1 Posts Modest Rise, **Confounding Forecasts**

Compiled by Our Stuff From Dispatches NEW YORK — The M-1 money supply grew \$400 million in the week ended Sept 22, the Federal

The modest rise surprised analysts, most of whom had predicted decline of \$1 billion to \$2 billion. and left the basic money supply measure several billion dollars above the Fed's target range, which calls for annual growth of 21/2 to 51/2 percent. Such a situation ordinarily

would be viewed as putting pres-sure on the Fed to tighten its credit policy and force interest rates up in an attempt to prevent a resur-gence of inflation. The Fed has ingence of minimor. The red has in-dicated, however, that it is willing to be flexible in managing the money supply in light of the weak-ness of the U.S. economy.

M-1, which comprises cash in the public's hands along with checking accounts and travelers checks, totaled \$461 billion in the latest reporting week, the Fed said. Earlier in the day, prices rose on the credit markets in response to a move by the Fed to supply reserves to the banking system and expec-tations that the central bank would cut its discount rate, the fee it charges on loans to commercial

banks. Trading was quiet. The Fed supplied temporary reserves by arranging over-theweekend repurchase agreements. Meanwhile, some dealers predicted the Fed would soon cut the discount rate to 91/2 percent from 10 previous week.

percent. Analysts say the Fed, which already has made four half-point cuts in the rate since mid-July, remains concerned about the effect of high interest rates on the spottering U.S. economy.

At unidday, the rate on federal funds — overnight reserves that banks lend one another overnight — was at 10½ percent, down from an average of 12.17 percent Thurs-The 14-percent Treasury bonds

due in 2011 rose % to 119 bid, about 1/4 below their record high. The 121/4-percent notes of 1984 gained 14 to 1014. Yields on three- and six-month Treasury bills fell 0.12 and 0.15

percentage point, respectively, to about 7.38 percent and 8.56 percent. The rate on new one-year bills dropped 0.20 point from Thursday's auction average, to The market improvement came despite a rise in the dealer rate for

repurchase agreements, which are used to finance holdings of Treasmy securities. This key rate rose to 10 percent from 91/4 percent Thursday, reflecting upward pressures from end-of-the-month settlements and payments on several recently auctioned Treasury issues.

The Fed also reported that U.S. business loans rose \$915 million in the week ended Sept. 22 to total \$216.99 billion. That compares with a rise of \$3.04 billion in the

#### **CURRENCY RATES**

Interbank exchange rates for Oct. 1, excluding bank service charges.

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Southern Pacific rose 1% to 361/2. Rio Grande gained 11/2 to 44%, and was up as high as 4714, on rumors that Southern Pacific may make a

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#### stock gave up 2% Thursday and contracts ranged from up 0.80 to The NYSE composite index rose 0.83 to 70.01 and futures contracts

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nounced Thursday.

WASHINGTON - U.S. manufacturing orders in August fell 2.8 percent to their low-

chinery - were down sharply. The latest report revised the deshowing they dropped 4.1 per-

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#### The figures on overall factory orders confirmed the serious

cent, the biggest percentage de-cline since last October.

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#### **BUSINESS BRIEFS**

#### Fiat, Harvester End U.S. Venture

TURIN - Fiar's industrial vehicle subsidiary, Iveco, and International Harvester have ended their agreement for Harvester to distribute Iveco light vehicles in the United States, Flat said Friday. It said Harvester pulled out of the pact, which was signed last year and put into operation

A Fiat statement said Harvester cited difficult market conditions and a need to concentrate on selling better-established models. "Iveco will continue to sell both heavy and light diesel trucks through its own dealer network" in the United States, the statement said.

Despite the U.S. recession, I veco expects a 25-percent rise in the number of vehicles sold there this year, Fiat said. The split with Harvester came six months after Fiat denied rumors that it would become a minority shareholder in the ailing U.S. company.

#### Pilkington to Acquire Libbey Stake

LONDON — Pilkington Brothers has agreed to acquire 30 percent of the common stock in Lihbey-Owens-Ford from Gulf and Western Industries for \$108.2 million in cash, Pilkington said Friday, LOF is listed on the New York Stock Exchange and the acquisition is subject to U.S.

LOF is a diversified industrial manufacturer of flat glass products, fluid power and fluid systems components and laminated and molded plastics. Pilkington, one of the world's largest producers of flat glass, said that the acquisition is being financed by borrowing and that it does not now intend to acquire any more outstanding shares of LOF common

At the cod of 1981 LOF reported consolidated net tangible assets attributable to holders of common stock of \$451.8 million and earnings for the year, before tax and before dividend payments to preferred stock-holders, of \$19.5 million compared with \$7.7 million in 1980.

#### U.S. Steel Sells Part of Headquarters

PITTSBURGH -- U.S. Steel Corp. has sold an 81-percent interest in its headquarters building bere to the State of California Public Employ-ees Retirement System for \$200 million. U.S. Steel will continue to occupy space in the building. The company has been selling assets to pay a debt incurred in its nearly \$6-billion acquisition of Marathon Oil.

#### National Semi Reports Near-Loss

SANTA CLARA, California — National Semiconductor, citing "adverse business conditions worldwide" that have depressed sales of semiconductors and other electronic components, barely avoided a loss in its

fiscal first quarter and posted profits of only \$60,000.

The slim earnings, reported Thursday, came on sales of \$350.4 million in the quarter that ended Sept. 19. In the same quarter a year earlier, the company earned \$1.07 million, or 5 cents a share, on sales of \$325.6

"During the quarter we eliminated 1,000 positions in the United States in an effort to bring capacity in line with demand," Charles E. Sporck, president and chief executive, said in a statement. He said sales by the company's semiconductor unit "increased modestly" from a year earlier.

#### Matsushita Hopeful on Computers

NEW YORK - Matsushita Electric Industrial Co. expects its personal computers with business applications to become a major part of its office equipment products in the "not 100 distant future." Hajime Suzuki, managing director and chief financial officer, said after an analysts'

He acknowledged that sales of the product, which now account for a small percentage of the firm's sales, were lagging behind those of competitors, but he said demand for personal computers was increasing. Matsushita's Panasonic U.S. subsidiary recently said it would introduce a personal computer in the U.S. market in January, aimed at the low-priced end of the market.

#### Dome Plunges as Trading Resumes

TORONTO - The value of Dome Petroleum shares plunged Friday as analysts warned that the Canadian government bailout of the company would burt shareholders. The shares slumped to 3 Canadian dollars (\$2.43) apiece, down 2.125 dollars from the level before trading was suspended Sept. 23. Dome Mines, which owns about 26 percent of Dome Petroleum, fell 1.875 dollars to 11.25.

Under an agreement accepted Thursday by Dome Petroleum, the government and the four Canadian banks that bold about half of Dome's 7.6 billion Canadian dollars in debt will provide Dome with an injection of about 1 billion dollars and give it more time to pay its debt. In exchange, Dome agreed to surrender control of its operations to the

government and Toronto Dominion Bank, Canadian Imperial Bank of Commerce, Royal Bank of Canada and Bank of Montreal, If the plan is adopted by Dome's other major creditors, Dome shareholders, Parliament and government regulators, the government will hold about 20 percent of Dome. The value of shares now to public hands

ing by selling stock to the government and the banks. Compiled From Agency Dispatches

would be diluted because Dome agreed to quadruple its shares outstand-

# What's Behind a Repo? **U.S. Seeks an Answer**

of the bank." The bank extends its unconditional guarantee to the investor and promises to "take all steps within its power to assure that the governmental securities re-main separate from its general as-sets and are available at all times to assure repayment" to investors.

Besides the retail repurchase agreements, there is controversy surrounding the multimillion-dollar repos used by government securities dealers and sophisticated investors, such as money market

In New York City, a judge han-dling the affairs of Lombard-Wall, a government securities dealer that filed in August for protection from its creditors under Chapter 11 of said Tuesday. That decision, it added, "is based upon the particu-lar circumstances" of the lowa bank "and is not a statement of FDIC policy on the status of repurchase agreements in general."

The lowa bank is the only case in which investors in retail repos have failed to get their money back. But the incident caught the eyes of bankers all over the coun-try, who are reviewing their own repurchase agreements with the aim of providing investors with as much assurance as possible that they have a claim on the government securities underlying the repurchase agreements.

"Mount Pleasant is a classic example of a small institution that fouled up, said H. Boone Porter, Missofouled up, "said H. Boone Porter, Bellin, lawyer with the Chicago-based Boston, lawyer with the Chicago-based Detrolium of Quinn, Jacobs & Barry. New YoThe banks need to perfect the County of t

that assurance was not enough to safeguard the investors' interest in

When offering repos, banks at-tempt to alert customers to what they are buying. For example, Goldome Bank of Buffalo says in its literature for prospective repo buyers that the institution "retains buyers that the underlying securities that are "held as collateral for your benefit to insure that we fufill our

promise to repurchase. In the worst possible case, the bank explains, the purchaser of the repo would be a "general creditor U.S. bankruptcy law, has been pondering the underlying securities used in repos arranged by

In an oral ruling last month. Judge Edward J. Ryan io Manhat-tan federal court said the securities to a repo with Dauphine Deposit Bank & Trust Co. of Harrisburg, Pennsylvania, were collateral for a loan and could not be sold by the bank without the court's permis-

Securities dealers say they bope the bankruptcy court's treatment of repos between Lombard-Wall and Dauphine will not be widely

viewed as a precedent.

Judge Ryan's law clerk said the judge intends to prepare a written decision on the Dauphine repos but not until be has received comments from interested parties.
Among those commenting so far
are the Federal Reserve Bank of
New York; Goldman, Sachs & Co. and Salomon Brothers, all of which urged that the repos be considered purchase and sale transac-

The Fed said in its brief that if the repos were found to be secured loans, it "could have an adverse impact" on the Fed's ability to conduct domestic monetary policy and "could also increase the cost of financing the public debt of the United States."

Slow to Agree

Government securities dealers explained that the lenders might not participate in repos unless they are certain that they have control of the collateral. If not, lenders around the same than a property of the collateral of the c would sby away from repos. The result would be higher financing costs for securities dealers and higher yields for Treasury securi-

Officials at some money market mutual funds, which have invested about \$20 billion in repurchase agreements with various securities firms, are working on devising some master agreement that would describe the details of the repos. Securities firms are engaged in a rowers and lenders are slow to agree on any uniform repo agree-

"Our legal department has been working on this for more than a year," said James Benham, president of the management company for Capital Preservation Funds. Thomas Russo, a lawyer at Cadwalader, Wickersham & Taft, said the best solution might be to

# McDonald's, Burger King Swap Charges in Court, Ad Campaign

MIAMI — Burger King has promised to turn over videotapes of its controversial new commercials to McDonald's attorneys without delay, but accused its rival of trying to sneak confidential materials to its marketing department.

McDonald's, No. 1 in the fast-food bamburger business has despendent as in the fast-food bamburger business has despendent as in the fast-food bamburger.

business, has demanded copies of the television spots and market research that No. 2 Burger King, a subsidiary of Pillsbury, used to develop the \$20-

million advertising campaign.

Analysts said the advertising controversy was partly responsible for a drop in McDonald's stock to the low 80s from close to \$90. The dispute comes at a time when some industry analysts are raising questions about McDonald's ability to sustain its historic growth trend in the United States.

In the campaign, which began Sunday, Burger King claims that people prefer the taste of its hamburgers to McDonald's. McDonald's has called the commercials "false and misleading," and its attorneys complained in court Thursday that Burger Vision and the state of the commercials to the commercials of the court thursday that Burger Vision and the state of the court that t that Burger King was stalling in turning over the materials McDonald's wanted.

A Burger King attorney countered with a charge that McDonald's sought the materials "as a tool to get confidential proprietary marketing information." U.S. District Judge Eugene P. Spellman ordered McDonald's attorneys not to pass on

the confidential information to anyone else. Burger King then said the documents would be given to McDonald's attorneys immediately in

Miami and New York.

The next hearing on McDonaid's request to halt the campaign is scheduled for November. But by that time, McDonaid's noted, the commercials will have been seen by the public for several

Judge Spellman said there was nothing to prevent McDonald's from coming back to court in an emergency hearing to ask for a temporary restraining order to get the ads off the air. A McDonald's attorney said the company might do so next week.

McDonald's filed suit last Thursday asking that the ad campaign be halted and that Burger King produce information about the "independent con-

By Kenneth B. Noble

New York Times Service

States' loss-ridden savings institu-tions expressed enthusiasm Thurs-

would soon be able to offer a new

consumer account that matches

those of the money market funds.

"It's the ultimate account, the Magna Carta for the business,"

said Robert B. O'Brien Jr., chair-

man and president of the Carteret

Savings and Loan Association of

New Jersey. "For 50 years, the

passbook account has been what

people thought of when you men-tioned savings account. From now

on, I believe, people will think of

this new account as the normal ac-

Legislation authorizing thrift in-stitutions, and commercial banks

as well, to offer the new accounts

was passed Thursday by the Sen-ate and was expected to sail

For depositors, there would be

one major difference between the

high-yielding accounts offered by money market funds, accounts that now hold \$224.7 billion, and

the new accounts that the banks

and thrift units would be able to

offer: The accounts offered by banks and thrifts, unlike those of

the money market funds, would be

Nevertheless, Allan Borten, a

thrift industry analyst at the Shear-

son-American Express, said: "I

don't expect millions of customers

to suddenly move their funds back

to insured accounts - the horse is

already out of the barn. But it's belpful for the next cycle, particu-

larly for those who want to stay

liquid and want to have an insured

Mr. Borten predicted that the funds, which have grown from \$10.8 billion in 1978, when rising interest rates put their yields well above those of bank deposits.

would no longer grow at such a

rapid pace because many new de-

positors might be attracted by the

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WASHINGTON - The United

over the prospect that they

prefer the "broiled" taste of Burger King ham-burgers to those of McDonald's and Wendy's. Wendy's, No. 3 in the business, announced Wednesday that it had filed a \$25-million suit against Burger King in federal court in Ohio. A:
Burger King spokesman said Thursday evening
that Burger King had received no notification of
the Wendy's suit.

McDonald's operates almost 7,000 restaurants in 29 countries and territories, mostly in the United States and Canada. Analysis estimated that about 80 percent of McDonald's 1981 sales of \$2.5 billion was generated from U.S. restaurants, where earnings growth has averaged 17 to 18 percent in the past five years.

John Wakely, who follows McDonald's for Argus Research, said be expected that international earnings would become a key source of earnings growth for the company over the longer term.

"The same cannot be said for the domestic side because hamburger chains in the U.S. are approaching saturation in terms of both physical locations and dietary preferences," Mr. Wakely

A McDonald's official responded, "I can't speak for the industry, but there will be continued expansion at McDonald's." He said sales growth quarter-over-quarter had been 12 to 14 percent for a long time. "I think the past is going to be a reflection of the future," the official said.

Michael Trainer, an analyst at Merrill Lynch, said be doubted that the hamburger busin faced a saturation problem. He said aggregate sales of hamburger chains continue to register gains in excess of the cotire restaurant industry. He called the hamburger "the most popular menu mainstay" in the United States.

the part of America, but I don't see it as a prob-lem for McDonald's," Mr. Trainer said. "It is very hard to find a major company with the consiste cy and magnitude of earnings growth that this company has realized and is expected to realize."

"There may be a trend toward a bealthy diet on

He said he expected McDonald's to earn \$7.55 a share this year and \$8.75 a share next year. In 1981, the company earned \$6.54 a share.

gulators, to devise within two months of final adoption of the

legislation a new type of account for commercial banks, savings

banks and savings and loan associ-ations that is "directly equivalent to and competitive with money market funds."

During Senate debate Thursday on the new bill, Jake Garn, Repub-lican of Utah and chairman of the

Banking Committee, urged that

the deregulation committee set the

minimum deposit for the new ac-

counts at no higher than \$5,000

and perhaps as low as \$1,000,

which would make them competi-

tive with most money market

The conference committee rec-

three withdrawals a month.

ommended that bolders of the new

accounts be limited to a maximum

Money market fund customers can

in most cases make an unlimited

Long-Range Program

with some reservations, endorsed

the bill as part of its long-range

program to deregulate the finan-cial services industry, and Presi-

dcot Ronald Regan is expected to

sign the legislation soon after

Savings and loan associations

ing money - \$6.4 billion last year The real effect will be long term."

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and mutual savings banks are los-

The Reagan administration has,

number of withdrawals.

House passage.

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around US\$55,000 tax free

U.S. Thrifts Hail Rescue Legislation

Officials Especially Like Chance to Offer Money-Market-Type Accounts

insured accounts to be offered by

the commercial banks and thrift

Silver, president of the Investment

Company Institute, the trade group representing most of the na-tion's 255 money market mutual

funds. "Passbook account holders

have presumably stayed with the

banks through this period of high

interest rates because they have a

preference for the convenience of

that type of account," he said.
"We're now No. 1, and I guess

we have a new competitor on the

block, and we'll bave to try harder,

but we never opposed giving them

this depository instrument," Mr. Silver said, "Unlike the banking

industry, we've never thought that

we're entitled to a monopoly to

Details of the new account — to-

cluding bow closely it might match

existing money market fund ac-

The legislation approved

Wednesday by a House-Senate

conference committee requires the

Depository Institutions Deregula-

tion Committee, an interagency group of the principal banking re-

Textiles Meeting

Delayed in Geneva

GENEVA - A meeting here to

review progress in negotiations be-tween developing and industrial-

ized countries on trade in textiles

has been postponed, a spokesman

The spokesman said no new

Third World sources noted that

the European Community was negotiating with developing states on opening EC markets to textiles

from abroad. Third World states

did not want to engage in new

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for one of the principal Middle East banks with a demonstrably successful growth

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middle east

The main responsibilities will be to advise and assist the Assistant General

experience in human resources management ideally with a Middle East

talks meanwhile, the sources said.

Manager-Banking

and management succession for the retail banking division.

car, medical care, 45 days' holiday and air fares.

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Knowledge of measurement and statistical techniques essential.

date had been set for the meeting,

iffs and Trade said Friday.

which was to open Monday.

- have yet to be fully

this business

worked out.

His view was shared by David

# Further Drop Seen For Eurocredits

NEW YORK — International bank lending, which has already slowed sharply, is bound to slow further, Morgan Guaranty Trust said Friday in its monthly publication, World Financial Markets.

It said the immediate reason is the debt problems of Mexico and Argentina, two of the most prominent borrowers from commercial banks. But the bank said moves have been taken or are planned by regulatory authorities in several countries that will directly or indirectly slow foreign lending.

The moves include lending idelines and informal limits on lending to foreign countries and, in some nations, the imposition of capital-to-asset ratio requirements on a consolidated balance sheet.

Signs of contraction of the interbank market, as banks limit their credit lines to other banks, are also affecting the Eurocurrency market. and this is further contributing to the slowdown, Morgan said. It said that worsening economic condi-tions reduced growth in developing countries last year and that this reduction "could become even more pronounced as a result of a deceleration of bank lending.

Also Friday, preliminary figures released by Morgan showed that new Eurocurrency bank credits to developing countries dropped in September to \$1.29 billion, from \$2.91 billion in August and \$1.79 \$2.91 billion in August and \$1.78 billion in September 1981.

A \$4-billion credit raised by

France helped boost the September total of all Eurocurrency bank credits to \$7.8 billion from \$5.39 billion in August and \$6.33 billion in September last year.

- because high interest rates force them to pay more for deposits then

they earn on their main invest-

ments, relatively low-yielding

In addition to the new savings

account, the bill gives federal regu-

latory authorities the power to is-

sue government-backed promisso-

ry notes to bolster the net worth of

savings and loan associations and

savings banks. The measure also

permits savings institutions to make commercial and agricultural

loans as well as to continue issuing

the real estate mortgages that have been their traditional bailiwick.

The new investment and lending

powers also come at a time when

almost \$33 billion in All Savers

certificates are reaching maunity,

and the new money-market-type accounts offer thrift units an op-

portunity to retain their All-Savers

Although most bank and thrift

industry officials, and industry an-

alysts, hailed the additional invest-

ment and lending powers the legis-lation gives to financial institu-tions, they cautioned that the bill

James Coles, president of the United Savings Association, with headquarters in Houston, said:

"There should be no misunder-

standing that this is a quick fix.

would not be a panacea.

home mortgages.

# hion the credits raised by develop-ing countries in the first nine months of the year, against \$32.1

billion in the same period last year. ■ IMF Suspends Kenya Loan The IMF has suspended a oneyear financial arrangement for Kenya because the country has

been unable to meet the economic performance requirements of the coan, Reuters reported from Washington, citing monetary sources.

The loan for 151.5 million spe cial drawing rights was approved in January and Kenya had already drawn down 90 million SDRs.

■ OECD Says Borrowing Down Reuters reported from Paris that the Organization for Economic Cooperation and Development said borrowing on international capital markets fell to \$10.5 billion in September from \$13.5 billion in August and \$16.1 billion in July.

Notice is given that, in accordance with the terms of issuance of the said with the terms of issuance of the said debentures, the last conversion date is October 18, 1982. Unconverted de-bentures will be repaid at par on November 30, 1984 together with ac-crued interest from Lancary 1, 1984 to November 30, 1984. LAST CONVERSION DATE: October 18, 1982.

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Florida Banks End Takeover Battle

By Sandra Salmans New York Times Service NEW YORK - The Southeast Banking Corp. has given up its seven-month struggle for control of the Florida National Banks of Florida and agreed to swap a 23-percent stake in Florida National for assets.

in Florida National for assets.

Under the agreement, Florida National will give Southeast, the state's largest bank holding company, 25 banking offices and related real estate in return for 1.7 million of its own shares, plus cash. The cash and stock are valued at about \$500 million.

ued at about \$80 million. the settlement Thursday eliminated one obstacle in the path of New York's Chemical Bank, which last November announced an agreement to merge with Florida National if interstate banking became legal.

Florida National will give Southeast seven fits banking better the Southeast seven fits banking offices.

of its banks, which operate 16 banking offices, as well as nine Palm Beach County banking offices that Florida National had previously arranged to buy from Barnett Banks of Flori-

In exchange, Southeast will give Florida National \$19.5 million in cash, plus 1.7 million shares of Florida National common stock that Southeast now owns or has the right to acquire from C.A. Cavendes Sociedad Financiera, Venezuelan investment group. Cavendes com-pleted the purchase of 1.8 million shares of Florida National in May.

Southeast said it plans to sell the bassets of the downtown Miami office of land a National to Cavendes in order to imprison to chances of obtaining regulatory approximate the Miami bank's deposits account for all \$200 million of the \$570 million in deposits the Florida National banks that will be trained ferred to Southeast.

Southeast, based in Miami, oow has asked of \$6.7 billion, and Jacksonville-based Florid National has assets of \$2.9 billion.

Executives at Florida National and Southeast expressed satisfaction with the settlement

The two companies will own about 3.2 percent of each other's common stock for two years, and will not own more than 4.9 percent of each other's outstanding voting shares for 10 years. They agreed to abide by the recommendations of the respective boards for 10 years in voting any shares held to the other company. They also agreed to end all litigation against each other.

The settlement may revive merger talks between Florida National and Landmark Banking of Florida. Which has assets of \$1.4 billion. Earlier this year, Florida National sought to acquire Landmark, which have made it more difficult for Southeast to buy Florida National. Last Tuesday, Landmark broke off neguoations, cting Florida National's litigation with Southeast. Southeast.

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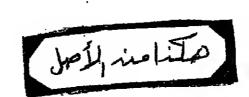
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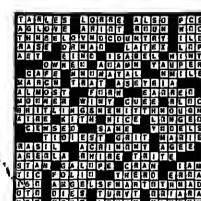
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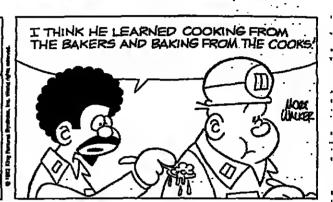










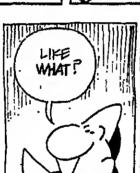














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Judith Guest

# **BOOKS**

Viking, 625 Madison Ave., New York, N.Y. 10022. Atwood, a lawyer who was divorced a few years ago and whose two children oow live in suburban Washington; Reviewed by Jonathan Yardley

To get right to the question at hand, the answer is: Yes. Judith Guest has done it again. The hundreds of thousands of readers who were touched and amused by her lovely first novel, "Ordinary People," are going to find themselves touched and amused by her second, "Second Heaven." If from time to time Guest seems strate that she is oo one-shot phenom-enoo, who's to complain? The virtues of "Second Heaven" are manifold, and far more consequential than its

What a pleasure it is to be able to say this. For many U.S. writers, gain-ing a great critical and commercial success with a first novel has been the kiss of death. In some cases, literally so: Thomas Heggen ("Mister Rob-erts") and Ross Lockridge ("Raintree County") committed suicide at the height of their fame, each apparently paralyzed by it. In other cases, writers who have had enormously successful first covels have either failed to produce publishable second novels or have rested on the laurels earned by the first; the most famous instance of this is Harper Lee, who for whatever reasoo has produced oothing since "To Kill a Mockingbird."

Certainly this tale is, by comparison with that of "Ordinary People," a bit contrived and artificial, and certainly the parallels between the two books My hunch — and it is nothing except a hunch — is that the memory of these and other ootable flashes in the oced oo elaboration: the troubled teen-aged boy, the clumsy adult ef-forts to help him, the slow development of mutual trust, the discovery that it is better to be together than alone. But neither contrivance nor familiarity can disguise the skill and, most particularly, the sensitivity with which Guest tells her story. She is an extraordinarily perceptive observer of the minutiae of domestic life, and she writes about them with humor and affection. rather transparent effort to transfer the themes of the first novel into a simation that will not seem a mere carbon copy of it. And so ton does the beginning, one that betrays the aufection. Her description of Mike's post-divorce angst is a case in point: "Nothing helped. You gained weight; you lost it. You moved out of

thor's nervousness.

Never mind. Guest settles down soon enough, and into a story that strikes a oumber of universal chords.

You quit smoking. A dozen times a day you told yourself to grow up, all the while realizing that, while you were in terrific pain, your problems were not unique — oot even very interesting. To be so full of rage and grief, and to know it didn't matter to anyone, that was what killed you. Looking back, he knew that he had gone insane for a time. He would not want to suffer that period of his life over again. Not for anything." The salient aspect of that paragraph is its truth. As she has so often done in both her novels, Guest has in a few sentences cut right to the quick of a terribly complex experience. She understands the nuances of people's feel-ings about the most intimate and mysterious aspects of their lives and she knows bow to describe those feelings accurately and honestly. Yes, she has a sentimental streak; it is just about impossible to imagine her writing a book with an unhappy ending even though the world she otherwise so faithfully depicts does not, in fact, have many happy ones to offer. But she is an intelligent writer, and a witty one, and the courage she demon-strates in risking failure after her first great success is wholly admirable. So, in every respect that really matters, is

Jonathan Yardley is on the staff of The Washington Post.

JUMBILE THAT SCRAMBLED WORD GAME
by Henri Arnold and Bob Lee Unscramble these four Jumbles, one letter to each square, to form four ordinary words

CILRY **UNGTS TANNIF** WHAT THE ORCHARD OWNER'S LIFE PROVED TO BE.

FIURAN Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon.

Jumbles: VALET YACHT SAVORY CHISEL Yesterday's Answer: What they called that actor who always played the villain—THE HEAVY "HEAVY"

Answer here: VERY

Imprimé par Offprint, 73 rue de l'Evangile, 75018 Paris

DENNIS THE MENACE



I PUT KETCHUP ON MY WORMS!"

Contract to the profession in the second

# 3 Races Remain Undecided In Final Baseball Weekend

# Dodgers and Giants Gain on the Braves

United Press International
LOS ANGELES — Dusty Baker LOS ANGELES — Dusty Baker drove in three runs and Rick Monday two on Thursday night, helping the Los Angeles Dodgers snap an eight-game losing streak with a 10-3 victory over Atlanta. The triumph cut the Braves' lead in the National League West in one game er the Dodgers and San Francisco Giants, who beat the Houston Astros, 7-6.

Atlanta, seeking its first division title since 1969, finishes the regular season with three games at San Diego while Los Angeles is at San Francisco for three games.

Burt Hooton (4-7) lasted into

the sixth inning to gain the Dodger victory. Rick Camp (11-12) took

"People want to call us chokers, let 'em," said an angry Baker. "Call us what you want to call us.

Our record over the years speaks for itself. We've been here year after year, fighting for the pennant. And we're right here again."

The Dodger manager. Tom La-sorda, said that the game Friday night would be the key. "We've got to beat the Giants in that first game and pray the Padres knock off Atlanta." he said. "Then we're dead even. Then we see what happens in a two-game stretch. I like our chances.

The Braves' manager, Joe Torre, said that the closing stages of the race were unfolding just about they way he figured they would.

"Nothing has been easy for us all season." he said. "Now it's going down to the last weekend, maybe the last owner. maybe the last game, of the season. I said a few weeks ago that this

Darrell Evans walked with nne out and Jeff Leonard singled to knock out reliever Dan Boone (1-

knock out reliever Dan Boone (11). Dave Smith walked pinch hitter
Jim Wohlford, and Printt followed
with a bloop single to center th
score Evans and Leonard and
reward Gary Lavelle with his 10th
victory against seven losses.

Harry Spilman had given the
Astros a 6-5 lead with a homer in
the total for the inners Stiller the top of the inning. Spilman drove in Houston's first run with a single in the first and he clouted a two-run homer in the third. His nther hit was a seventh-inning sin-



Willie Aikens (right) being greeted after hitting the first of two bome runs that led the Royals over the A's. Congratulating Aikens at the plate were Hal McRae (center) and Frank White.

#### NFL Negotiators Meet for a 2d Day **Royals Narrow Gap** After Long Session Solves Nothing

By Michael Janofsky

WASHINGTON — A long day of negotiations Thursday between representatives of the players and the owners produced no progress toward settlement of the National Football League players' strike, which entered its 11th day on Fri-

day.

If there was one note of optimism, it was that both sides resumed negotiations Friday, the first time since mid-July that they have negotiated on two consecu-

Discussions, which began in early Thursday afternoon and contin-ued through 11;30 P.M., touched on a variety of subjects — some economic, some medical. But none was resolved.

A Different Context

Gene Upshaw, the union president, said after nearly 11 hours of talks: "It's a sad state of affairs, and players out there should feel concerned. We are dealing with a group of people who have no con-cern about them. Their only posi-tinn on the issues we discuss is how they affect the cluh and what control the cluh has over athletes."

Jack Donlan, the executive director of the league's Management Council, also talked about control, but in a different context.

"Their proposals, we perceive, are designed to control the game," he said, "They're always talking about their wage scale, their medi-cal program. They're trying to take away everything that has made this game and this league great, which has been the sticking point with

the owners right along."

The union's proposal of a wage scale was discussed for two hours early in the day. Later, the subjects incinded drug testing, a player's rights to have second medical opinions, his right to have a sur-

geon of his choice and to be told ill pertinent information about his

But labor and management remained polarized at every turn. maned polarized at every turn.

"It's a tragic situation to be dealing with these people,"

Upshaw said. "They don't care about you. We're replaceable parts. We asked them what gives them the right to give 1,500 players a physical examination. Then we said: "What if 1,500 players refuse to take them?" They said they would get 1,500 other players." would get 1,500 other players."

Donlan repeated a frequent request, to have a representative from the Federal Mediation and Conciliation Service join the nego-fiations. But, as they have said before, union leaders contended that a mediator was not necessary. As Stan White, a member of the executive committee, said, "There's nothing to mediate."

Ed Garvey, the executive director of the NFL Players Association, said earlier in the day that af-ter "evaluating" Thursday's ses-sion, be would consider a mediator. But Thursday night, he affirmed White's stance that one is not yet required.

Before Thursday's negotiations began, Garvey said that he and Upshaw met for an hour Wednesday with Commissoner Pete Rozelle to discuss, among other things, how the season could be reconstructed at the end of the

"I'm not sure be knows there's a strike yet," Garvey said, referring to Rozelle. "There's a sort of aloofness about him, which has come about because of the television payments, which are continuing. Apparently he hasn't felt the pinch

Rozelle said of the meeting: "We just discused the situation on general terms, not in terms of a so-

There will be a minimum of five

games and a maximum of seven

between Dec. 26 and January 10.

The only confirmed date is a New

Year's Eve game with the Montre-al Canadiens, Eagleson said.

diques, Calgary Flarnes, Minneso-ta North Stars, and Philadelphia Flyers have confirmed interest in

**NHL Exhibition Games** 

Thursdoy's Rese Buffolo 3, New York Islanders 3 Minnasofo 1, Calgary 1 Chicago 5, Mantreal 4

He said that the Quebec Nor-

A solution of any kind seemed distant Thursday. As the league formally announced that the strike had claimed a second weekend of games — 13 that were to have been played this Sunday and one Mon-day — legal proceedings ontpaced progress at the bargaining table.

A federal judge here scheduled for next Monday a hearing on the players association's sunt that seeks to keep the NFL from interfering with the union-sponsored All-Star

League. Owners Win a Round

The NFL has threatened legal action against any player who par-ncipates in the All-Star League. On Thursday, eight NFL clubs took a further step, winning from a state supreme court justice in Buffalo an order requiring the Turner Broadcasting System, a cable network, to show cause next Wednes-day why it should not be enjoined from televising the union league's

The order was issued in Buffalo because the action was initiated by the Bills, who were joined in it by the Jets, the Atlanta Falcons, the New England Patriots, the Cincinnati Bengals, the Philadelphia Eagles, the Pittsburgh Steelers and the Tampa Bay Buccaneers.

There was also NFL-related activity in Congress, where both Garvey and Rozelle testified before a House Judiciary subcommittee on legislation that would grant the league further antitrust exemp

The bill, as written, would af-firm the right of professional sports leagues to govern them-selves, with regard to franchise re-

locations and revenue sharing.
But Garvey told the panel that
the legislation was "actually the
pay and cable television bill of
1982," which is "all about 28 mul-

timillionaire owners becoming multibillionaire owners."

Eagleson disagreed with recent remarks by Phil Esposito, the re-

tired NHL star who asserted that

about \$4 million generated by the

"What's frustrating about this is

1972 series was not accounted for.

that he was president of the play-ers association when we signed the audited financial statements [from

Eagleson pointed out that the

1972 scries made a profit of \$900,000, of which \$400,000 was

paid to the NHL pension plan. The Canadian Amateur Hockey

Association received \$100,000 and

\$400,000 went to Hockey Canada,

the series]," Eagleson said.

next few weeks

# France, U.S. Win **Davis Cup Openers**

By Jack Monet

AIX-EN-PROVENCE, France
— France seeking its first appearance in the Davis Cup tennis final in 49 years, raced to a 2-0 lead over New Zealand on the first day of their semifinal here Friday.

Thierry Tulasne, 19 years old, beat Russell Simpson, 6-3, 4-6, 7-5, 6-2, in a three-hour struggle, and then Yannick Noah swept aside Chris Lewis, the leading New Zea-lander, 6-3, 6-1, 7-5.

The matches were played under a cloudless sky at the local country club before a capacity crowd of 6,500. If France wins another match, it will meet either Australia or the United States in the final next month in Grenoble. The U.S. team took a 2-0 lead Friday in

New Zealand will have to win the doubles match Saturday and two singles matches Sunday to avoid defeat. The doubles team of Lewis and Simpson faces Noah and Henri Leconte, another teen-age product of the French coach-ing system.

Noah, ranked ninth by the Association of Tennis Professionals, was in dynamic form against Lew-is, a tough right-hander who strug-gled gallantly to master the Cameroon-born Frenchman's serve-and-volley game. Tulasne struggled in the third

set when he was down, 5-1, against the agile Simpson, a newcomer to Davis Cup tennis. But he pulled his game together, winning 12 of the final 14 games.

Tulasne, who in the past has fig-ured in a number of four and fiveset thrillers on the European cir-cuit, said that coaching advice giv-en to him by Jean-Paul Loth in the crucial third set helped him through against Simpson.

"In the middle of the third set, when I was 5-1 down, Loth just told me to go for broke," Tulasne said. "So that's what I did and it worked."

The New Zealand team, which has never figured in a Davis Cup final except as a member of an Australasian combination in the 1920s, is more used to playing on

The courts here are clay, and Noah, who learned his tennis on the surface, is often at his best when playing on the dusty red courts of southern France. He also

says that he is motivated best when

playing for his adodpted count in international tournaments.

McEnroe, Mayer Lead U.S. The U.S. team got off to a flying start in its semifinal against Australia with victories in Perth by ralia with victories in Perin by John McEnroe and Gene Mayer.
McEnroe erushed Peter McNamara, 6-4, 4-6, 6-2, 6-4, in an entertaining opening match and then Mayer, playing in his first Davis Cup, ontplayed John Alexander, 6-4, 3-6, 6-1, 6-2.
McEnroe mixed brilliant tennis with sense of his ferrous nu-court

with some of his famous nn-court antics on the way to victory in front of a crowd of 5,000. He was twice warned about his conduct by Patrick Flodrops, the French um

McNamara battled well in stay in touch but McEnroe was simply

m touch on the line was samply too good for him.

McEnroe spoiled a fine performance with his continual war of words with the officials and after the match said be should have had support for his arguments from the U.S. captain, Arthur Ashe. "Arthur and I do not agree on

the conduct which should be shown in Davis Cup matches," McEnroe said. "He was not happy with my behavior. I wanted his support. I was irritable. Little

things always get you down."

McEnroe added: "I thought I could have played better. A couple of times I lapsed in concentration. and Peter was playing good ten-Mayer's superior skill saw him

through safely at the expense of the powerful Alexander. The American, who pulled out some brilliant shots to counter the Australiant shots to counter the Australian's big serve, dropped only three games in the final two sets.

Australia now must win the remaining three matches to reach the final, starting with Saturday's doubles confrontation between McFin-

bles confrontation between McEnroe and Peter Fleming and McNamara and Paul McNamee, the best two doubles teams in the In the relegation playoffs, the losers of which will be demoted to the minor zonal competitions in

1983, Britain took a 2-0 lead over Spain in Barcelona, and Argentina won the first match against West Germany in Buenos Aires. In the European Zone finals to determine who will advance to the

champion division next season, Hungary and Denmark split their first two Zone B matches in Buda-

# **SPORTS BRIEFS**

## Favorite May Skip Arc de Triomphe

PARIS - Assert, the heavy favorite to win Europe's riches! horse race, the Prix de l'Arc de Triomphe, may not compete in the classic Sunday if rain showers continue as forecast in Paris. Robert Sangster, a British millionaire, was still undecided whether to

run Assert. The 3-year-old Irish colt has already been syndicated for more than \$25 million, and Sangster may not want to jeopardize the horse's future in stud by risking injury in the race.

Sangster will wait until Sunday morning — when the forfeiture fee would be \$56,000 — before deciding whether Assert, with Pat Eddery up, will run. The only horse to be withdrawn by Friday's last official forfeit stage was the British entry Kalagiow, who handed Assert his only

Kalaglow's withdrawal leaves a field of 17 runners in the \$280,000 Prix de l'Arc de Triomphe, including four British, one Irish and one

#### facing the Russians and that John Ziegler, the NHL president who joined him in Europe last weekend **Potter Advances to Indoor Semifinals** for meetings with the Russians, would be making final arrange-ments with NHL clubs within the PHILADELPHIA - Barbara Potter survived a late challenge Thurs-

day to defeat Susan Mascarin, 6-2, 6-3, and advance to the semifinals of the U.S. Women's Indoor Tenms Championships. The final will be played Sunday.

Wendy Turnbull, Pam Shriver, Camille Benjamin and Wendy White, meanwhile, defeated their opponents in second-round competition to advance to the quarterfinals. Potter, assured of \$5,400 as a semifinalist, will play either top-seeded Tracy Austin or Benjamin on Saturday.

Turnbull turned back Rosie Casals, 6-3, 6-3, and will meet White, who

advanced when Claudia Monteiro withdrew because of an injury. Shriver defeated Lucia Romanov, 6-3, 6-0, and Benjamin upset Yvonne Vermaak, 7-6, 3-6, 6-0.

#### **Borg Outlasts Connors in Canada**

OTTAWA — Björn Borg upset Jimmy Connors, 1-6, 6-3, 6-3, 4-6, 6-2, in an exhibition challenge match here Thursday night.

"It was tough at the beginning," Borg said. "I was a little bit stiff. But from the second to the fifth set I was satisfied." Borg barreled through the second set by serving a number of aces in front of a crowd estimated at 10,000, inlending Prime Minister Pierre Elliott Trudeau.

Connors and Borg have played each other many times, often in the final round of major tournaments. The two met in exhibition matches in July and Angust, with Commors winning at Los Angeles, 6-3 in the fifth set, and at Richmond, Virginia, 6-4 in the fourth.

#### U.S. Names Squad for Wightman Cup

NEW YORK - Anne Smith, Barbara Potter and Sharon Walsh have

NEW YORK — Anne Smith, Barbara Potter and Sharon Walsh have been named to the U.S. team for the annual Wightman Cup tennis tournament against Britain Nov. 4-6 at London's Albert Hall.

They join Chris Evert Lloyd and Rosemary Casals for the competition, which includes five singles and four doubles matches. The Umted States leads in the series, 43-10. Britain last won in 1978.

It will mark the first Wightman competition for Potter and Walsh. Lloyd has a 20-0 singles record in the series. Casals has played in seven series, while Smith has played once. series, while Smith has played once.

# Haas Cards 63 for Texas Open Lead

SAN ANTONIO, Texas - Jay Haas, riding a streak of good fortune

SAN ANTONIO, Texas — Jay Haas, riding a streak of good fortune that included skipping a ball across a pond, shot a 7-under-par 63 Thursday in the opening round of the Texas Open golf tournament. It started him off in quest of his second consecutive PGA Tour victory.

Haas opened a two-shot lead over a group that included Craig Stadler, the Tour's leading money winner with \$441,301 so far this year.

Joining Stadler at 65 were Cartis Strange, Dan Pohl, Keith Fergus and Jim Dent while the large group of 66 shooters included Tom Purtzer, Johnny Miller, Larry Ziegler and Ben Crenshaw. It was the first tournament appearance for Crenshaw since the PGA Championship.

#### Sterling Puts NBA Clippers For Sale

SAN DIEGO — After being censured for his handling of the San Diego Clippers, Donald T. Sterling has let it be known that he wants to sell the National Basketball Association club.

The team general manager, Ted Podleski, said he has started discus-

tions with "several different groups" interested in buying the team.

The NBA, meanwhile, said that its advisory-finance committee will meet Oct. 13 in New York to discuss the possibility of terminating the San Diego franchise.

Compiled From Agency Disposches

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# **Orioles Stay Alive**

DETROIT - Cal Ripken, Jim Dwyer and Gary Roenicke delivered consecutive, two-out, RBI singles to cap a four-run minth inning that rallied the Baltimore Orioles to a 6-5 victory over the Detroit Tigers.

Baltimore will receive Milwaukee this weekend in a four-game series to close the regular season. The Orioles need a sweep to win the American League East race; one Brewer victory would give Milwaukee the

With Detroit ahead, 5-2, Al Bumbry led off with a single, and Rich Dauer and Ken Singleton walked to load the bases. Howard Bailey replaced starter Jack Morris and allowed a sacrifice fly to Eddie Murray.

Dave Tohik (4-9) relieved and fanned pinch hitter Benny Ayala before permitting the blows by Ripken, Dwyer and Roenicke that lifted John Flinn (2-0) to

In Boston, the Red Sox beat Milwaukee, 9-4. "We were hoping to celebrate on the way down to Balti-more, now we have to wait," said the Brewers' Paul Molitor. "Our task is simple and straightforward: Win one game. Deep down, I don't see how we can lose four straight. But crazier things have happened and we can't assume anything."

Dennis Eckersley prevented Milwaukee from clinching a tie, and Wade Boggs broke out of a batting slump with three RBls to lead the Red Sox to the victory. Eckersley carried a five-hit shutout into the

eighth before being tagged for two-run homers by Molitor and Cecil Cooper.

KANSAS CITY, Missouri — Willie Aikens hit two home runs to lead the Kansas City Royals to an 11-4 victory over the Oakland A's that tightened the race

in the American League West.

The victory shaved California's lead to two games with three in play. The Angels, who were idle Thursday, finish with a three-game series at home against Texas while the Royals complete the season at home against Oakland.

Aikens hit a three-run home run off Mike Norris in the fifth and a grand slam off Boh Owchinko in the

With the score ried, 2-2, in the fifth, Mike Norris (7-11) walked George Brett and Hal McRae with two out. Aikens drilled his 15th homer, deep into the right-field water display.

U.L. Washington singled and stole second with one out in the seventh, and Brett walked. Dave Lopes misplayed a grounder to load the hases for Aikens, who hit Boh Owchinko's first pitch over the centerfield fence. Aikens' seven RBIs ned him with Jerry Grote for the club record.

McRae and Frank White also had hases-empty homers for Kansas City, and McRae drove in his 128th RBI with a double in the third, McRae's homer

Fred Stanley hit a two-run homer in the third for Oakland, off Paul Splittorff (10-10), who went six innings far the triumph. Dwayne Murphy hit a two-run shot in the eighth for Oakland, his 26th.

# Pirates Trying to Edge Expos for 3d Place

PITTSBURGH - The Pittsburgh Pirates are making a lateseason drive for third place.

Manny Sarmiento, a pleasant surprise for the Pirates since being recalled in June, combined with "lod Scurry on a five-hitter, as Pittsburgh defeated the St, Louis Cardinals, 7-2,

The Pirates have been eliminal-ed form the National League East race by the champion Cardinals, but they still have a chance for third place behind Philadelphia. The Pirates, 7½ games out of the lead, trail Montreal by a game and meet the Expos in a three-game so-"We're playing for pride ... and a little bit of money," said the Pi-

Pitistureh

CITIEL W-SOTTHERIO, 9-4. L-Muro, 12-1), Montreal 300 000 10-4 5 0 Philodelphia 000 022 001-5 10 0 Sanderson, Burris (4): Schatzeder (4): Reor-don (7) and Carter: Baller, Bahrsen 15). Farmer Lé). Attimirano (8) and Virgil. W-Attimirano,

hig. A.Sanchez (2).

Major League

Standings

**Transactions** 

r. manager, to a one-year contract, and that Jack Aker will not return as man Tidewater of the International League.

BASKETBALL

r. DRNVER—Named Blij Picke conistoni cooch. LOS ANGELES—Signed James Worlty, for

rate manager, Chuck Tanner, not tamirano raise his record to 40 as forgetting that the top three teams in the division share in the postsea-

son playoff pool. Sarmiento, cast off earlier by the Cincinnati Reds, scattered five hits over the first six innings for his ninth victory in 13 decisions. Scurry pitched a scoreless, hitless final three innings for his 14th save.

"Manny Sarmiento is one of the reasons I'm excited about the 1983 season," Tanner said, "It's going to be nice having him for the whole season. He really has been a big help to us."

Phillies 5, Expos 4 In Philadelphia, Garry Maddox

#### singled home Manny Trillo from third base with one out in the ninth inning to belp Porfi Ala-

Thursday's Major League Line Scores Dayley (7). Housemon (7) and Benedict, Sinatro.
(7)) Hooton, Beckwith ((6) and Scioscia. W—
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and Ashtoy: Borr. Chris (4). Holland (6). Minton
(7). Gold (8). Lovelle (8) and May. Brent (9).
W—Lovelle, 10—7. L—Boane, 1—1. HR—Houston,
Sollman 2 (3). AMERICAN LEAGUE

> O'Consor and Loudner: Leal, Sentiny (6). Geltacl 171. D.Aurrarv (8) and B. Murtinez. W-Leol. 12—15. L.—O'Connor. 8—7. KRS—Minesa-to. Hrbek 123). Toronto, Bertield (17), B.Atorto. Hrbek 123), Teronito, Bottleta (17), Dunagritina; (10).
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> W—Morgan, 7—10. L— Spilliner, 12—10. HR—
> Cleveland, Thornton (32),
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B.Stanley (8) and Allenson, "1—5ckersley, 13—12, L—5laton, 16—6, HRS—Milwoukes, Molitor (19), Cooper (31), Boston, Evans (30), Perer (6),
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Detroit 911 1000—5 9 0
Ficnogon, Pilan (51 and Nolan, Dampsey (9);
Morris, Bailey 191, Tablic (9), Rucher 199 and
LM.Partish, W.—Filinn, 2—0, L—Tablic, 4—9,
HRS—Battimora, Risken (27), Defrett, Lemon (19),
Ookland 900 600 629—4 5 2

179).

Ookland 000 000 020—4 5 2

Kansas City 01 000 51x—1 10 1

Norris, D'Aquisto (6). Owchinko (13). Beard (9)

and Kasmary: Sellitorff. Armstrone (7) and
Wathon. Quirk (8). W.—Sellitorft. 10—10. L.—

Norris, J—11. HRS—Ookland, F-Skolley (2). Aurrphy (26). Kansas City. McRae (26). Alkens 2 116).

White (11). W L Pct. G8 91 60 569 ~-97 72 547 3V<sub>2</sub> 84 75 328 6V<sub>2</sub> 83 76 522 7V<sub>2</sub> 72 88 450 19

**European Soccer Draw** 

UEPA CUP Slask Wrocłow vs. Gerteva Serve Anderiecht vs. Porto Werder Bramen vs. Brope Volencia vs. Bonik Ostrova Hagrien vs. Sparlok Mescaw \$7. Ellenne vs. Bohemians Propi. Lakeren vs. Bonifica Dundee United vs. Viking Slavange AS Rama vs. IFK Norrkoeping Holdak Safit vs. Bordecax Gkospaw Rare vs. AEK Athes or LFC Cologne Shamrock Ravers vs. Leliversitatea Crolovo FC Zurich vs. Ferencyaras PAOK Salanica vs. Katserslautern Hunedoor vs. Saraleva CHAMPIONS CUP Standard Liese vs. Lingston.

90 69 546 — 81 71 553 2 85 74 535 5 76 83 478 14 67 92 471 23 64 95 463 26 99 100 371 31 Rapid Vienna vs. Widzew Ladz CSKA Safla vs. Sparting Lisbon BASEBALL
National League
NEW YIRK METS—Stand George Bom-

17 Nenfort Tirong vs. Dynama Klev CUP WIRNERS CUP CUP WINNERS CUP
Beidklubben 1872, Copenhagen vs. Woters
Red Star Bbejgrade vs. Barcatona, heider
Alkmaar vs. Internazionale Alikm
Aberdeen vs. Lech Pazzaan
Galarisparv. Islanbul vs. Austria Vienna
Swentsea City vs. Parts SI. Germain
Red Madrid vs. Ulpest Desza Budapest
Tattenham Hosspur vs. Bayern Munich
(First legs Oct. 26, Second legs Nov. 3.)

THURSDAY'S RESULTS

Reds 6, Padres 4

In San Diego, Dan Driessen hit a two-run homer in the seventh in-ning to break a 4-4 tie and lead Cincinnati to a 6-4 victory over San Diego. Duane Walker and Ron Oester added bases empty shots for Cincinnati.

Cubs 3, Mets 1 In New York, Dickie Noles scattered nine hits over 8½ innings, and Ryne Sandberg scored twice to pace Chicago to a 3-1 triumph over the Mets. Noles (10-13) struck out five and did not issue a walk, giving way to Willie Hernandez in the ninth after putting two runners

In the American League, in To-routo, Jesse Barfield hit a tiebreaking home run in the fifth in-ning, and Lloyd Moseby capped a four-run first inning with a two-run single as the Blue Jays beat Minnesota, 6-4, making the Twins the first team in the majors this season to lose 100 games. Kent Hrbek, a Twins' rookie, managed an inside-the-park home run when shortstop Alfredo Griffin and left-210 010 000-4 10 0 fielder Leon Roberts collided while charging for his fly into short

left field. Yankees 7, Indians 5 In Cleveland, Oscar Gamble's two-out single in the ninth inning snapped a 5-5 (ie and capped a four-run outburst that lifted New Ynrk to a 7-5 triumph over the Indians. Cleveland's Andre Thornton hit his 32d hame run of the season and 31st as a designated hitter, tying the American League mark held by Jim Rice and Rico

Canada-Soviet Hockey Shaping Up and from the recent World Cham-pionships in Finland. The Rus-sians will also bring seven or eight United Press International TORONTO - An exhibition series between several National players who will be groomed for participation in the 1984 Olym-Hockey League teams and a select squad from the Soviet Union is in

the final planning stages, according to Alan Eagleson, a Toronto lawyer long involved in NHL af-"The Soviets will be represented hy a select team," Eagleson said at a news conference Thursday. "Sixteen or seventeen of the players

will be familiar to everyone in North America." But Eagleson, executive director of the NHL Players Association, said that those players would have to be accepted by the NHL for the series. "Of course, we'd prefer to have the Red Army team," he add-

"They [the Russians] will be players from the 1981 Canada Cup





Grunadan Kombiah of India won the bronze medal in the 52kilogram class snatch event at the 12th Commonwealth Games.

# **Australians Claim 5 Golds** On Opening Day of Games

seconds, smashing the mark of 3:27.14 set hy a Canadian quartet in 1978. England gained the silver medal, and Canada was third. Australia also collected two shooting gold medals — in the

springboard diving and in weightlifting - on the opening day of the 10-day competition, which has attracted more than 2,000 athletes from 48 countries in the quest for a total of 710 medals. England won three gold medals nn Friday, hut Canada, which won 109 medals in Edmonton in 1978,

failed to win any of the first nine Nick Voukelatos of Australia became the ynungest Com-mnnwealth Games weightlifting champinn, placing first in flyweight (52 kilograms or 114.6 pounds) category after lifting more than twice his own bodyweight.

Voukelatos, a 19-year-old rail-

way worker, lifted 209 pounds in the snatch, a new Commonwealth mark, and 247 pounds in the clean

Another Australian, Jenny Donnet, produced a magnificent final dive to win the women's spring-Australia also won the free pis-

bore rifle title, in front of England and Northern Ireland. Scotland broke the Australian stranglehold on the shooting medals, winning the air rifle title

from England. England's three gold medals came in the women's 100-meter freestyle swimming, the 100-kilometer time trial cycling event and the 123.5-pound weightlifting cate-

gory.
June Croft, an Olympic silver medalist, won the 100-meter free-style in 56.97 seconds, a Games John Walker of New Zealand, one of the world's greatest middle distance runners, scored a fine vic-tory in a 1,500-meter warmup for the track and field program, which

begins Sunday.

Walker, a former Olympic champion, running his first 1,500 meters since August, produced a finishing kick over the last 200 meters to beat Sammy Kipkoech, a 17-year-old Kenyan.

# المكنامند الأصل

#### ART BUCHWALD

# EconomySale-ingAlong

WASHINGTON — If you are a chance of getting it later \$89 wondering why the economy is so sluggish, listen to my tale. "That's a definite possibility." I called a video cassette store the other day and inquired about the price of a recorder. The man said \$689, but the offer was only good until Oct. 15

"What happens then?" I wanted

What do you mean?" "What happens on Oct. 15? Will you refuse to sell me the recorder

after that date?"
"No, but we may refuse to sell it to you at that price." What price will you sell it to

me for?" "I can't say now. But the \$689 is a special introductory offer, and only people who take advantage of it before the 15th will benefit by

"Is there a possibility that after Oct. 15 the price of your recorder could even be less than \$639?"
"Oh, I hardly think so. We wouldn't sell it for less or no one would take advantage of our spe-

"Then what you are telling me is that \$689 will be your rock bottom price for the rest of the year?" "I didn't say that, sir. It is quite possible that if the recorders don't move during our introductory sale we will have to resort to some form of rebate. For example, we would mark them up to \$800 and then offer our customers a \$200 rebate, so in effect you would be paying only \$600 for one. But that offer would be good only until Thanks-

giving."
"So if I don't buy the recorder have before the Oct, 15 deadline I have

#### New Disney Complex Is Opened in Florida

The Associated Press
LAKE BUENA VISTA, Florida - Walt Disney's grandest show-place opened its doors Friday with the dedication of Epcot Center, an \$800-million blend of sophisticated entertainment and education. The double-theme complex — Fu-ture World and World Showcase — drew an opening-day crowd es-timated at 10,000.

The center's name is derived from Experimental Prototype City of Tomorrow, Disney's vision of a domed working community that would allow visitors to take a simulated trip into the foture.

"What happens when Thanksgiving rolls around?"

You would no longer be entitled to the \$200 rebate." "So that means the recorder would cost me \$800."

"Of course oot. By this time we go into our Thanksgiving Day weekend sales and we would knock \$250 off it and price it at "That's better than the Oct. 15

bonanza and even better than the Yes, but it will only be advertised at this price for three days.

Then it will go to \$699." "Why is that?"
"Because 25 perceot of our vi-deo recorder sales take place be-

fore Christmas, and there is oo reason to have a sale at that time. So you could save \$10 if you bought it before October 15." "What happens after Christ-"Then we'll have our post-

Christmas sales and mark everything down 25 percent." Including the video recorders?" "Especially video recorders. They are much too expensive to keep in inventory."

"Then that would be the best time to buy one." "Not necessarily. We always have a warehouse sale after our post-Christmas sales in January. I

wouldn't be surprised if we advertised them for \$450." Perhaps my best bet is to wait until then.

"You could do that, or bold off until George Washington's birth-day when we give away two for the price of one."

"That seems like a good deal. There is no sense jumping into something until you people make it a loss leader."

"Of course you're always taking the chance the Japanese will raise the price of their video recorders at any moment, and then the October special of \$689 will seem like a

That's a possibility, but when you're in the video recorder futures game, you have to be prepared to lose your shirt." "Can I assume that you don't want the video recorder before

Oct. 15?\* "I think I'll pass for now. Tell me your story on television sets."

# Glenn Gould

An Eccentric Pianist's Arctic Journey

From Concert Hall to Isolation

By Edward Rothstein New York Times Service TEW YORK — Twenty-seven

years ago, a 23-year-old Canadian planist was making his debut recording for Columbia Records. On the warm summer day of the first recording session. he arrived at the recording studio wearing a winter coat, a beret, 2 muffler and gloves. He carried a batch of towels, bottles of spring water, several varieties of pills and a 14-inch-high piano chair to sit on. He soaked his arms in hot water for 20 minutes, took several medications, adjusted each leg of his chair, and proceeded to play, loudly humming and singing along. After a week, he had produced one of the most remarkable performances of Bach's Goldberg Variations on record

That pianist was Glenn Gould.
And that recording sessioo marked the beginning of a career that has been just as marked by eccentricity and unorthodox music making. In his concert days, Gould, undaunted by the pres-ence of an audience, would ap-pear on stage dressed for arctic weather with fingerless mittens; the piano would also be equipped with his battered chair, a rug and a glass of water. He sat at the keyboard so his chin hovered just above middle C, his hands playing at eye level and his mouth humming along. The results could be as provocative as the process. Before Gould performed the Brahms D minor Piano Concerto with the New York Philharmonic in 1962, for example, Leonard Bernstein felt compelled to announce to the audience his com-

"The Concert Is Dead" On March 28, 1964, after Gould completed Beethoven's Opus 110 Socata in a Chicago concert, be retired from public performance. "The concert is dead," he proclaimed. But he did oot stop making music. Gould's background humming and musical iconoclasm have become familiar to a generation of listeners who bave never seen him in per-

plete disagreement with the so-

son. From his solitary life in Toronto, where be has shunned most personal contacts, he has emerged to record for CBS Masterworks the bulk of Bach's keyboard music and the complete Mozart sonatas, he is in the midst of a Beethoven cycle, and he has also produced versions of Schoenberg Hindemith, William Byrd, Bizet, Sibelius, Berg, Krenek, and his pi-ano transcriptions of Wagner.

Gould turned 50 on Sept. 25, and as if in honor of the occasion, CBS is releasing a new version of Bach's Goldberg Variations in di-gital stereo, together with a video-tane which has been shown on European television. This revisiting of the work marks a midlife milestone of sorts. Por retirement from the stage was, for Gould, only the beginning of an artistic journey. The latest recording of the Goldberg Variations, while obviously made by the same man as the earlier version, bears the re-sults of oearly two decades of music making outside of society. It provides an occasion for a consideration of Gould's journey itself.

Recently, Gould has become involved in the production of "ravide some clues to his artistic ideas and intentions. These documentaries, produced for Canadian radio, are "constructed" out of numerous recorded interviews. The voices on these tapes have been edited and spliced to create imaginary conversations; they have also been dubbed and overlaid, to create verbal "fugues."

Gould means these radio works to be intimately connected with his musical projects; the first three comprising "The Solitude Trilogy," were, he said, autobio-graphical. "The Idea of North." for example, is concerned with the solitary life in the Canadian arctic. The voices argue over the effects of the journey into cordic isolation. "Any person who makes the trip is up against him-self," says one narrator. Another asks, "Are you answering a challenge or escaping from yourself?"-These are comments that could well be addressed to Gould.

Solitude has clearly held a pow-erful pull on Gould's imagination. He is content to make music in isolation, like some arctic traveler, far from the southerly bustle of the contemporary musical scene. His taste in composers reflects this temperamental predi-lection — he prefers, for example, the late works of Bach, the late unfashionable works of Richard Strauss and compositions by Sibelins and Hindemith - all works isolated in some way from

their contemporary mainstreams. The warmer world Gould decided to leave behind was the world of the concert hall. The concert, he has said again and again, is far from an ideal way of presenting music. The musician goes out on stage, faces a crowd of listeners and performs. "At live concerts," Gould has said, "I feel demeaned, like a vaudevillian."

Moreover, he has argued, there is a dangerous temptation: Something "works" in a concert if it "goes over." What has worked once is apt to be repeated, leading to what Gould called a "tremendous conservatism" on the part of concert performers. The result is that the musical performance of the concert hall becomes standard. There is no revision, oo opportunity to say, "no, I want to do that over." Although most per-formers value the spontaneity and uniqueness of the concert situation, for Gould the concert is a compromise, and an unnecessary one that causes both crass manip ulation of music and repetitive monotony.

Separate Art Form

Gould rejects the notion of music as a performing dramatic art. He argues that the concert is just one means of presenting music, and insists that it is coming to an end. Technology has provided its replacement: the recording. Gould considers the recording a separate art form, as different from concert performance as a film is from a stage presentation. The listener sits alone with his speakers, the player alone with his microphooes. Both, io Gould's world, are more focused on the music itself than if they were scated in a hall with 3,999 other people.

Gould's approach to recording, then, has been different from that of most musicians. The record traditionally, is supposed to be an imitation of a concert. In Gould's view, the recording is nothing of the kind. It is constructed, pieced together, cootrolled. Gould has said that out of every hour at a



minutes playing the piano; the other 52 are spent listening and editing. The result is an illusion. just as a filmmaker creates an ilusion with his splices.

The ultimate aims of all this are to challenge the long tradition of received wisdom about our repertory, its meaning and the correct way to play it. The repertory has to he rethought, explored again, all platitudes removed. "The only excuse for recording a work," Gould has said, "is to do it differ-

ently."

Gould is aware of the dangers such isolation can hold. In "The Idea of North" a character warns of northern solitude: "The biggest danger of all is getting lost." The person dwelling in the north can be "kind of odd." This, according to Gould's severest critics, is exnist: the isolation has led to musical mannerisms. There are quirky phrasings, chords rolled upside down, absurd tempos, no pedal-ings, statie visions of dramatic works, frenetic presention of meditative ones. Such manners, it might be said, provide not an ide-al revelation of the music, but a glimpse of the imperial personali-ty, absorbed in itself, Even Gould has acknowledged that his strong dislike for Mozart (he "died too late rather than too early") might have contributed to the crude executions of some of the socatas in his recordings. He does, at times, exhibit a desire to shock as much as reveal.

But despite such mannerisms - which were most evident in the recordings made in the early '70s - the crisp vistas of Gould's northern journey make his discography one of the most im-portant musical documents of our era. Gould has a formidable technique. When he plays a Bach-fugue, every voice is articulated as if by a different hand, with scrupulous elarity and refined atten-tion to detail. After the bracing shock of a surprising tempo or phrasing, one enters another mu-sical world. The expressions seem to be in an unusual dialect, full of unexpected accents, strange into-nations, changes in articulation.

But coce the dialect is learned. the interpretations can be formi-dable. Gould's voice is so compelling that questions of historical authenticity and "fidelity" to a style become irrelevant. Because of his comprehension of the mu-sic and of his instrument, Gould can sustain a melodic tension across long regions of silence. Repeated playings of a recording re-veal a condensation of thought in the most minute elements of sound, a sensation of compressed meaning rarely accessible in a concert hall. Hence the autumnal eloquence of Gonld's early Brahms, the refined and provocative performance of the Beethoven "Emperor" Concerto, the richness of focus in Bach suites and fugues, the startling illumination of structural peculiarities in Beethoven, the wit and Baroque clarity in his recent Haydn recordings. Paradoxically, this intense spareness finally speaks to the listening body. It can be diffi-cult to sit still for this playing. Its compression and tensile strength can make much of it seem like an

#### PEOPLE

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Copter Duo Completes Trip Around the World

H. Ross Perot Jr., 23, son of a Dallas computer magnate, and Jac Coburn, an employee of Perot-owned Electronic Data Systems completed the first around-the world flight in a beligopter Thursday, landing at City Hall in Dallas. They left Dallas Sept. L. Extensive ly supported by the money of H. Ross Perot Sr., the pair easily passed Dick Smith, 38, of Austratia, a millionaire electronics who around the world in a helicopter. Smith had left Fort Worth two weeks earlier, and does not plan to get back for several months. The toughest leg of Perot and Coburn journey was a 1,400-mile hop from Japan to the Aleutian Islands. The Soviet Union denied permission to land, so the senior Perot had tion to refuel the chopper.

Prince Charles and his wife, Diana, Princess of Wales, will receive a belated wedding present on Oct. 26 from the renowned cellis Mistislav Rostropovich — a concert. Rostropovich reportedly wrote to Prince Charles, an amateur cellist, before his wedding on July 29, 1981, offering to play at a private or public concert as a wed-ding gift. Buckingham Palace said that proceeds from the concert at the Barbican Center will be shared by the English Chamber Orchestra and the Leon Fund for Musical In-struments, which enables young musicians to buy top-quality iostruments. Meanwhile Charles joined bereaved families and injured British soldiers at a service Friday in Aldershot in remembrance of 44 paratrooper killed in the Falklands war.

Alberta Joyce Kidd, the welfar mother who hit a \$919,559 jackpo in Atlantic City, New Jersey, said she played the slot machine with money her boyfriend gave ber, no welfare funds, "There's no reason a woman on welfare can't have date," she told the New York Dai ly News. She also said she would pay back "about \$2,000" in state welfare payments.

The actress Cybili Shepherd, 29 has been granted a divorce from David Ford, 32, her husband of a most four years. She gained custo dy of their daughter, Clementin 3. He got \$15,000 in the divorce

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